



# **DATA-DRIVEN SOLUTIONS FOR RAILWAY EXCELLENCE**

**WHO TRULY LEADS THE GAME:  
BUSINESS SHAPING TECHNOLOGY, OR  
TECHNOLOGY REDEFINING BUSINESS?**

## HIGHLY OFFSHORED ACTIVITY ADVANCED ANALYTICS FOR CRITICAL COMPONENTS

**+ 20.000****+ 8.000****+ 60.000**

ACR

ENGINE

BOGIE

BRAKES

BATTERY

WHEELSET

**+ 800****+ 20.000****+ 40.000 AXLE  
+ 80.000 WHEELS**

WE OPERATE IN

**20**

COUNTRIES

**+150**

CONTRACTS

**+30**

SUBSIDIARIES

**+100**

MAINTENANCE CENTERS

**12K**

CARS

**4K**

PEOPLE&amp;TALENT

# TECHNOLOGY SERVING BUSINESS

ADDRESSING KEY CHALLENGES OF OPERATORS & MAINTAINERS



## **SERVICE EXCELLENCE:** PUNCTUALITY, AVAILABILITY, SAFETY

Every delay impacts **passenger trust** and **operator reputation**, making reliability non-negotiable.



## **ASSET OPTIMIZATION:** HIGH VALUE, MINIMAL DOWNTIME

Rail assets are expensive and critical. The challenge is: **keep them in service**, not in the workshop.



## **SMART OPERATIONS:** FROM REACTIVE FIREFIGHTING TO PROACTIVE

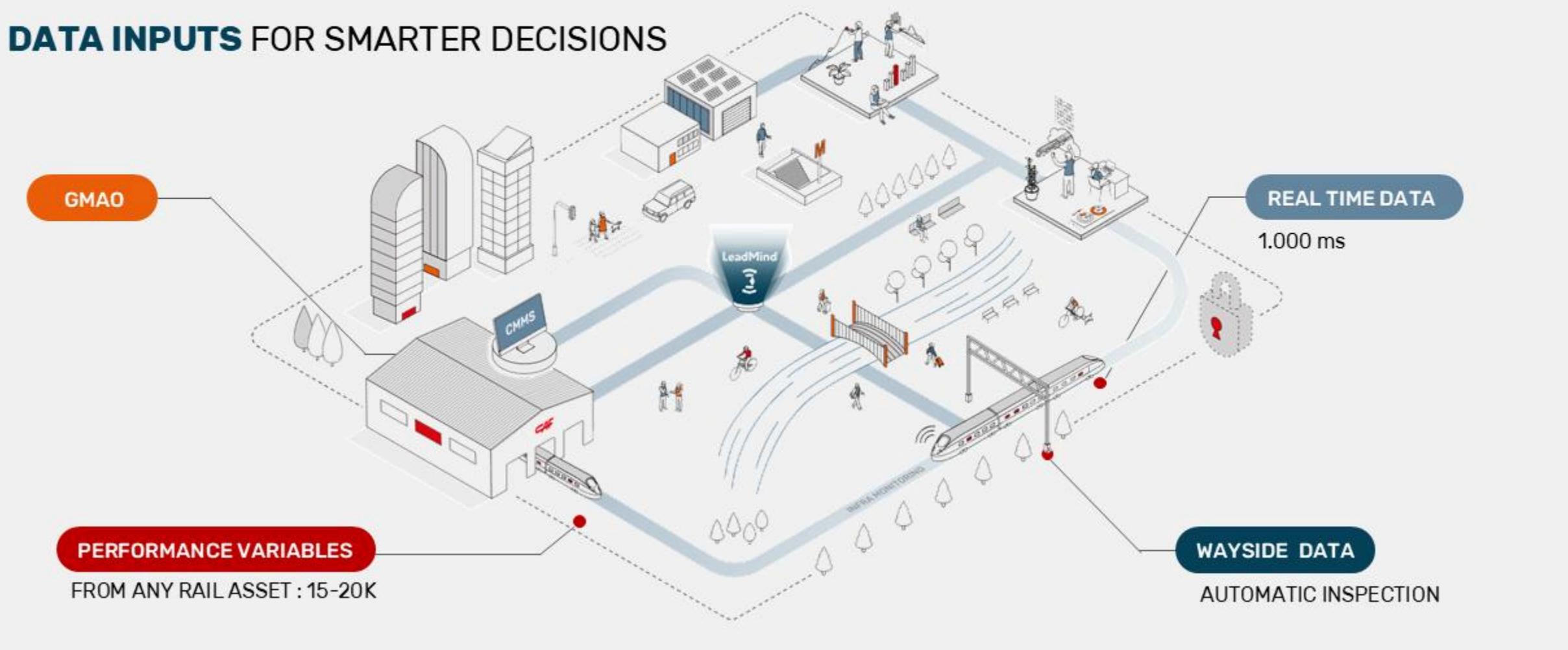
Seamlessly orchestrating operations through **real-time insights, predictive planning, and smart prioritization**.



