

The Investment Hub

for EU private sector investments under Global Gateway in
Sub-Saharan Africa, Asia and the Pacific and Americas, the Caribbean and Overseas Countries and Territories

EU-Liberia Business Forum



25-02-2025

Investment Hub

what is it?



The Investment Hub is not a fund but facilitates **identifying** and **mobilising** support.

A **single entry point** for projects aligned with Global Gateway priorities, to **bridge the gap** between ambition and implementation by:

- identifying promising projects early,
- facilitating their preparation and coordination,
- and mobilising European public and private financing.

The Hub is a new channel for **EU companies**, and...

- + ...allows participation of **Liberian companies**
- + ...allows participation of **Liberian public authorities**.



The Investment Hub is an **additional channel**. Other existing ways of working with stakeholders remain in place.

How can companies from the EU get involved?

For EU companies, the main entry point is a **Team National**.

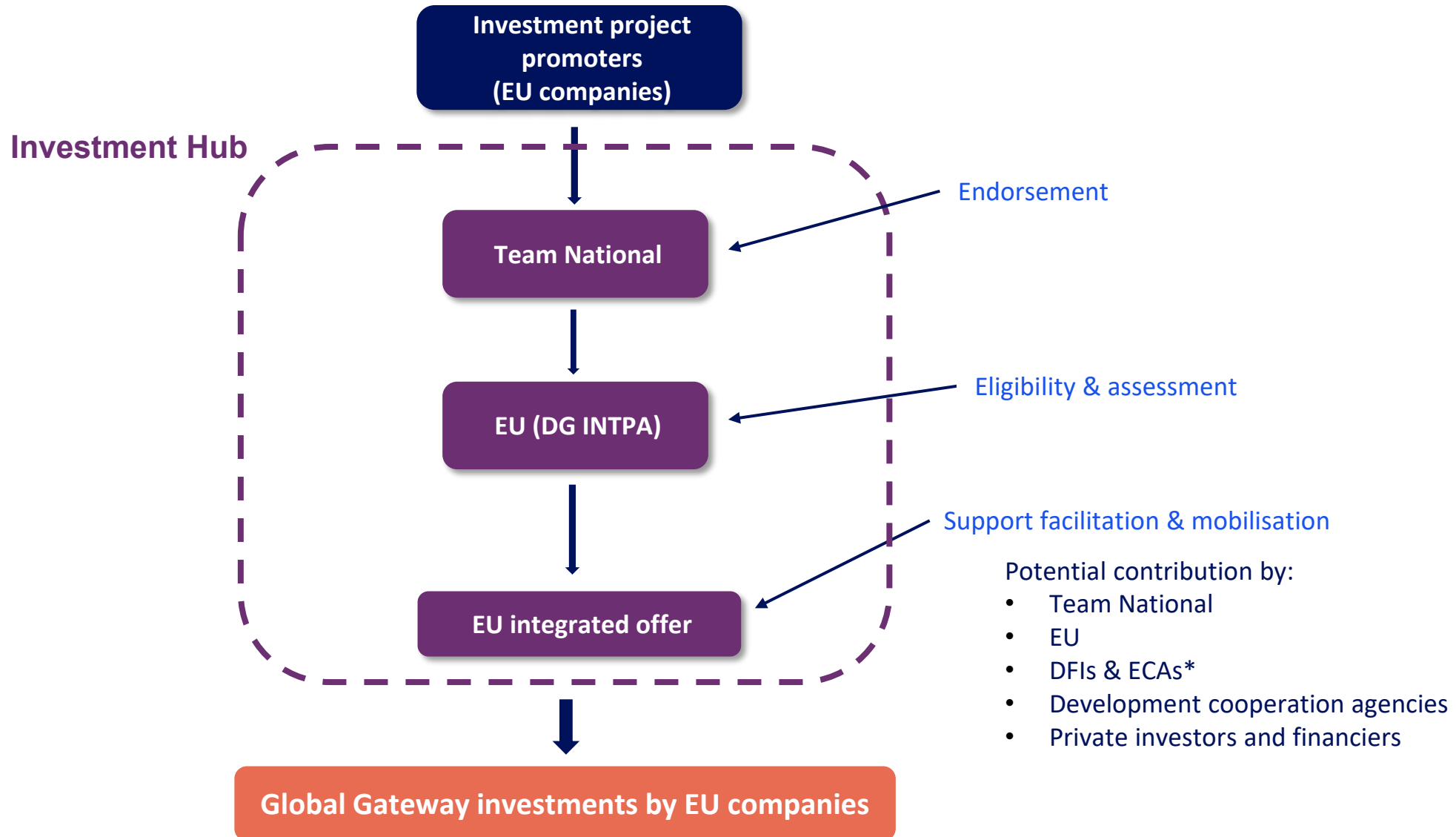
Team National has the following **responsibilities**:

