

SCDM **Live**

# Advancing Oncology Trials: Integrating EHR and EDC Systems through eSource Technologies

# Advancing Oncology Trials: Integrating EHR and EDC Systems through eSource Technologies

Friday April 11<sup>th</sup>, 2025



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Clinical Data Strategy &  
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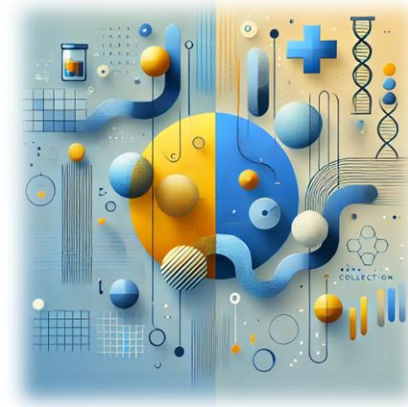
# Outline

- Background and outlook on eSource Technology
  - Mats Sundgren, i-HD
- From a Vendor Perspective – Results from studies at MSK
  - Richard Yeatman, IgniteData
- From a Sponsor Perspective – Bridging the Gap
  - Stephan Cichos, Bayer AG
- Q&A Panel
- Closing



# The Urgency for Change in Clinical Trials

- **Oncology trials** generate over 10,000 data points per patient, driven by genomic advances, digital tools, and personalized medicine.
- **Over 50% of trial data is duplicated** between research systems and EHRs, with 20% of study costs spent on verification.
- **Managing real-world data and digital endpoints** is becoming costlier and slowing trial execution.
- **eSource technology, powered by advanced EHRs and FHIR interoperability**, can eliminate redundancies, cut costs, and accelerate trials.



*The question is no longer if eSource will transform **clinical trials**—but how fast we can implement it.*

# What is EHR-to-EDC or eSource?

**Transfer Process:** EHR to EDC (Electronic Health Record to Electronic Data Capture), also known as **eSource**, involves moving EHR data to an EDC system or sponsor's database for Randomized Clinical Trials (RCTs).

**Compliance and Consent:** The transfer process includes quality assurance and adherence to regulatory eSource guidelines, with the patient's consent, and without replacing manual data entry or causing data redundancy.

**Data Types:** The EHR data utilized typically comprises **structured data** or coding standards (e.g., ICD, SNOMED CT, LOINC, HL7) such as laboratory results, vital signs, medications, diagnoses, and patient demographics.



# Why eSource?

 **eSource: Can Transform the Way We Do Clinical Trials in Collaboration with Hospitals & Industry**

 **EHR-to-EDC ≠ Mining Patient Hospital Records**



**Reduces site burden**

- Less time spent looking up data already in EHR
- Reduces manual data entry
- Eliminates duplicate data entry
- Generates fewer queries



**Increasing site efficiency through automation boosts**

- Potential to increase patient density at sites = less sites



**Reduces Sponsor and SDV burden**



**Improves data quality**

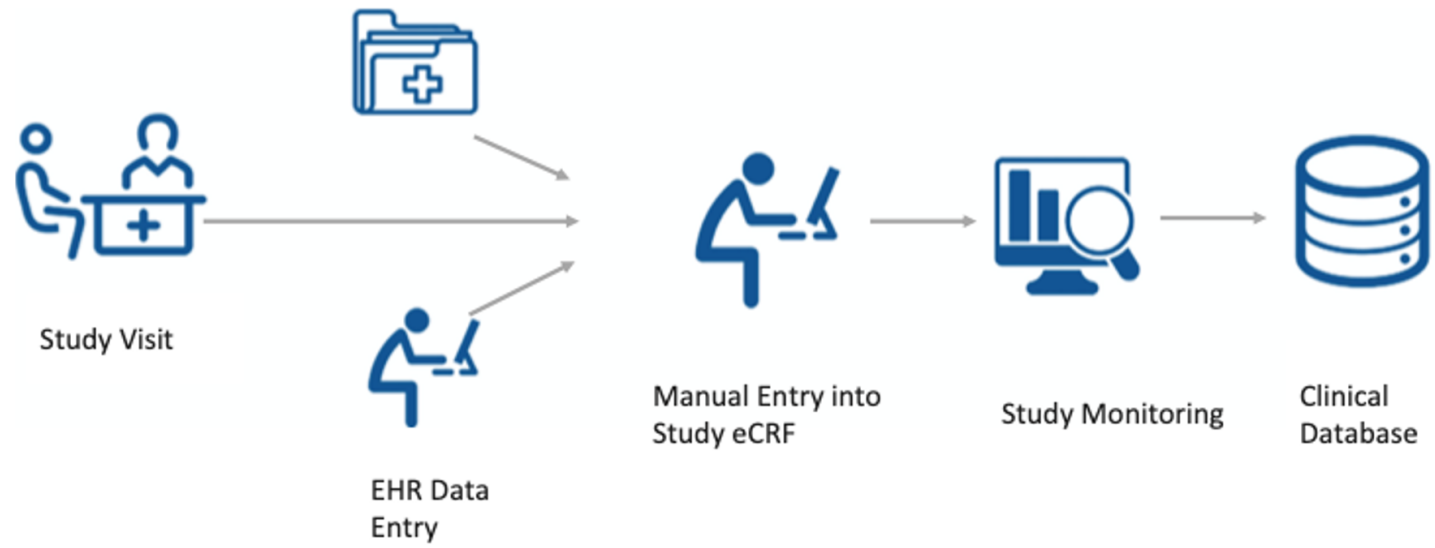
- Less EHR to EDC transcription errors
- Greater traceability for end-to-end data flow