HOW DO WE OVERCOME THESE CHALLENGES?

## ► DRIVING SOLUTIONS: BETTER DATA, SMARTER DECISIONS

### DATA INPUTS FOR SMARTER DECISIONS





## REAL TIME FLEET HEALTH CONTROL: FLEET STATUS AND ALARMS, EMPOWERING DEPOT & OPERATIONS TEAMS



PROVINCIE Utrecht

"LeadMind gives us all necessary operational information regarding the behaviour of the trams. **A QUICK OVERVIEW OF THE FLEET HEALTH**. The advantage is that we get clear, correct, accurate and real time information about the trams. **WE CAN READ THE TRAM FROM A DISTANCE"**

**Kees van de Groep, Process Manager  
Assets Rolling Stock**

CALEDONIAN  
SLEEPER

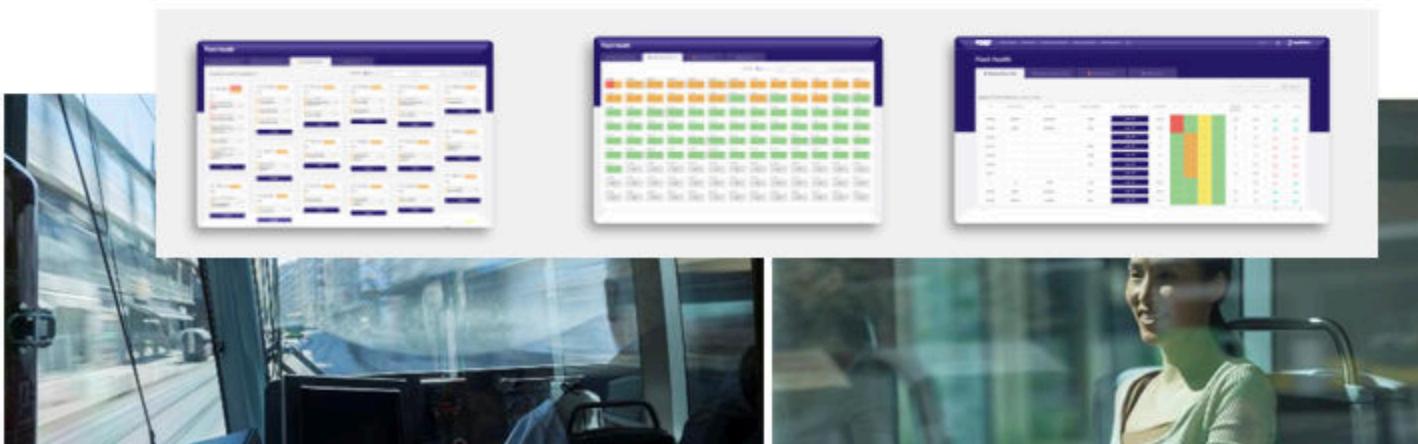
"Serco Caledonian Sleeper now have the ability to use real time data from LeadMind to monitor the fleet in service to **IDENTIFY ISSUES AND PROVIDE AN IMPROVED LEVEL OF ENGINEERING SUPPORT** to our Train Managers."

**Graham Eastwood, Head of Depot Contracts.**

Transport  
NSW  
RailCorp

"The track to train connectivity allows use of **REAL TIME DIAGNOSTIC** tools through allowing operators and maintainers to provide the **SAFEST AND MOST RELIABLE SYSTEM POSSIBLE FOR THE NETWORK**. Since introduction Canberra Light Rail have enjoyed the use of the real time system and data logging to the benefit of all."

