

**NATIVE
BEES**



**FDA
INSPECTED
FACILITY**



Buzzing with Purpose

Natural Wellness, Backed by Science

Our Story



Dr. Asli SAMANCI
Food Engineer
BEE&YOU Co-Founder / CEO



More than 20 years of industrial and academic experience Quality and Food Safety Management Systems R&D Projects

Expertise in bee products, determination of authenticity, quality characteristics, contaminants and residues , geographical and botanical origin, sensory analysis, new product development, marketing, international sales

Profession: Food Engineering

Master's: "Food Engineering Determination of Origin in Honey"

MBA: International Marketing Strategy of Bee Products

Doctorate: Biology, "Development of skin care creams with Bee Venom, Royal Jelly and Propolis"

Story of Dr. Asli

Chronic High Body Fever Problem that started when her son was 11 months old 5 years of fight with the sickness

Diagnosis

Antibiotic allergy "Henoch-Schönlein" vasculitis blood leaking out of the vein a rare autoimmune disease

Solution

Researching scientific medical publications

Strengthening his son's immune system naturally with Anatolian Propolis Extract that she developed & Royal Jelly

Production Facility

- Dr. Aslı Samancı ; Food Scientist (PhD)
- Taylan Samancı; Agricultural Engineer (MSc)
- Prof. Dr. Dilek Boyacıoğlu; Professor Dr. in Food Science

**+50 years
experience**



R&D / Production

- ✓ +750,000 – Exclusively Contracted Beehives
- ✓ +10,000 – Contracted Beekeepers
- ✓ +200 Employees – 65% Women
- ✓ R&D Center specialized on Bee Products; +50 Pharmacologists, Food Scientists, Chemists, Biologists, Beekeeping Experts, Food Technicians, Nutritionists
- ✓ Largest Producer of Value Added Bee Products

Expertise in:

- ✓ Beekeeping
- ✓ Bee products and R&D
- ✓ Agricultural Engineering
- ✓ Food Science & Technology

We Ensure 100% Traceability From Hive to Table

Uniquely Qualified Bee Product Partner



Seasoned Expert Leadership

- ✓ Established in 2013/HQ New York
- ✓ Innovative natural supplements and skincare solutions
- ✓ Female Founder
- ✓ Masters + PhD Food Science/Biology
- ✓ In-house R&D / QC Lab
- ✓ +50 food scientists, chemists, etc.



Complete Supply Chain Control

- ✓ +10,000 beekeepers
- ✓ +750,000 hives
- ✓ Trusted and Unrestricted Supply
- ✓ Sustainable and ethical beekeeping practices



Stable Partner of Scale

- ✓ Shipping from New Jersey Warehouse
- ✓ Largest producer of Value-Add Bee Products
- ✓ Bee ingredients sourced from Anatolia
- ✓ Best quality on the market
- ✓ Cost competitive without risk
- ✓ EDI Capable



Miracles from Bees



Propolis is a natural bee product that honeybees collect from the leaves, buds and stems of the plants. Honeybees use it to protect their hives from fungus, bacteria and viruses. It acts as a natural protective barrier.

- Great Source of Antioxidants
- Natural Immune Support
- Daily Wellness
- Anti-bacterial, Anti-viral, Anti-fungal
- Removes Toxins Out of the Body
- Allergy Relief
- Anti-tumour
- Healthy Blood Sugar Levels

BEE&YOU Propolis has on average 5x more antioxidants than any other competitor brand on the market. Also has 80x higher antioxidant activity than pomegranate juice!



Royal jelly is a bee product excreted by the worker bees to feed baby bees and the queen bee in the hive. Being fed only with royal jelly, **the queen bee grows 2 times bigger and lives 30 times longer than other bees.**

- Supports Brain Activity
- Supports Cardiovascular Health
- Supports Immunity
- Increases Collagen Synthesis in the Body
- Boosts Energy and Physical Performance
- Anti-tumour Activity
- Improves Fertility

BEE&YOU Royal Jelly has min. x2 as much 10-HDA (a natural organic acid and quality parameter) content compared to any other competitor brand on the market.



Bee Pollen, the only complete food in the world.

- High Nutrition
- Source of Vitamins – B complex vitamins, Vitamin C, Biotin, Folic Acid
- Source of Minerals – Calcium, Potassium, Zinc, and Iron
- Source of Antioxidants (350 mg per servings)
- Source of Protein (min. 22%)
- Helps Regulation of Gastrointestinal System
- Natural Energy and Vitality
- Allergy Relief
- Supports the Immune System

BEE&YOU Bee Pollen is harvested from the wild and has a pleasant taste, with higher levels of antioxidants.

