



EUAFRICA

BUSINESS FORUM FACILITY

EU-Namibia Business Forum

Targeted Information Session
3 March 2026

Towards stronger, Greener and more Diversified Economies



11-13 May 2026



Website: <https://community.eu-africabusinessforum.eu/event/eu-namibia-business-forum>

**Adapt QR code
for registration
platform**



Location

(Windhoek, Namibia
(Country Club))



+ - 500 people

400 people in Person and
100 online



Registrations will open on XX March 2026 on the website



Questions can be addressed to:

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Event Draft agenda

Three Day Event that includes

- Master Classes
- Opening Session
- Taking stock of EU-Namibia Strategic Partnership on sustainable raw materials and renewable hydrogen
- Pitching of Projects
- 5 Thematic Sessions
- Panel discussions on Financing between local and international DFIs
- B2B Opportunities
- Project and tourism options 14-15 May

EU-NAMIBIA BUSINESS FORUM / 11-13 MAY 2026

DAY 00

11 MAY 2026

9:00-10:30 **Masterclass 1**
Opportunity-Driven Skills and Vocational Education & Training

How an opportunity-driven approach to technical VET can propel Namibia's green industrialisation and create new jobs for Namibians

9:00-10:30 **Masterclass 2**
Economic Partnership Agreement

Cumulation
In Rules of Origin

10:30-11:00 **Tea Break**

11:00-12:30 **Masterclass 3**

Navigating EUDR & CBAM

Implications and Opportunities for Namibia

12:30-13:30 **Light Lunch**

14:00-16:30 **Masterclass 4**

Global Gateway in practice

How EU financial tools support investments in Namibia

15:30-16:00 **Tea Break**

16:00-17:30 **Project pitching session 1**

Host: EU

18:30-20:30 **Business Leaders Dinner**

Invitations only

DAY 01

12 MAY 2026

9:00 -10:30
Opening Ceremony

09:00-09:15 Opening remarks (Master of Ceremony)

09:15-09:30 Cultural performance (OYO Dance and Artwork)

09:30-10:00 Opening statements from Namibia and EU

10:00-10:30 Exhibition walkthrough for dignitaries

10:30-11:00 **Tea Break**

11:00 -12:30 **Plenary 1**

Taking stock, looking ahead

The Namibia-EU Strategic partnership on sustainable raw materials and renewable hydrogen

Hosts: EU, National Planning Commission

12:30-13:30 **Lunch**

14:00-15:30

Thematic Session 1

Green Hydrogen and Renewable Energies

14:00 - 15:30

Thematic Session 2

Automotive industry

15:30-16:00 **Tea Break**

16:00-17:30 **Project pitching session 2**

Host: NIPDB

19:30-20:30 **Welcoming Dinner**

All delegates

DAY 02

13 MAY 2026

08:30-10:00 **Plenary 2**

EU-Namibia trade journey, a partnership in motion

Trends in EU-Namibia trade and investments
Namibian and European perspectives

10:00-10:30 **Tea Break**

10:30-12:00 **Plenary 3**

Invest in Namibia

- Investment Policy Framework (MIRT)
- Business and Investment Climate (NIPDB)

12:00-13:00 **Plenary 4**

Unlocking investment pathways for Namibia

Panel discussion with development finance institutions and banks

13:00-14:00 **Lunch**

14:30-16:00

Thematic Session 3

Agribusiness

14:30-16:00

Thematic Session 4

Critical Raw Materials

14:30-16:00

Thematic Session 5

Cultural & Creative Industries

16:00-16:30 **Tea Break**

16:30-17:30 **Closing Ceremony**

Announcements & signatures

19:30-20:30 **Europe Day Cocktail**

All delegates

DAYS 1 and 2: B2B matchmaking

14-15 May / Site Visits & Tourism Packages

Business Forum

Some key features

Stakeholder

- **Private sector:** EU + Local Companies, Business Sector Organizations, Chambers
- **Public sector :** EU + Government Ministries, Offices, Agencies, Parastatals
- **Other:** financial institutions: DFIs, Local Financial Institutions, project developers

Objectives:



Dialogue involving public and private actors



Mobilise private investment



Facilitate business relations

Activities:

- Dialogue/engagement,
- Panel discussions
- Exhibition
- B2B / B2G / Networking

Event Format

- In -person event, with possible online participation and live streaming
- High-level opening ceremony by the **President of the Republic of Namibia (tbc)** and high-level EU representative (tbc)
- **Plenary discussions as well as Thematic Sessions by sector**
- **Presentations on investment-relevant topics**, including investment policies and on the business environment
 - **Welcoming Dinner on the 1st Day and Europe Day Cocktail on the last day**
- **Exhibition space:** For companies and other agencies

Dedicated Curated B2B Matchmaking Event

- **Dedicated Room available for B2B Sessions and moderated one if required**

Project Pitching Opportunities:

- **Day 1: GlobalGateway Session (GG compatible): 11 May 2026**
- **Day 2: Last Session: 12 May 2026**
- **Day 3: Breakfast Session: 13 May 2026**

Main sectors

Activities will focus on the following sectors:

AGRI-BUSINESS



AUTOMOTIVE
COMPONENT
MANUFACTURING



CRITICAL RAW
MATERIALS



CULTURAL &
CREATIVE
INDUSTRIES



GREEN HYDROGEN &
RENEWABLE ENERGY



Agribusiness



- Horticulture is one of the fastest-growing and most promising segments of Namibia's agricultural sector, driven by a national push for **food self-sufficiency** and a desire to reduce reliance on South African imports.
- Namibian organic crops—particularly high-value items like **Medjool dates**, **table grapes**, and **blueberries**—are increasingly attractive to European markets in 2026 as they bridge critical seasonal supply gaps and align with the EU's growing demand for sustainable, certified products

AGRI-BUSINESS

Market size & Growth Rate

- **Current Market Size:** EUR 956M in 2024
- **Historical and Forecasted Growth Rate:**

Industry	2022	2023	2024	2025	2026	2027
Agriculture, forestry and fishing	1.7	-3.2	-2.7	-4.2	0.9	3.0
Livestock farming	-1.9	9.1	7.6	-22.5	-5.2	2.6
Crop farming and forestry	4.3	-31.7	-6.6	26.2	4.8	2.5
Fishing and fish processing on board	2.3	11.4	-7.9	-4.7	2.2	3.5

AGRI-BUSINESS

- **Key Drivers of Growth:**

- Shifting from subsistence farming to market-oriented and export-ready production
- Improved rainfall and better planting conditions.
- Improving compliance with sanitary and phytosanitary standards to support market access.
- Expanded irrigation schemes and better water-use efficiency to mitigate climate variability.

AGRI-BUSINESS

Key opportunities

- Investment in commercial fruit production to substitute 96% fruit imports.
- Expansion of vegetable production (potatoes, onions, tomatoes) through greenhouse and open-field farming.
- Expansion of local maize, wheat, and pearl millet production to reduce high import dependency.
- Investment in agro-processing facilities to reduce EUR73 Million annual imports of processed foods.
- Establishment of fertilizer blending and distribution facilities for local input supply.
- Production of climate-resilient crop varieties and seed systems to increase domestic yields reduce reliance on imports
- Expansion of apiculture (bee farming) and pollination services to reduce bee imports.
- Investment in cold storage, warehousing, and logistics infrastructure to support local horticulture.

AGRI-BUSINESS

EU Connections

Relevance to EU Businesses

Namibia seeks:

- Equity investments into strategic agribusiness value chains
- Facilitate joint ventures between EU investors and Namibian agribusinesses to strengthen skills development, enhance production capacity, and create inclusive value chains that benefit youth, women, communal farmers, and emerging commercial farmers
- Seek EU support to improve compliance with stringent sanitary, phytosanitary, traceability, and sustainability requirements to enhance Namibia's export readiness
- To partner with EU institutions, companies, and research bodies to access advanced technologies and best practices in sustainable agriculture

AGRI-BUSINESS

ORANGE RIVER IRRIGATION PROJECT



Value Proposition:

ORIP is a 520-hectare green scheme located on the banks of the Orange River, in Aussenkehr, established by the Namibian Government. The farm currently has 137 hectares under production, consisting of 87 hectares of grapes and 50 hectares of dates.