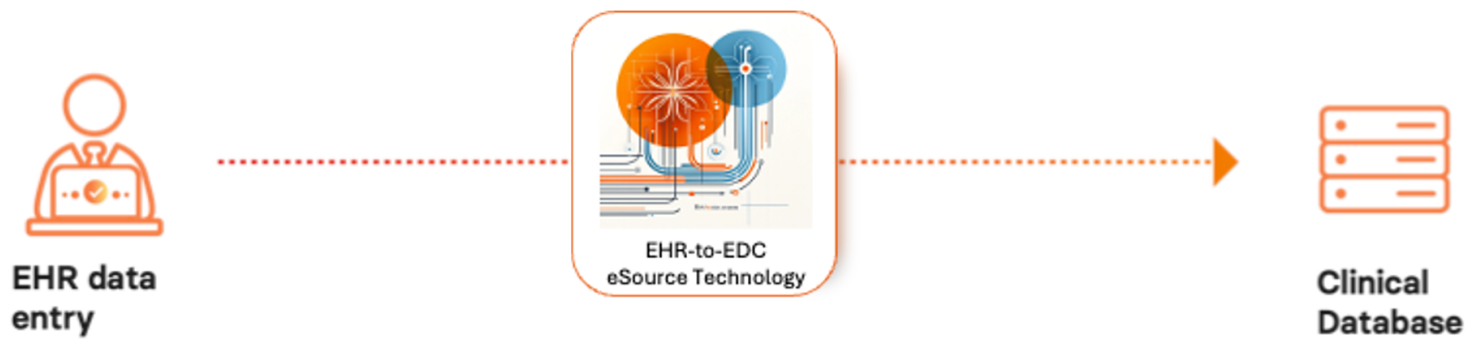
**Sponsor of choice**

# Data Automation Technology vs Existing Methods

## Existing methods



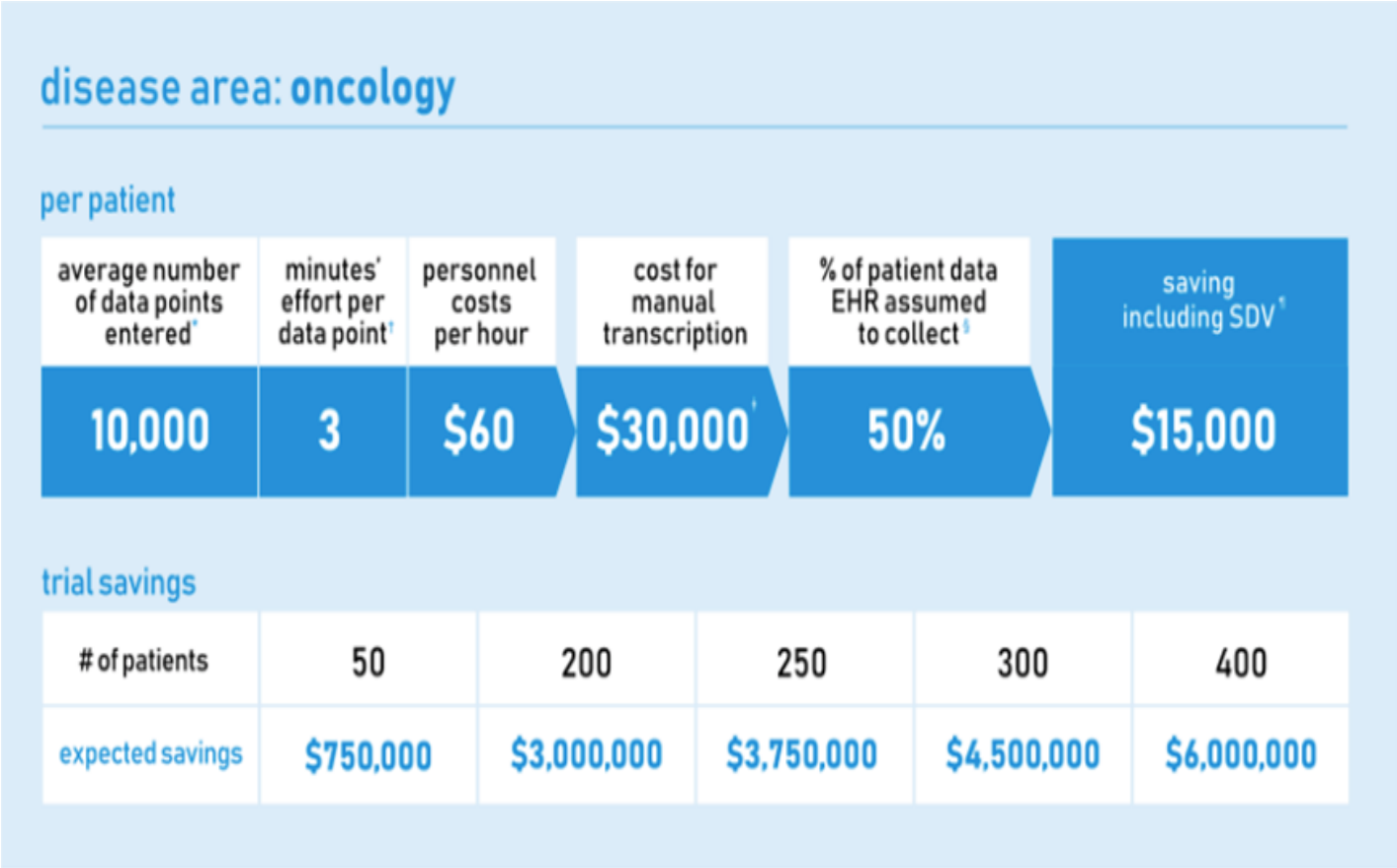
## Data automation technology



# Three Minutes and 5000 hours

Today it takes +3 minutes\* per data point spent by local study personnel (e.g., searches, manual entry, check, review, resolve queries in EDC etc.) for 10 patients and 10.000 data points per patient on one study is equal of 5000 hours.

\* Research from six oncology centers demonstrates that manual transcription requires an average of at least five minutes per data point.  
 (Sundgren M, Andrews L, Burge S, Bush M, Fritsche A, Nensa F, Lengfellner J. Scaling eSource-Enabled Clinical Trials: Challenges, Opportunities, and Strategic Outlook for Oncology Research Centers. Applied Clinical Trials. 2025; 37(1).)



Replacement of manual re-keying and verification could result in cost savings of:

**\$15,000 per patient**  
**87,500 hours**  
**in a 3.5 million data point study**

Illustration produced by Sanofi during the EHR2EDC consortium project.



# Early Adopters' Minimum Success Criteria for eSource Implementation



## Unified Success through Collaboration

**Health Care Organizations (HCOs)**

- Clinical Trial Capacity
- EHR Compliance (ISO, ALCOA, EHDS)
- FHIR\* Adoption with Leadership Support
- Standardized Clinical Trial Coding (LOINC, SNOMED, ICD-10 / 11)
- Dedicated eSource Team
- Security & Privacy Compliance