We source our products from pristine Anatolian mountains which is home to 12,000 different plant species and one of the most biodiverse regions in the world!

National Brand Differentiation



- We test every propolis and royal jelly product on the market (hundreds)
- Almost every brand buys these “commodity” ingredients from Far East Countries
- More than half do not even contain these ingredients
- Many are contaminated (EX: pesticides, antibiotics, heavy metals etc.)

Best Environment

Our region is home to 12,000 species of plants in beautiful mountain meadows

Patented Process

Our innovative extraction process delivers 10X higher Flavonoids, Antioxidants and Phenolics than conventional methods



Better Products

These higher levels result in improved antibacterial, antiviral, and antifungal activity



Sustainability & Social Impact

- We obtain our bee products from our own contracted beehives in the pristine Anatolian mountains, which are known for their diverse plant life, with 12,000 different species.



Fair Trade Business Model

Unique Contracted Beekeeping Model: an opportunity to showcase how BEE&YOU creates sustainable value for society and supports beekeepers

- Contracted Beekeeping (+750,000 Beehives / +10,000 beekeepers)
- \$0.1 per product goes directly to beekeepers to support their beekeeping effort as bonus
- We provide free training & equipment to our beekeepers.
- Our focus is on protecting bees, their natural habitat, and the environment
- Increase the number of beehives and thus bees in the world
- Help the sustainability of the ecosystem, biodiversity, reduce CO2 emissions and help reduce the effects of global warming
- Zero carbon footprint through eco-friendly production methods.
- Additionally, we aim to raise social awareness about the importance of bees and beekeeping



We have complete control over the entire production process, and it can be traced back to its original source. This ensures that we can guarantee to consumers that our product is pure and free of chemicals, pesticides, and antibiotics.

+30 Certificates

ISO 22000:2018
Food Safety Management

CERTIFICATE

SBS BİLİMSSEL BİO ÇÖZÜMLER SANAYİ VE TİCARET A.Ş.

has implemented and maintains a Food Safety Management System.

ISO 22000 : 2018

31301153 FSA02218

2023-09-16

2023-09-16

2024-07-12

2023-09-16

DQS CFS GmbH

Signature

Authorized Body

ISO 22716:2008
GMP Cosmetic

CONFIRMATION

SBS BİLİMSSEL BİO ÇÖZÜMLER SAN. VE TİC. A.Ş.

Complies with the following regulations

DIN EN ISO 22716 : 2008 – 12

Cosmetics – Good Manufacturing Practices (GMP) – Guidelines on Good Manufacturing Practices

ISO 22716:2008

31301153 K0M0P

2023-10-08

2024-10-04

DQS Derontix ve Belgelendirme Ltd. Şti.

Signature

Authorized Body

BRC Global Standard

Food Assurance

Audit recognition

EUROFINS FOOD SAFETY SOLUTIONS LTD, UNITED KINGDOM

certifies that, having conducted an audit for the scope of activities:

Audit date(s): 31 - 01 June 2024

Certificate issue date: 17th July 2024

Re-audit due date: From 01 February 2025 To 01 June 2025

Certificate expiry date: 18th July 2025

Audit Program: Unannounced - Voluntary

Author number: 28897

Certificate Reference number: F_25016_2024

Has Achieved Grade: AA-

Meets the requirements set out in BRC GLOBAL STANDARD FOR FOOD SAFETY Issue 9: August 2022

Authorized by: Kadirhan Singh Director Food Assurance

Signature

Authorized Body

GMP – CFR Part 111 and Part 120

CONFIRMATION

SBS BİLİMSSEL BİO ÇÖZÜMLER SANAYİ VE TİCARET A.Ş.

has implemented and maintains a HACCP System.

ISO 22000:2018

31301153 HCU

2023-09-16

2024-09-15

DQS CFS GmbH

Signature

Authorized Body



Other Certificates

- ✓ GFSI – BRCGS Audit Report
- ✓ IFS
- ✓ SEDEX - ethical & responsible practices
- ✓ ISO 14001 – Environmental Management
- ✓ Halal Certificate
- ✓ Zero Waste Certificate
- ✓ HACCP – Codex Alimentarius Report
- ✓ Carbon Foot Print
- ✓ Water Foot Print
- ✓ COSMOS Organic
- ✓ COSMOS Natural

PETA
No Animal Testing

CERTIFICATE

SBS BİLİMSSEL BİO ÇÖZÜMLER SANAYİ VE TİCARET A.Ş.