Sub-sector:

Horticulture

Location:

Aussenkehr, //Karas Region

Project Status:

Operational with 137 ha under production, 87 ha under grape production and 50ha under dates.

Investment Requirements:

CAPEX: €22.4 M

Funding Type: equity co-funding

AGRI-BUSINESS

BANGUELA BLUE OFFSHORE SALMON & TROUT FARMING



Value Proposition:

Offshore aquaculture project producing 35,000 tonnes/year of salmon & trout, with initial harvest at 5,000 tonnes. Namibia offers ideal ocean conditions, low costs, and strong export potential into the EUR 3.145B global salmon market.

Sub-sector:

Aquaculture

Location:

Luderitz, !Karas Region

Project Status:

The project has successfully secured the aquaculture licence for the 1,440 hectares of offshore land and is now seeking equity funding to commence implementation.

Investment Requirements:

CAPEX: € 48.6 M

Funding Type: Equity & Debt

AUTOMOTIVE COMPONENT MANUFACTURING

Market size & Growth Rate

- **Current Market Size:** Manufacturing contributed EUR 2.09B in 2024 (**but automotive manufacturing is currently non-existent**)
- **Vehicle Trade Imports:** Passenger vehicle imports stood at NAM EUR 147M (~23% of annual imports) , SADC EUR 5.2B in 2024
- **Forecasted Growth:** Passenger vehicle import growth rate is expected to remain consistent at 4% going forward
- **Key Drivers of Growth:**
 - Transition from exporting raw materials to producing high-value and more complex manufactured goods.
 - Introduction of Special Economic Zones and expansion of industrial parks
 - Import substitution
 - Increase in unemployed skilled and semi-skilled workforce

AUTOMOTIVE COMPONENT MANUFACTURING

Key opportunities

- Green metals refining (e.g. Iron, Copper and Manganese)
- Mining and Heavy Vehicle Component
- Manufacturing of aftermarket :
 - Lights, Batteries, Tires, Water containers, Brake fluid containers, Bolts, Windows
 - Wipers, Insulating materials, Gaskets, Filters, Automotive Tooling
 - Leather trim, Body panels, Engines and engine components
 - Door handles
 - Seat covers

AUTOMOTIVE COMPONENT MANUFACTURING

EU Connections

Relevance to EU Businesses

- Investments in Namibia's vehicle component manufacturing sector are strategically relevant to EU companies seeking to diversify supply chains and reduce dependence on Asian production hubs.
- Namibia offers access to critical raw materials such as lithium and rare earth elements, aligning with the EU's raw materials security and battery value chain strategy.
- Its strong renewable energy potential enables low-carbon manufacturing, supporting EU decarbonisation goals and compliance with mechanisms such as CBAM.
- Through existing trade agreements, including the EPA framework, EU firms can leverage Namibia as a gateway to both SADC and broader African markets under AfCFTA.
- Additionally, political stability, regulatory alignment, and access to European development finance instruments help reduce investment risk for EU investors.

AUTOMOTIVE COMPONENT MANUFACTURING

BAIERKRAFT MOTORCYCLES



Value Proposition:

The Baierkraft Motorcycle is establishing a motorcycle assembly and engineering operation in Namibia to provide durable, affordable motorcycles for rural mobility and logistics, combining international engineering standards with local workforce development and long-term economic value creation.

Sub-sector:

Motorcycle Manufacturing

Location:

Windhoek, Khomas Region

Project Status:

Plans to operationalise facility in 2026

Investment Requirements:

CAPEX: € 500 M

Funding Type: Debt

AUTOMOTIVE COMPONENT MANUFACTURING

ROYAL TRAILERS HEAVY DUTY SUPER LINK EXTENSION



Value Proposition:

A locally based Super Link (Interlink) trailer manufacturing business in Namibia to support the logistics, mining, agricultural, and cross-border transport sectors. The business will design and manufacture durable, regulation-compliant superlink trailers.

Sub-sector:

Commercial and industrial vehicle trailers

Location:

Windhoek, Khomas Region

Project Status:

Company is registered, operating on small scale with the factory acquisition, EIA in progress and feasibility study in progress.