**Andrew Pearce, Director Of Engineering  
Canberra Metro Operations at CMET.**



- ✓ REDUCTION OF **OPERATIONAL DELAYS**
- ✓ IMPROVED **OPERATING ASSISTANCE**
- ✓ REDUCTION OF **OPERATIONAL INCIDENTS**

# ► TRANSFORM DATA INTO BUSINESS BENEFITS: OPERATIONAL INSIGHT FOR MULTIPLE NEEDS

## EFFICIENCY - DRIVER PERFORMANCE



## CAPACITY MANAGEMENT - PASSENGER OCCUPANCY



## SAFETY - SPEED MONITORING



## SAFETY - WHEEL SLIP



## ENERGY EFFICIENCY

MANAGEMENT,  
CONTROL & ANALYSIS



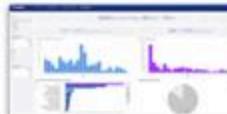
DRIVING STRATEGIES



CATENARY RECEPTIVITY



OUT-OF-SERVICE  
TRAIN ENERGY



## SAFETY - SPEED MONITORING

"We are delighted to be working with CAF, to introduce this leading-Edge technology to alert our drivers to **overspeed conditions**. The alerts will allow the driver to react and control the tram vehicle thereby enhancing our already safe operation to human error events"

**Colin Kerr, Head of Safety & Projects.**

## SAFETY - WHEEL SLIP



**Operational safety** is the most important aspect of UK railways, and LeadMind enables a **more controlled, digital approach**. We use wheel rotations to determine safe door operation and identify low adhesion areas. The wheel slip dashboards highlight hotspots, allowing Network Rail teams to clean the rails and prevent future issues."

**David Curtis, Onboard Systems Service Delivery Manager at Northern**

# THE PATH TO PREDICTIVE EXCELLENCE

DATA-DRIVEN PERFORMANCE IS ACHIEVED BY INTEGRATING  
TECHNOLOGY, CULTURE, PROCESSES, AND PEOPLE





# ACTREN

"There is a real commitment to the digital transformation with LeadMind, CAF's digital platform. It is allowing us to perform real-time asset maintenance as well as advanced analytics for predictive and condition-based maintenance."



**Gorka Macías**

Maintenance Engineering Director.

#### RELIABILITY IMPROVEMENT

- S/120 Fleet → **53%**
- S/120.5 Fleet → **97%**
- S/121 Fleet → **137%**

**44%**

In the used materials  
due to anticipation  
before catastrophic  
breakdowns occur  
which involves high  
cost of materials.

**50%**

Mean time to repair  
(a reduction of 8 h to  
4 h in the execution  
of a corrective task)

**20%**

In hours dedicated  
to corrective actions

# CPTM

"In the short term we have had very relevant results. In addition, the tool is intuitive and easy to use and the different functionalities show the data at a glance. LeadMind makes day-to-day work more dynamic and decision making easier. Moreover, as time goes by, you gain expertise (knowledge) and the benefits get better and better."



**Cleverson Rodrigues**

Operations Director at Ctrens

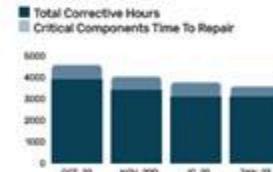


/ LEADMIND HAS DELIVERED SIGNIFICANT  
BENEFITS AND SAVINGS IN CORRECTIVE  
ACTIONS IN JUST FOUR MONTHS

**15%**  
IMPROVEMENT

In the total number of failures  
due to the anticipation  
of failures through early  
corrective actions.