**EHR Vendors**

- EHR Compliance (ISO, ALCOA, EMA, EHDS)
- FHIR\* Access with Future Expansion Plans
- Research-specific Functionality
- Collection of Wearables & External Data



**Middleware EHR2EDC Vendors**

- FHIR\* -based & EHR-Agnostic approach
- HCO/user acceptance
- ODM Standards for Study Setup purposes
- Vulcan Implementation Guide Adherence
- Transparent Data Flow & Mapping
- Compliance with GDPR, HIPAA, CFR 21
- Data Use Limited to Transfer to Sponsor
- Traceability & Audit Trails

**EDC Vendors**

- Unified eCRF for Manual & EHR-to-EDC Entry
- Lab Ranges Integration through FHIR\* Standard
- Seamless Automated Data Integration
- Real-time Data Management & Audit Trails

# Task Force White Papers\*

## Selected KPIs for eSource enabled trials



- **Measuring eSource Impact** – Defines KPIs for efficiency, data quality, and site workload in EHR-to-EDC integration.
- **Optimizing Trial Performance** – Tracks data accuracy, workflow automation, and reduced manual entry to streamline operations.
- **Driving Adoption** – Establishes a standardized framework to support industry-wide eSource adoption.



## eSource Playbook



- **Structured Implementation – Guides** with five key phases: Preparation, Planning, Setup, Execution, and Review.
- **Standardizes workflows**, reduces manual data entry, and enhances real-time data accuracy, accelerating trial timelines and minimizing errors.
- **Future Collaboration** - Promotes FHIR interoperability, scalability, and digital transformation in clinical research.