Investment Requirements:

CAPEX: € 1.5 M

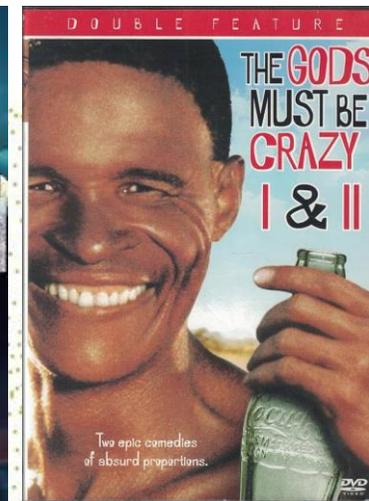
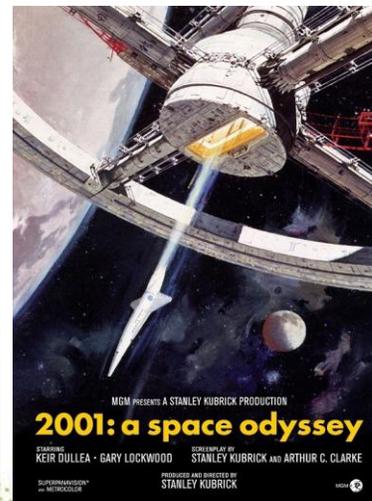
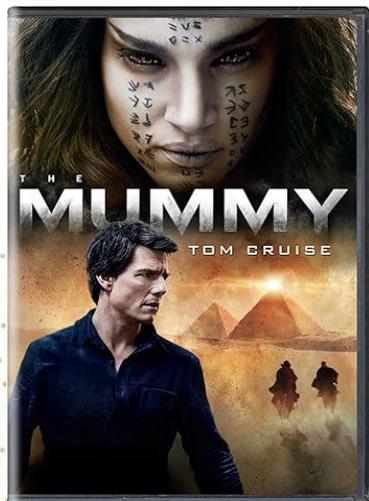
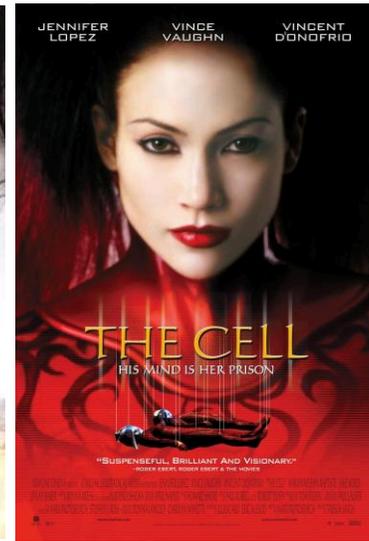
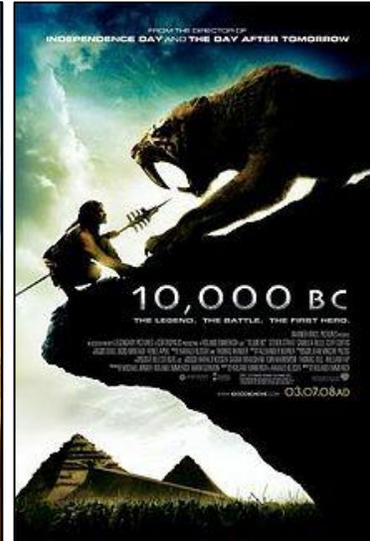
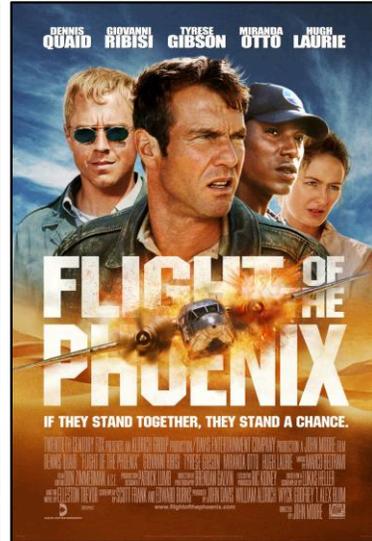
Funding Type: Equity and Debt