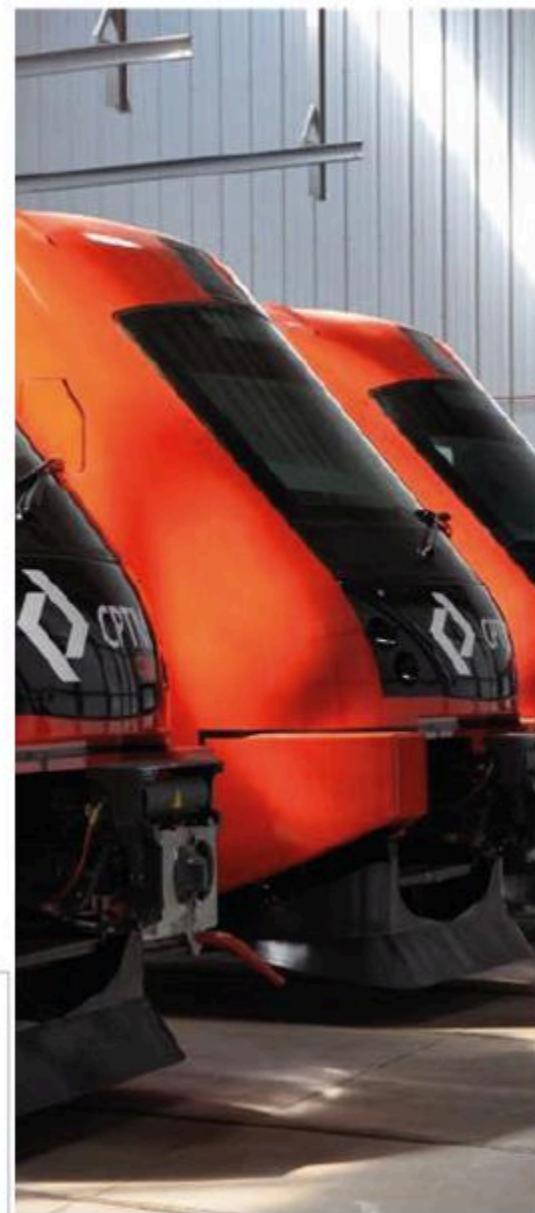
#### EVOLUTION OF REPAIR TIME FOR CRITICAL SYSTEMS



**209%**  
IN RB REVISION  
TIMES (ON AVG)

**69%**  
IN RA REVISION  
TIMES (ON AVG)

**41%**  
IN MEAN TIME  
TO REPAIR





# ► PROACTIVE DATA ACQUISITION FROM KEY ASSETS

NEW DATA SOURCES TO ENABLE PREDICTIVE MAINTENANCE

SAVES

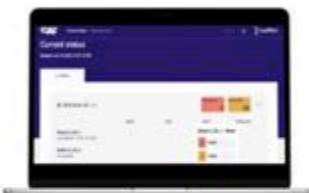
**90%**

OF THE TIME REQUIRED MANUALLY



Ernst Visser

Technical Manager Assets Rolling Stock



FLEET STATUS  
& ALARM MANAGEMENT



MEASUREMENT DETAILS

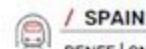


ADVANCED ANALYTICS  
FOR LIFE PREDICTION



VISUAL INSPECTION

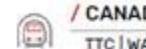




/ SPAIN

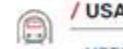
RENFE | ONBOARD  
TMB | ONBOARD  
ACTREN | ONBOARD + WAYSIDE  
TRANVIA ZARAGOZA | ONBOARD + WAYSIDE  
EUSKOTREN | ONBOARD + WAYSIDE  
METRO GRANADA | ONBOARD  
METRO CENTRO SEVILLA | ONBOARD

METRO MALAGA | ONBOARD  
METRO BILBAO | WAYSIDE  
CAP TRAIN | ONBOARD  
METRO MADRID  
TRANVIA VITORIA  
EMU MALLORCA



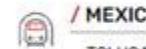
/ CANADA

TTC | WAYSIDE  
CALGARY TRANSIT | ONBOARD



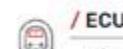
/ USA

MBTA BOSTON | ONBOARD  
MARYLAND | ONBOARD + WAYSIDE  
OMAHA | ONBOARD



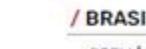
/ MEXICO

TOLUCA | WAYSIDE  
LINEA 12 CDM | ONBOARD  
SUBURBANO | ONBOARD



/ ECUADOR

METRO QUITO | WAYSIDE



/ BRASIL

CPTM | ONBOARD



/ CHILE

METRO SANTIAGO | ONBOARD



/ NORWAY

OSLO TRAM | ONBOARD  
FLYTOGET | ONBOARD  
OSLO METRO

/ SWEDEN

SKANETRAFIKEN | ONBOARD  
NORRTAG | ONBOARD  
TRANVIA LUND | ONBOARD  
GOTHENBURG TRAM | WAYSIDE  
SJ | ONBOARD  
TRANSITIO | ONBOARD