- **Unites key national stakeholders:** government bodies, DFI, ECA*, business associations, private sector
- **Selects, endorses, and commits to support projects**
- **Channels projects** to INTPA for coordinated support to address remaining investment barriers



EU companies can only submit proposals to the EU through their **Team National**. Click [here](#) for more info.

The Investment Hub process for EU companies



How can companies from Liberia get involved?

Investment Hub for Partner Countries

Companies from partner countries can submit if:

- They partner with an **EU company** or a Member State entity
- Develop a **joint investment proposal**
- Rely on the EU partner to submit the proposal via a **Team National**.

Eligibility criteria



Who Can Apply...

- **Company headquartered in the EU**
- **With 10% own contribution** of project investment size



The **10% own contribution** does **not** apply when the financial support is intended for a **public authority** in the partner country.



Project Requirements:

- **Priority sectors:** Climate & Energy, Digital, Health, Education & Research, Transport
- **Eligible country/region***.
- **Strategic alignment** with Global Gateway values and objectives.
- **Team National Commitment**
- **Minimum size: EUR 10m** (except for flagship projects)
- **Partner country** buy-in and aligned interest.

* Latin America and Caribbean, Sub-Saharan Africa, Asia Pacific

Type of Support available



Financial Support

- **Grants:** e.g. for studies or project preparation
- **Loans, equity, or guarantees** provided by public or private financial institutions
- **De-risking solutions:** including guarantees, political risk coverage or local currency solutions



The Investment Hub does not replace the decision-making processes of financial institutions.