PETA OF DECLARATION

SBS BİLİMSSEL BİO ÇÖZÜMLER SANAYİ VE TİCARET A.Ş.

has implemented and maintains a Quality Management System.

ISO 9001:2015

31301153 Q015

2023-07-04

2024-07-01

2024-07-01

DQS GmbH

Signature

Authorized Body

OU Kosher

ORTHODOX UNION

LETTER OF KOSHER CERTIFICATION

UNION OF ORTHODOX JEWISH CONGREGATIONS OF AMERICA

4075 RECTOR STREET / NEW YORK, NY 10064 / 212 463 4241 / KOSHER@ORTHODOX.ORG / ORTHODOX.ORG

This is to certify that the following product(s) prepared by SBS BİLİMSSEL BİO ÇÖZÜMLER SAN. VE TİC. A.Ş., Osmangazi Mah. Ziya Sokak No:4, Sancaktepe/İstanbul, TÜRKİYE are under the supervision of the Kashrut Division of the Orthodox Union and are kosher as indicated below.

Product Name	UKD ID	Status	Certification Requirements
• Bee Pollen 16 oz	OCV3-YIXSWH	Pareve	① Symbol required.
• Bee Pollen, Whole Granules	OCV3-EEXZAC	Pareve	① Symbol required.
• Bee&You Propolis + Zinc-D3+Vitamin C shot	OCV3-ZWC3BG	Pareve	① Symbol required.
• Bit-Size Chocolate Truffles	OCV3-DHDE3F9	Dairy	① D Symbol required.
• Elderberry Kola Immune Support Shot	OCV3-UPR0XM	Pareve	① Symbol required.
• Elderberry Propolis Kola Throat Spray	OCV3-SESEMYT	Pareve	① Symbol required.
• Lip Balm	OCV3-7AIE1H	Dairy	① D Symbol required.
• ON THE GO PROPOLIS CAROB RAW HONEY FOR KIDS	OCV3-AQJAAZ	Dairy	① D Symbol required.
• ON THE GO PROPOLIS CAROB RAW HONEY WATER	OCV3-MR31WP	Dairy	① D Symbol required.
SOLUBLE			
• ON THE GO PROPOLIS TURMERIC GINGER CINNAMON IMMUNE SUPPORT	OCV3-PKYE9X	Dairy	① D Symbol required.

Signature

Rabbi Menachem Genack, Rabbinic Administrator, CEO

ISO 9001:2015
Quality Management System

CERTIFICATE

SBS BİLİMSSEL BİO ÇÖZÜMLER SAN. VE TİC. A.Ş.

has implemented and maintains a Quality Management System.