/ ITALY

TRENITALIA | ONBOARD  
METRONAPOLI | ONBOARD  
ROMA TRAM | ONBOARD  
BOLONIA TRAM | ONBOARD  
PALERMO TRAM | ONBOARD

/ PORTUGAL

LISBON TRAM | ONBOARD  
OPORTO TRAM | WAYSIDE

/ FRANCE

TRAM MONTPELLIER  
TRAM TOURS



/ UK

TRANSPENNINE | ONBOARD  
WESTMIDALDS | ONBOARD  
WALES & BORDERS | ONBOARD  
NORTHERN | ONBOARD  
CALEDONIAN | ONBOARD  
EDINBURGH TRAMS | ONBOARD  
NIR | ONBOARD  
DOCKLANDS | ONBOARD + WAYSIDE



/ SERBIA

SERBIAN RAILWAYS | WAYSIDE

/ ISRAEL

TELAVIV | ONBOARD + WAYSIDE  
JERUSALEM | ONBOARD + WAYSIDE

/ ARABIA SAUDI

SAR | ONBOARD + WAYSIDE  
METRO RIYADH | WAYSIDE

/ EMIRATES

ETIHAD RAIL | ONBOARD

/ SOUTH KOREA

METRO SEOUL | WAYSIDE

/ TAIWAN

XIDONG TRAM

/ PHILIPPINES

PHILIPPINES NATIONAL RAILWAYS | ONBOARD

/ INDONESIA

INDOSAT ONBOARD + WAYSIDE

/ AUSTRALIA

PARRAMATA | ONBOARD + WAYSIDE  
CANBERRA | ONBOARD

/ NEW ZEALAND

AUCKLAND | WAYSIDE

+80

FLEETS

27

COUNTRIES

+2K

UNITS MONITORED

+8K

CARS MONITORED

75

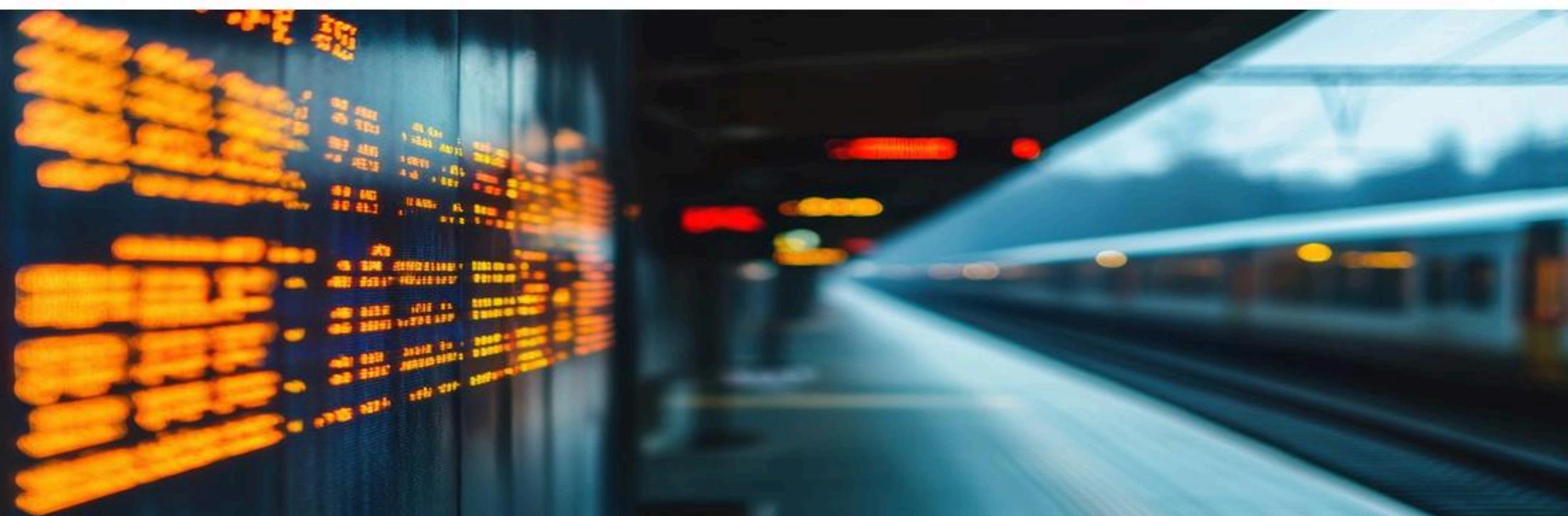
WAYSIDE SYSTEMS

# FROM CLOUD TO AI: FUTURE STEPS

## THE NEW ERA FOR RAILWAY MAINTENANCE

We start from a privileged competitive position enabled by the LeadMind platform, which includes consolidated maintenance solutions known for:

