

LONGi

Networking Drinks Partner

8TH ANNUAL
ENERGYANDMINES

MAY 7-8, CROWN PERTH, WA



James Watt

Key Account Manager for WA/NT

LONGi

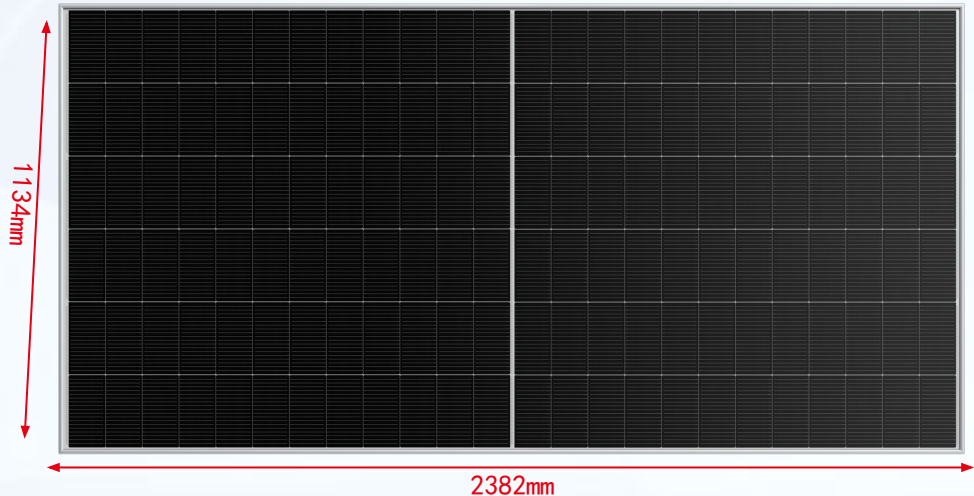
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P1ART

Product Alignment

The 'Golden Module'

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Standard module size:
2382mm*1134mm

LONGi, Canadian Solar,
Risen Energy, JA Solar,
Jinko Solar, TW solar,
Astronergy, Trina Solar
and DAS Solar

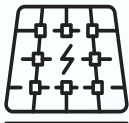
Jul 7, 2023

Standard wafer size:
182mm×191.6mm with 72cells

LONGi, Canadian Solar, Risen
Energy etc. Aug 18, 2023

Standard wafer size: 182mm×210mm
with 66cells

LONGi, JA Solar, Jinko Solar,
Trina



Simplify global supply chains to meet market demand.



Reduce material waste in manufacturing



Simplify BOS requirements for customers



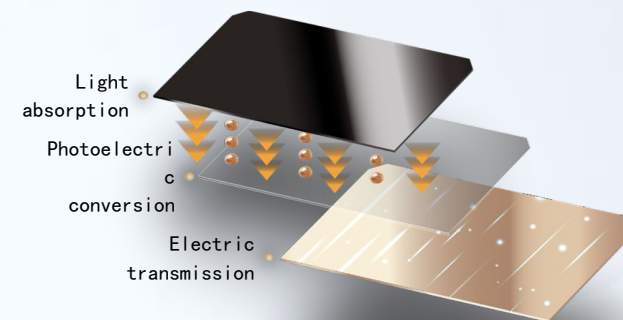
Aid technological advancement of trackers, racking, inverters etc

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PART 2 Technology Roadmap

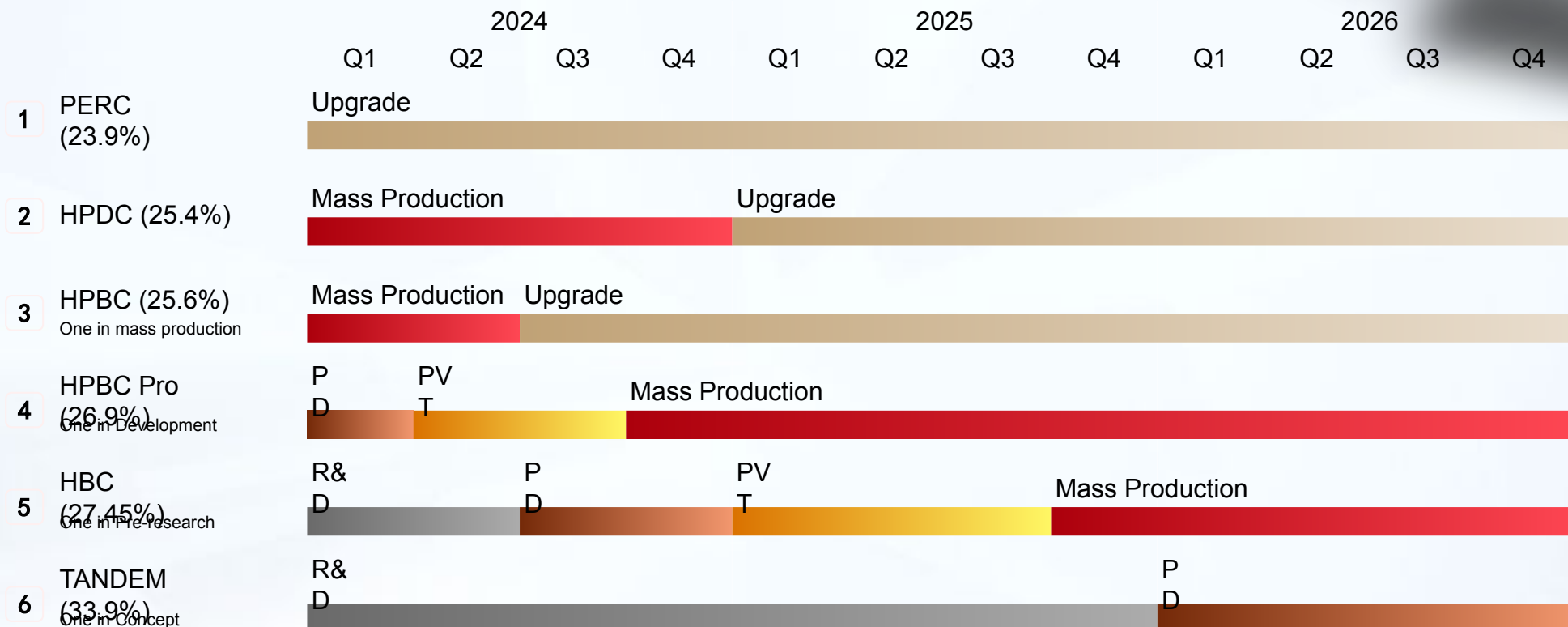




2024-2026 Cell Technology

Development R&D/mass production

Back Contact



R&D
 Mass Production
 PD(Product Development)
 Upgrade
 PVT(Process Verification Test)

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PART Industry snapshot

Industry Forecast

Over Supply

Due to a combination of rapid industrial expansion, production advancements and project delays, a module supply glut now persists. Stockpiles amounting to over 150GW now exist between the US & EU alone.

Market Consolidation

Smaller, less efficient producers will exit the market or be acquired by larger entities.

2023

2024 H1

2024
H2

Low Prices

The abundance of supply has driven module spot prices down approximately 50% between January and December 2023.

2025

Stability.

Continued supply growth. Fewer, stronger manufacturers remain.



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CHEERS!