CULTURAL AND CREATIVE INDUSTRIES

Market size & Growth Rate

- **Current Market Size:** Arts, Entertainment and related services contributed 1.5% (EUR 192M) of nominal GDP and employs 0.7% of workforce in 2024.
- **Forecasted Growth:** The 6th National Development Plan (NDP6) launched in 2025 targets 3% GDP and 2% employment contribution by 2030.
- **Key Drivers of Growth:**
 - Promotion of the Experience Economy (through Sports, Tourism)
 - Positioning Namibia as a Filming destination in the region on the background on unique landscapes
 - Monetisation and Digital payment gateway
 - Fiscal tax incentives (e.g. VAT or cash rebates for film sector)

CULTURAL AND CREATIVE INDUSTRIES



CULTURAL AND CREATIVE INDUSTRIES

Key opportunities

- A world-class precinct film and television production infrastructure, training institutions, creative and cultural spaces, tourism and entertainment.
- Nine hubs offering equipment, training, co-working, and production space for youth, SMEs and freelancers.
- Strengthening Namibia's broadcast capacity to produce and commercialise sports content for domestic and international markets.
- Upgrading labs, theatres and digital studios to strengthen national creative skills pipelines.
- A curated portfolio of films ready for co-production with EU studios and funding bodies.
- A national digital media strategy (with pre-feasibility completed) to scale online content production.
- Supporting crafts, design, textiles, fashion, music, and performing artists to access EU markets, festivals and platforms.

CULTURAL AND CREATIVE INDUSTRIES

EU Connections

Relevance to EU Businesses

- Build capacity, monetisation systems, skills pipelines, and infrastructure to grow the creative economy sustainably.
- Unlock EU partnerships, financing, and market access to support Namibia's scaling efforts.
- It aligns with EU priorities around cultural exchange, youth employment and inclusive economic development in partner countries.
- European firms can leverage Namibia as a gateway to regional Southern African markets for creative content and event-based services.
- The sector also creates opportunities for investment in digital platforms, skills development and technical services where EU companies have strong expertise.
- Furthermore, cooperation in this sector strengthens EU–Namibia cultural diplomacy and supports sustainable tourism value chains linked to European visitor markets.

CULTURAL AND CREATIVE INDUSTRIES

NAMIBIA FILM AND CREATIVE CITY



Value Proposition:

The Namibia Film and Creative City is a dedicated physical infrastructure developed as a Special Economic Zone (SEZ) to establish the country as a premier African hub for film, fashion, music, digital content and more. The project is designed as a dedicated hub for creatives to develop, produce and distribute content, integrating modern infrastructure with Namibia's unique landscapes. Plans include state-of-the-art studios, post-production facilities, training institution, cultural heritage villages and accommodation to support major productions. The project is being developed through a public-private partnership, with Expressions of Interest (EOI) sought from experienced local and international developers. The preferred bidder is yet to be announced in conjunction with the Namibian Government.

Sub-sector:

Film

Location:

TBD by Preferred Developer

Project Status:

Investment Requirements:

CAPEX: € TBD by Preferred developer

Funding Type: TBD by Preferred Developer

CULTURAL AND CREATIVE INDUSTRIES

NDAHALAEUMBO ECO-LODGE & CREATIVE



Value Proposition:

Ndahalaeumbo Eco-Lodge is a hybrid cultural tourism and creative production destination in Namibia's Ohangwena Region. The project develops a traditional homestead offering accommodation, cultural experiences, creative production spaces, and small-scale food growing. It also supports film and media productions through location use and locally produced props, contributing to regional tourism through authentic, place-based heritage experiences.