ISO 9001:2015

31301153 Q015

2023-07-04

2024-07-01

2024-07-01

DQS GmbH

Signature

Authorized Body

CERES Organic

CERES

ORGANİK TARIM MÜTEŞBİS SERTİFİKASI

Signature

Authorized Body

FDA Inspection Report

Inspection Report

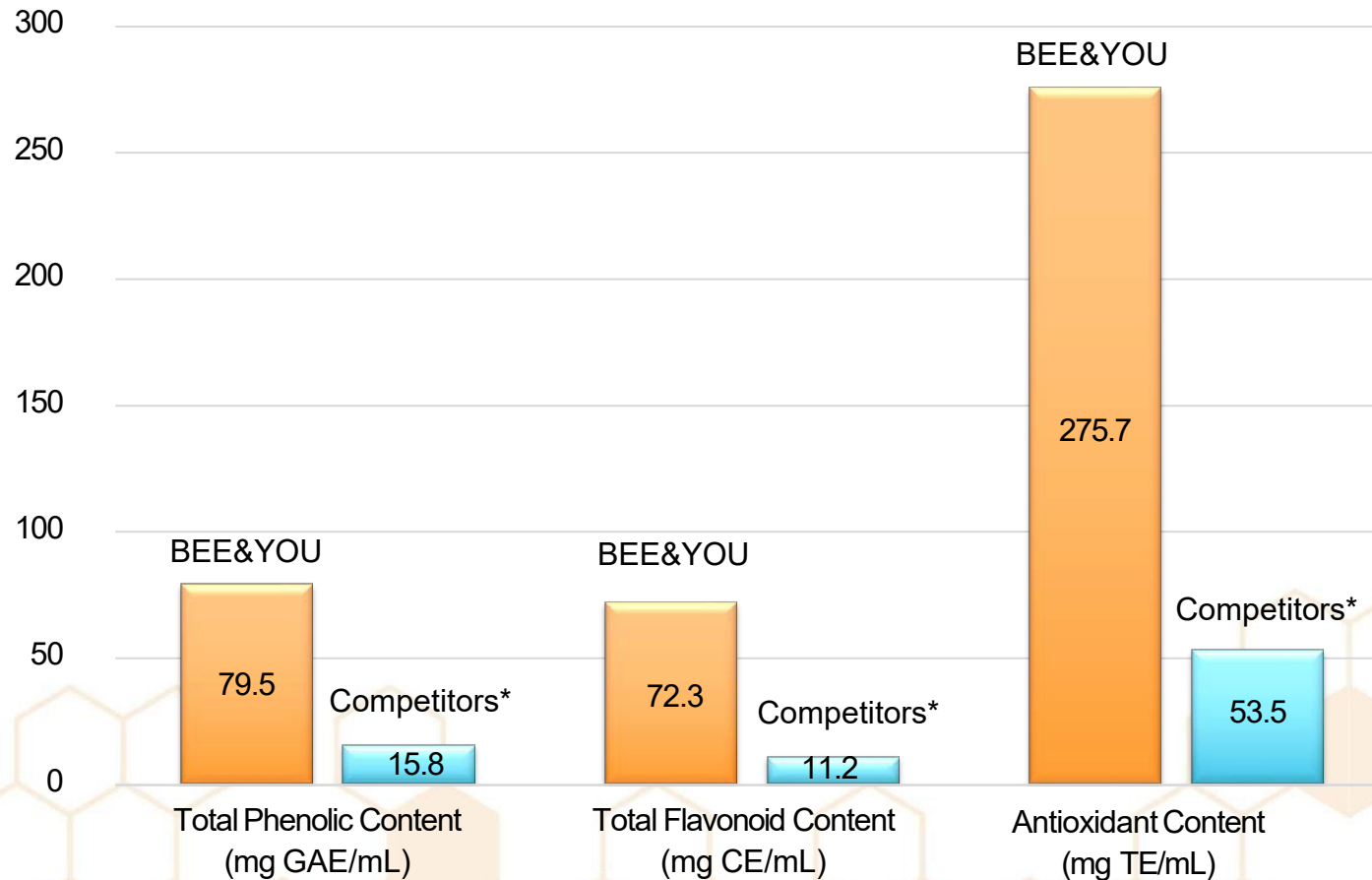
Signature

Authorized Body

Our Brand vs. Competitors



*Tested in 2024 at Eurofins & Intertek-accredited third-party lab.



- ✓ *Average values from the comparative scientific analysis of 207 propolis products from 20 countries.
- ✓ On average, BEE&YOU Propolis delivers 5x higher efficacy, ensuring superior potency and bioavailability.
- ✓ Many competitor labels claim higher amounts of propolis, but their actual efficacy is often 5x lower.

- ❑ A higher amount of flavonoids provides more health benefits
- ❑ Anatolian Propolis Extract (A.P.E)® naturally contains 100x more *antioxidants* than the highest-grade Manuka Honey
- ❑ The amount of propolis listed on the labels does not indicate the real quality

+39 CLINICAL PUBLICATIONS



EFFECT OF BEE&YOU 30% PROPOLIS EXTRACT ON COVID-19

Guler H et al. Investigation of potential inhibitor properties of ethanolic propolis extracts against ACE-II receptors for COVID-19 treatment by Molecular Docking Study
<https://pubmed.ncbi.nlm.nih.gov/33950349/>

EFFECT OF BEE&YOU 30% PROPOLIS EXTRACT ON THE SYMPTOMS OF COVID-19

Duygu Zorlu. Covid-19 and Anatolian Propolis: A Case Report. Acta Medica Mediterra- nea, 2021, 37: 1229. DOI:10.19193 / 0393-6384_2021_2_188.
<https://pesquisa.bvsalud.org/global-literature-on-novel-coronavirus-2019-ncov/resource/pt/covidwho-1215808>