- ✓ REAL-TIME FLEET MONITORING: OVER 2,000 UT AND 80 PROJECTS BY 2027
- ✓ ADVANCED AUTOMATION CAPABILITIES: CLOUD AND AI-DRIVEN
- ✓ SMART PLANNING ADOPTION
- ✓ BUILDING PLATFORM TO ACCELERATE DEVELOPMENT AND TIME TO MARKET
- ✓ ESTABLISHED DATA GOVERNANCE
- ✓ DIGITAL TECHNICIAN

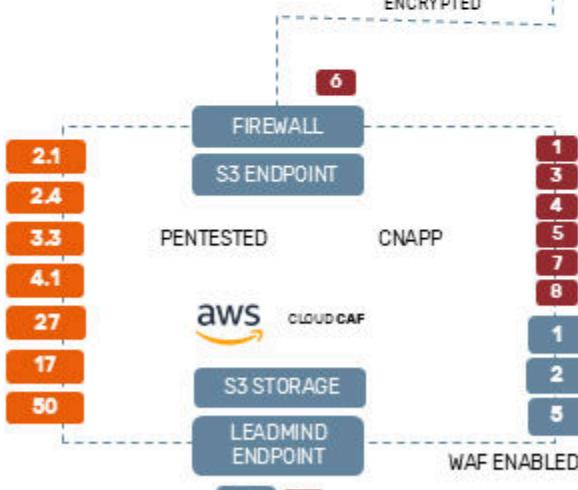


# / GROWING CYBERSECURITY RISKS

## COMPREHENSIVE VIEW

### TRACTION UNIT

1	4
2	5
3	
4	4.1
5	4.2
6	
7	50



CNAPP: Cloud Native Application Protection Platform

### / CYBER GUIDELINES

- 2.1 IEC 62443 - 2-1
- 2.4 IEC 62443 2-3
- 3.3 IEC 62443 3-3
- 4.1 IEC 62443 4-1
- 4.2 IEC 62443 4-2
- 27 ISO 27001+ 27002
- 17 ISO 27017
- 50 TS 50701

### / CYBER RISKS

- 1 Ransomware
- 2 Social Engineering / Phising
- 3 Unpatched and Misconfig
- 4 Credential Stuffing
- 5 Password Cracking Attacks
- 6 Man-in-the-Middle Attacks
- 7 Denial-of-Service Attacks
- 8 Drive-by Download Attacks
- 9 Supply chain attacks: vulnerabilities and hacks in suppliers' software
- 10 Insider threats: espionage, sabotage and data leakage

### / CYBER CERTIFICATIONS

- 1 SSDLC
- 2 Ext. ISO 27001 with controls from (62443-2.1)
- 3 62443-4.1 SLT 2.
- 4 Management of vulnerabilities and incidents (under development)
- 5 62443 3.3. IDS - Security Gateway

## CLOSING REMARKS

THE CLOUD AS A KEY  
ENABLER

► **TO ENSURE A SCALABLE  
AND AVAILABLE FLEET**

TECHNOLOGY AT THE SERVICE OF  
THE BUSINESS CHALLENGE

► **TO DRIVE OPERATIONAL  
EXCELLENCE**

DIGITAL TRANSFORMATION

► **A HIGHLY CROSS-FUNCTIONAL  
PROCESS FOCUS ON BUSINESS  
IMPACT**



cafmobility.com

The logo for CAF ( Construcciones y Auxiliar de Ferrocarriles ) is displayed in red. The letters 'CAF' are in a bold, sans-serif font, with a red horizontal bar extending from the top of the 'C' and the top of the 'A' to the top of the 'F'.

**TRUST**  
**IN MOTION**