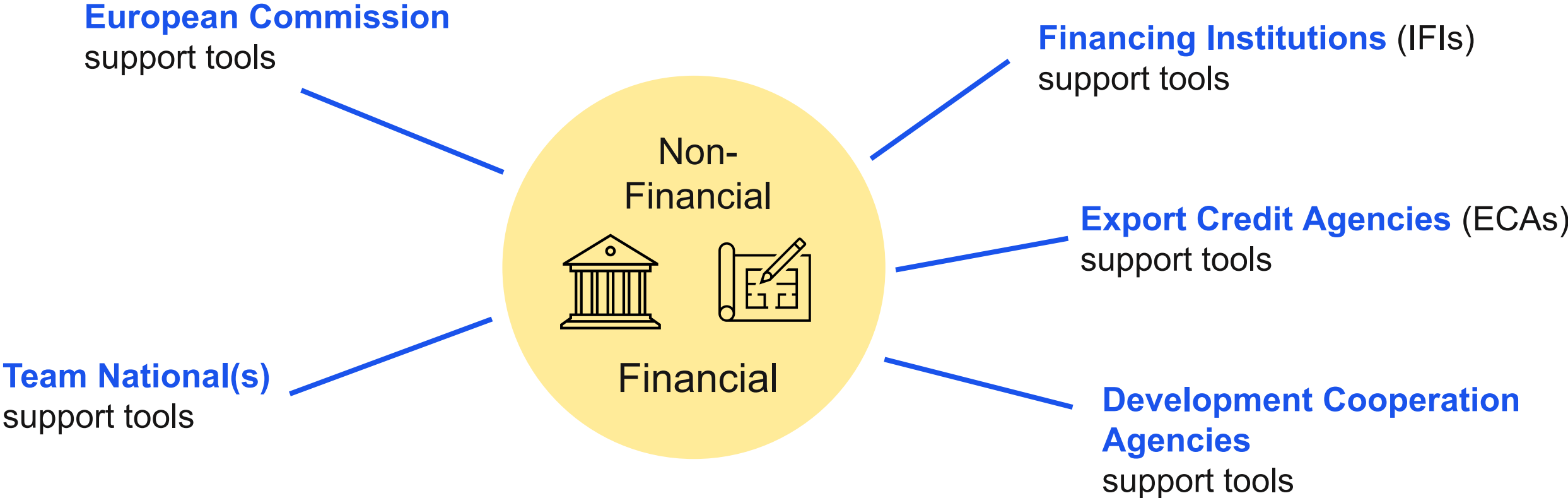


Non-Financial Support:

- **Political Support and economic diplomacy:** Diplomatic backing via EU networks and bilateral relationships
- **Dialogue with local authorities:** regulatory issues, investment enabling conditions, market access
- **Technical Assistance:** feasibility studies, ESG assessments, project structuring
- **Upfront coordination** to promote the EU offer in international competitive processes
- **Identification of European partners** to build competitive consortia

Identification and mobilisation

Who provides the support?



How to submit a project to the IH as a company



If you are a **company from Liberia**, you first partner with an EU company or a Member State entity to develop a joint investment proposal

1. Fill in the [application form](#).
2. The EU company sends it to the [Team National](#)*.

- Then
- ✓ The Team National will carry out a [pre-eligibility check](#). If the Team National endorses the project, it will define its potential support and submit the proposal to DG INTPA.
 - ✓ DG INTPA will [assess](#) the proposal and respond within four weeks.
 - ✓ If selected, DG INTPA will assist you with the mobilisation of Global Gateway support.

*For a consortium, only one submission is required by the lead company.

How can public authorities from Liberia get involved?

Investment Hub for Partner Countries



The Investment Hub is an **additional channel**. Other existing ways of working with stakeholders remain in place.

If a public authority has a proposal for:

- ✓ an impactful **investment** project, and
- ✓ **EU companies** can possibly play a role in the implementation.

Public authorities can bring their proposals to the Hub:

- Through an **EU Delegation**, or
- Via one or more **Team National**.



We can possibly cooperate in preparing and financing the project.

Q&A and thank you!

All information is available on the [Investment Hub webpage](#)



Contact: INTPA-INVESTMENT-HUB@ec.europa.eu

#GlobalGateway #TeamEurope

Fictitious example – Urban mobility



Sovereign urban mobility programme (€ 420 million) in country X

Components:

- BRT infrastructure — €300m
- Fleet (~140 buses) — €90m
- Systems (ticketing, ITS, control center) — €20m
- Preparation & institutional support — €10m

Initial contribution

Consortia contributions

- Equity €50 million
- Local community support (*signed agreement*)
- Local partner



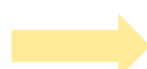
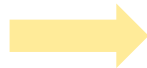
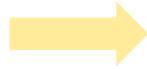
Team National contribution

- DFI: €60 million loan
- Dev. Coop. Agency: funding of feasibility study
- MFA: support of embassy in country X

Fictitious example – Urban mobility

Needs / Missing support

- Loan €310 million
- EU support to coordinate multiple financiers
- Local workforce training
- EU support to receive procurement visibility
- Policy support to the local government



Support mobilised through Investment hub

- IFI: Loan €155 million
- EIB: Loan €100 million
- [Green Climate Fund](#): €15 million
- Government counterpart: €50m
- Support Facilitation Team
- Identify training needs through “[TEI OP-VET](#)” and ensuring labour standards with “[SOCIEUX+](#)”.
- EU Delegation joins company/EU member state engagement with local government
- Support of the “[Urban Development Technical Facility](#)” with policy advice



Useful links - DG INTPA:

- The [Investment Hub webpage](#)
- The [Global Gateway Business Opportunities webpage](#)
- List with [INTPA Partner Countries](#)