PROTECTIVE EFFICACY OF BEE&YOU 30% PROPOLIS EXTRACT AGAINST COVID-19

Bilir, O., Kocak, A. O., & Atas, I. (2021). Evaluation of the Effect of Anatolian Propolis on Covid-19 in Healthcare Professionals: Effect of Anatolian Propolis on Covid-19. ScienceOpen Preprints.
<https://www.scienceopen.com/hosted-document?doi=10.14293/S2199-1006.1.SOR-.PPZR1OD.v1>

BEE&YOU POLLEN AND COVID-19

GÜLER, Halil Ibrahim, and K. A. R. A. Yakup. "Targeting CoV-2 Spike RBD: ACE-II complex with phenolic compounds from Cistus (Cistus L.) Bee Pollen for COVID-19 treatment by Molecular Docking Study." Apiterapi ve Doga Dergisi 3.1: 10-23. <https://dergipark.org.tr/en/pub/jan/issue/57137/762734>

EFFECT OF BEE&YOU 30% PROPOLIS EXTRACT ON TYPE II DIABETES

El Adaouia Taleb, R., Djebli, N., Chenini, H., Sahin, H. and Kolayli, S. (2020). In vivo and in vitro antidiabetic activity of ethanolic propolis extract. Journal of Food Biochemistry.
<https://pubmed.ncbi.nlm.nih.gov/32378224/>

EFFECT OF BEE&YOU 15% WATER-SOLUBLE PROPOLIS EXTRACT ON WOUND HEALING

Kubat, M., Karabulut, Z., & Sengül, S. (2021). Effect of propolis on wound healing in sacro- coccygeal pilonidal disease: A randomized controlled clinical trial. Pak. Journal of Pharmaceutical Sciences, 34. <https://pubmed.ncbi.nlm.nih.gov/34602433/>

EFFECT OF BEE&YOU PROPOLIS EXTRACTS ON *HELICOBACTER PYLORI*

Baltas, N., Karaoglu, S. A., Tarakci, C., & Kolayli, S. (2016). Effect of propolis in gastric disorders: inhibition studies on the growth of Helicobacter pylori and production of its urease. Journal of enzyme inhibition and medicinal chemistry, 31(sup2), 46-50. <https://pubmed.ncbi.nlm.nih.gov/27233102/>

EFFECT OF BEE&YOU 30% PROPOLIS EXTRACT ON ORAL HEALTH

Kalay TS, Kara Y, Karaoglu SA, Kolaylı S. Evaluation of Stabilized Chlorine Dioxide in Terms of Antimicrobial Activity and Dentin Bond Strength. Comb Chem High Throughput Screen. 2021 Aug 16. doi: 10.2174/1386207324666210816121255. Epub ahead of print. PMID: 34397326. <https://pubmed.ncbi.nlm.nih.gov/34397326/>

Products: Natural Food Supplements (Adult & Kids)