Sub-sector:

Film, Eco Tourism

Location:

Eenhana, Ohangwena Region

Project Status:

First Phase of Development

Investment Requirements:

CAPEX: € 960K

Funding Type: Equity and Debt

Critical Raw Materials



CRITICAL RAW MATERIALS

Market size & Growth Rate

- **Critical Raw Materials** are not a standalone sector in Namibia but form part of the broader mining industry and should be assessed within that framework.
- **Current Market Size:** Mining turnover reached N\$51.382 billion (2.73 billion Euro) in 2024, contributing 13.3% to GDP (Chamber of Mines, 2025).
- **Historical Growth Rate:** The mining and quarrying sector contracted by 1.2% in 2024, following strong expansion of 19.3% in 2023 (Chamber of Mines, 2025).
- **Forecasted Growth:** Under NDP 6, Namibia aims to increase the share of processed mineral exports from 46.6% in 2024 to 57% by 2030, achieve a sustained 7% annual GDP growth rate with mining as a primary contributor, and raise private sector-driven GDP to 85% through mining and beneficiation investments..
- **Key Drivers of Growth:**
 - Global demand for green transition minerals (lithium, graphite, rare earths, uranium) aligned with the EU Critical Raw Materials Act and the EU–Namibia Strategic Partnership and Namibia development goals

CRITICAL RAW MATERIALS

Key opportunities

- Expansion of green-transition and battery minerals (copper, lithium, graphite, rare earths) to meet rising global demand.
- Accelerated economic growth through mineral beneficiation, increasing processed mineral exports from 46.6% to 57% by 2030 under NDP6.
- Enhanced geoscience surveying, local participation and empowerment, and integration of the mining industry to strengthen value-chain development.
- Development of enabling infrastructure (energy, water, logistics) to support mining-led industrialisation.

CRITICAL RAW MATERIALS

EU Connections

Relevance to EU Businesses

Namibia seeks to:

- Attract equity investments into strategic critical raw materials value chains (exploration, processing, refining, recycling) projects.
- Facilitate joint ventures between EU investors and Namibian mining and processing companies to strengthen technology transfer, skills development, expand beneficiation, and deepen industrial integration.
- Increase processed mineral exports from 46.6% to 57% by 2030 under NDP6, positioning Namibia as a value-added supplier rather than a raw materials exporter.
- Align with EU ESG, traceability, and sustainability standards to secure resilient and responsible supply chains.
- Partner with EU institutions, companies, and research bodies on mineral processing technologies, circularity, hydrogen integration, and green industrialisation.

CRITICAL RAW MATERIALS

BATTERY-GRADE MANGANESE REFINING (HPMSM PRODUCTION) PROJECT



Value Proposition:

Green Metals Refining Ltd (GMR) is developing a low-cost, midstream manganese refinery in Namibia to produce battery-grade manganese chemicals critical for the global energy transition, positioning Namibia as a non-Chinese supplier of high-purity manganese for EV batteries. Close proximity to Kalahari Manganese Fields

Sub-sector:

Green Metals & Battery Materials Refining

Location:

Walvis Bay Green Industrial Zone, Namibia

Project Status:

Staged refinery development targeting 25 kt/a HPMSM production by Q4 2028, with scalable multi-line expansion.

Investment Requirements:

Initial production line CAPEX: < Euro 42.7 million

Captive Sulphuric Acid Plant (SAP) – Phase 1 Scoping Study completed

SAP Phase 1 results: Euro 55.5 M NPV (8%), 20% IRR

Funding Type: equity co-funding

Green Hydrogen and RE



King Philippe of Belgium visited Namibia in 2024 for a state visit to advance the country's green hydrogen ambitions and build an energy partnership against climate change.

GREEN HYDROGEN & RENEWABLE ENERGY

Market size & Growth Rate

- **Current Market Size:** Euro 249M in 2025
- **Historical Growth Rate:** Between 2021-2025 grew from USD 0 to USD 200 M in total commitment, with USD 93.9 already deployed in 2025.
- **Forecasted Growth:** 900% growth over the next 5 years , compound annual growth rate (CAGR) 60% -85%
- **Key Drivers of Growth:**
 - Focus on export of green ammonia and derivatives to international markets
 - Enforce decarbonization of industries, supplying hydrogen to mining, steel and fertilizers.
 - Promote Renewable energy integration , solar and wind energy
 - Infrastructure & logistics: pipelines , railways and export terminals for global trade

GREEN HYDROGEN & RENEWABLE ENERGY

Key opportunities

Green Hydrogen & Ammonia Exports: Leveraging world-class solar and wind resources to become a leading global supplier.

Renewable Energy Expansion: Large-scale solar, wind, and hybrid projects to meet domestic demand and enable industrial growth.