Shots



**Radiance
Starts Here**



***FUEL
WITH NATURE***



**Pure Propolis
Power!**



Propolis Extracts and Sprays

Magical Sprays
for **Tiny Immune Hereos!**
for Kids



High Quality, All Pure!
Water-Soluble Propolis Extract



**Fast Acting Natural
Propolis Throat Spray**
Ultra-potent Formula

Pure Patented
Anatolian Propolis

Raw Honey



Capsules&Tablets



ULTRA POTENCY
FROM THE HIVE FOR
**IMMUNITY AND
ENERGY**



Raw Honey&Pollen



OTC Drug



**INSTANT
NASAL RELIEF
POWERED BY
PROPOLIS**



For Kids

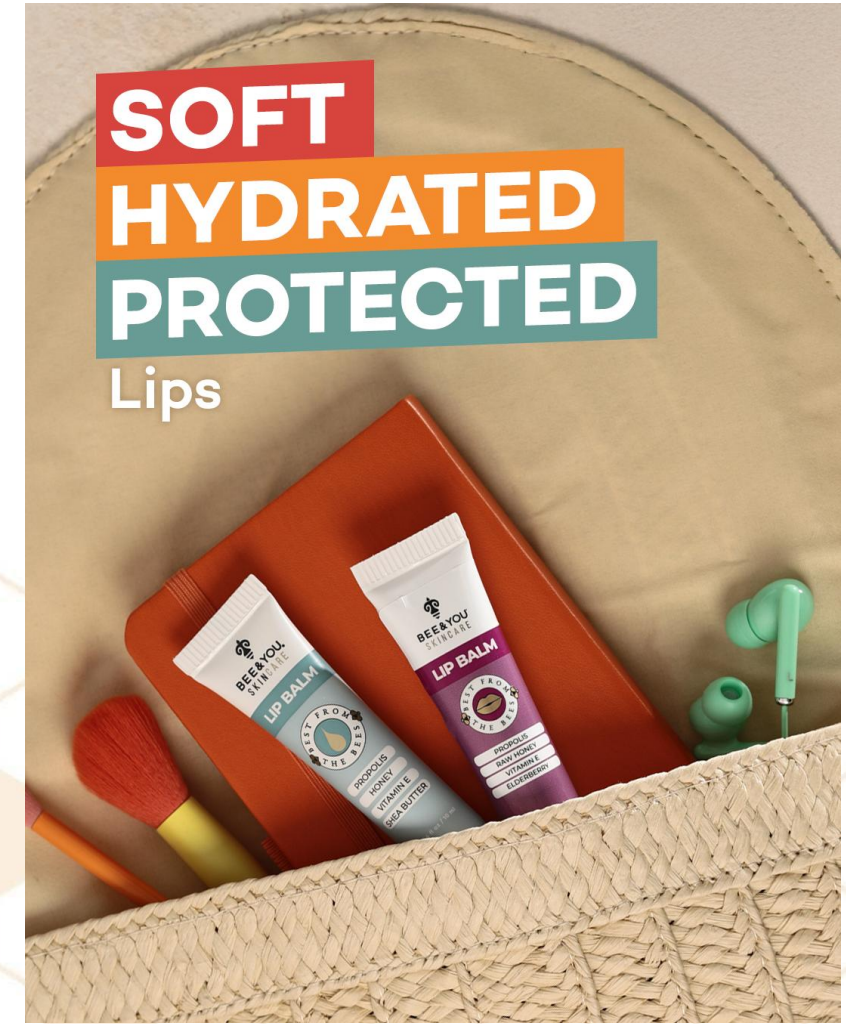
Kids Daily Shots
powered by **Propolis** and
Probiotic!



Tiny
SHOT Mighty
SHIELD!
for Kids



Skin Care (Clinically Tested)



Skin Care : Anti-aging Line



Natural Botox FROM THE BEES



Skin Care (OTC)



Mineral Defense & After-Sun Repair Naturally Covered!



INTENSIVE MOISTURIZING
Repair Cream



CLINICALLY TESTED

NATURALLY FORMULATED

Market Presence



+10,000 stores in EUROPE market



Multi-Million Dollar
Online Business



+5,000 Doors in Natural Channel

90+ Awards (Innovation & Women Entrepreneurship & Products)



Best Food Supplement
BEE&YOU Throat Spray
NHT Summit: Manchester(2025)



- Eco-Excellence Awards**
- **Wellness:** Best Alternative Remedies(2018)
 - **Nutrition:** Raw& Fermented Foods(2018)



Specialty Food Association Sofi Award
New Product Winner (2017)



CACCI Asia-Pacific: Woman Entrepreneur of the Year, Dr. Asli Samanci, Singapore (2024)



Sustaniable Business Awards
Sustaniable Innovation Business Model (2018)



White Page International: Global 200 Women Power Leaders (2025)



Best New Supplement
BEE&YOU Nighttime Shot for Kids
Natural & Organic Products Expo , London (2025)



London International Honey Awards (2019&2020)
Quality Award
Bee&You Pine and Wildflower Raw Honey

BEST SERUM WITH VITAMIN C

SILVER WINNER
BEE&YOU
PROPOLIS VITAMIN C FACE SERUM IS

BEE&YOU Vitamin C Facial Serum is a powerful blend of natural ingredients balanced to work synergistically for your skin. Its formula has been clinically proven for: Brighter Skin, Fresher Looking Skin, Moisturizing Anti Aging and Fights Pigmentation.

Vitamin C and Ferulic Acid helps fade pigmentation and smooth the skin's surface to reduce dullness. This gives skin a youthful glow. In a clinical study, more than 65% of users said it brightens the skin, 72% of users said it evens out the skin tone.



Universal Beauty Awards. : Best Vitamin C Serum : BEE&YOU
Vitamin C serum (2025)



Innovalig Awards 2024:
Championship Award
Best Innovation Culture,
BEE&YOU (SME Category)

As Einstein said,

“When the last bee dies,
humanity will have at most four years left to live”

IF THERE ARE BEES, THERE IS LIFE!

THANK YOU

Visit Us

BOOTH 735

Contact:

asli@sbs-americas.com

Cell: +1 (201) 375-5917

sales@beeandyou.com