Industrial Decarbonisation: Replacing fossil fuels in mining, metal processing, and manufacturing with clean energy.

Job Creation & Skills Development: Building technical and industrial capacity for a green economy.

Technology & Innovation Hubs: Developing R&D centers for hydrogen, energy storage, and low-carbon solutions.

Attracting Foreign Investment: Opportunities for EU investors in green energy and hydrogen value chains.

Export of Green Technologies: Manufacturing and supplying components for electrolysers, fuel cells, and renewable systems.

Energy Security & Local Manufacturing: Reducing import dependence while fostering local industries.

GREEN HYDROGEN & RENEWABLE ENERGY

EU Connections

Relevance to EU Businesses

Namibia seeks to:

- Namibia aims to accelerate green industrialisation, focusing on green hydrogen, renewable energy, and sustainable raw materials.
- Seeks European investment, technology transfer, and trade partnerships to support industrial growth.
- EU businesses have investment opportunities in hydrogen infrastructure, production, and downstream sectors.
- Namibia offers duty-free and quota-free access to the EU under the Economic Partnership Agreement (EPA).
- Collaboration supports value chain development for sustainable raw materials and energy technologies.
- Overall goal: position Namibia as a global hub for green hydrogen and sustainable industrial growth.

GREEN HYDROGEN & RENEWABLE ENERGY

DAURES NET ZERO VILLAGE PROJECT



Value Proposition:

The Dâures Green Hydrogen Village creates a pilot hub for renewable green hydrogen and ammonia, drives local job creation and skills development, supports industrial decarbonisation and sustainable agriculture, and positions Namibia to attract international investment and participate in global green hydrogen markets.

Sub-sector:

Green Ammonia

Location:

Daures Constituency, Erongo

Project Status:

Beyond planning and construction into operational commissioning of green hydrogen and ammonia infrastructure. It's transitioning to fertiliser production, with first commercial output expected by late 2026/early 2027

Investment Requirements:

CAPEX: Euro 10 M

Funding Type: Grant

GREEN INDUSTRIALISATION

FIRST NET ZERO EMISSION IRON PRODUCTION)



Value Proposition:

Oshivela Project is a key player in the global sustainable iron production, contributing to significant reductions in carbon emissions and advancing Namibia's role in the global green energy landscape.

Sub-sector:

Green Industrialization

Location:

Arandis, Erongo Region

Project Status:

In its initial phase, the plant is set to produce **15,000 tonnes** of Direct Reduced Iron (DRI) annually, with operations commencing by the end of February 2025.

Investment Requirements:

CAPEX: Euro 29 M

Funding Type: Grant

TESTIMONIALS

European Company:

- Impact for Africa (IFA)

Namibian Company

- Kaoko Green Energy Solutions



Kaoko
GREEN ENERGY

Who's who Participating

Companies

- HYPHEN
- DAURES
- NAMPORT
- WALVIS BAY CORRIDOR GROUP
- NAMDEB
- EPANGELO MINING

Investors & Financial Institutions

- EIB
- Proparco
- KFW
- GET INVEST
- GET TRANSFORM
- EIF
- WORLD BANK
- CIRRUS CAPITAL

Business Support Organizations

- GERMAN CHAMBER OF COMMERCE
- Namibia Chamber of Commerce and Industry
- NALOBA
- ATF
- NTF
- CHAMBER OF MINES
- NTB

Government Agencies & Public Sector Partners

- MIRT
- MIME
- MAIYSEC
- MAWRL
- NIPDB
- NPC
- MOF

What happens after the Business Forum?



Post Event Follow-up

Objective:

- **Sustain connections** made during the forum and deepen initial contacts.
- **Convert leads into concrete actions** (partnerships, investments, collaborations).
- **Maintain momentum** by keeping participants engaged after the event.
- **Evaluate outcomes** (e.g., meetings held, deals initiated, interest generated).
- **Provide additional information** and resources to support next steps.

Partners

Lead

- **EU Delegation**
- **MIRT**
- **NIPDB**
- **NPC**

Other Partners

- **ADForce (Local Logistics Company)**
- **EU-AFRICA BUSINESS FORUM FACILITY**