\* Available on i-HD website

# Insights from MSK



DATA MANAGEMENT



**Mats Sundgren, PhD**  
Industry Science Director, I-HD

## Streamlining Clinical Trials with eSource: Insights from MSK

Memorial Sloan Kettering use case explores the potential of EHR-to-EDC.

Today, clinical trial data collection faces increased complexity due to data duplication between research systems and electronic health records (EHRs), particularly in oncology studies. Manual processes, such as data entry, consume significant time and resources. Over 50% of clinical trial data is duplicated between research systems and hospital EHRs, with around 20% of total study costs typically allocated to data duplication and verification.

The number of data points collected in oncology trials has surged dramatically over the past decade, driven by advances in genomic technologies, digital health tools, and personalized medicine. While this increase in data volume enhances our ability to understand and treat cancer more effectively, it also presents significant challenges in data management and analysis. In typical Phase III oncology trials, approximately 10,000 data points are collected per patient. However, in trials incorporating genomic and digital health data, this number can multiply ten to a hundredfold.<sup>1,2</sup>

As a result, study sites, particularly clinical research coordinators (CRCs), face increased workloads, complex data management tasks, and the need for specialized training, leading to higher personnel costs. Sponsor companies incur additional expenses due to investments in advanced data management tools, extended trial timelines, and source data verification (SDV). To mitigate these challenges, sites and sponsors must explore innovative solutions, collaborate with stakeholders and vendors, and ensure regulatory compliance to improve efficiency, reduce costs, and enhance cancer treatment outcomes.

EHR to electronic data capture (EHR-to-EDC), or eSource technology and processes, offers a promising solution, delivering significant time and cost savings by streamlining data transfer.<sup>3,4</sup> The European EIT Health-supported EHR2EDC project estimated a total time of three minutes per data point in oncology trials, demonstrating substantial efficiency gains.<sup>5,6</sup>

This paper presents a use case from Memorial Sloan Kettering Cancer Center (MSK), emphasizing the critical role of CRCs. It highlights the burden-

some nature of current double-entry processes and supports the three-minute-per-data-point estimate. Additionally, it revisits the value generated for investigational sites and sponsors by introducing this technology, exploring the transformative potential of eSource for future clinical trials.

### Methodology

The study employs a qualitative structured interview guide to understand the data entry process during clinical trials. An in-depth, semi-structured interview was conducted with an experienced CRC to gather insights into workflows, challenges, and perceptions regarding data entry tasks. Open-ended questions allowed for rich, nuanced responses, capturing the complexity and variability of the process. The validity and generalizability of the interview outcomes were assessed and found to correspond well with CRC practices at MSK.

### CRCs: Key players in trial success

Gynet Santiago is a seasoned CRC at MSK, with 16 years of experience and involvement in over 50 clinical studies. She summarizes her role as, "I am responsible for collecting, extracting, and entering data for research projects, databases, and clinical trial protocols. This includes reviewing patient charts, existing databases, and other sources within a specific timeframe."

The CRC is pivotal in executing clinical trials, with responsibilities spanning various trial phases to ensure compliance with regulatory requirements and ethical standards, while prioritizing patient safety and data integrity. During trial execution, CRCs manage participant recruitment, screening, and enrollment, ensuring informed consent is obtained. They accurately collect and document clinical data, monitor participants for adverse events, and ensure adherence to the trial protocol. CRCs act as liaisons between participants, investigators, and sponsors, maintaining communication and addressing issues. They also ensure regulatory compliance by maintaining accurate documentation and assisting

# EHR to EDC integration at Memorial Sloan Kettering



## RESULTS

Implementing EHR to EDC delivered a reduction of time spent on manual data entry by 70%.

Future studies using Archer are expected to reduce total study costs by over 20%.

Sundgren, Mats, and Gynet Santiago. "Streamlining Clinical Trials with eSource: Insights from MSK." *Applied Clinical Trials*, vol. 33, no. 8, 19 Aug. 2024.

Confidential © IgniteData

The "MSK eSource use case" highlights the significant benefits of eSource technology and corroborate time metrics in supporting CRC and site personnel during trial execution.

# EHR-to-EDC at Memorial Sloan Kettering Cancer Center (MSK):

*A Retrospective Analysis of eSource-to-Sponsor Data Transfer Efficiency  
and Accuracy in Phase 1 and 2 IIT Studies*



**Richard Yeatman**

*Chief Operating Officer  
IgniteData*



**Joe Lengfellner**

*Sr. Director, Clinical Research Informatics & Technology  
MSK*



Memorial Sloan Kettering  
Cancer Center

# Traditional Data Capture



**Increasing Number of Datapoints**  
*Currently approx. 15,000 per patient*



**Time Consuming**  
*Estimated 3 minutes per datapoint*

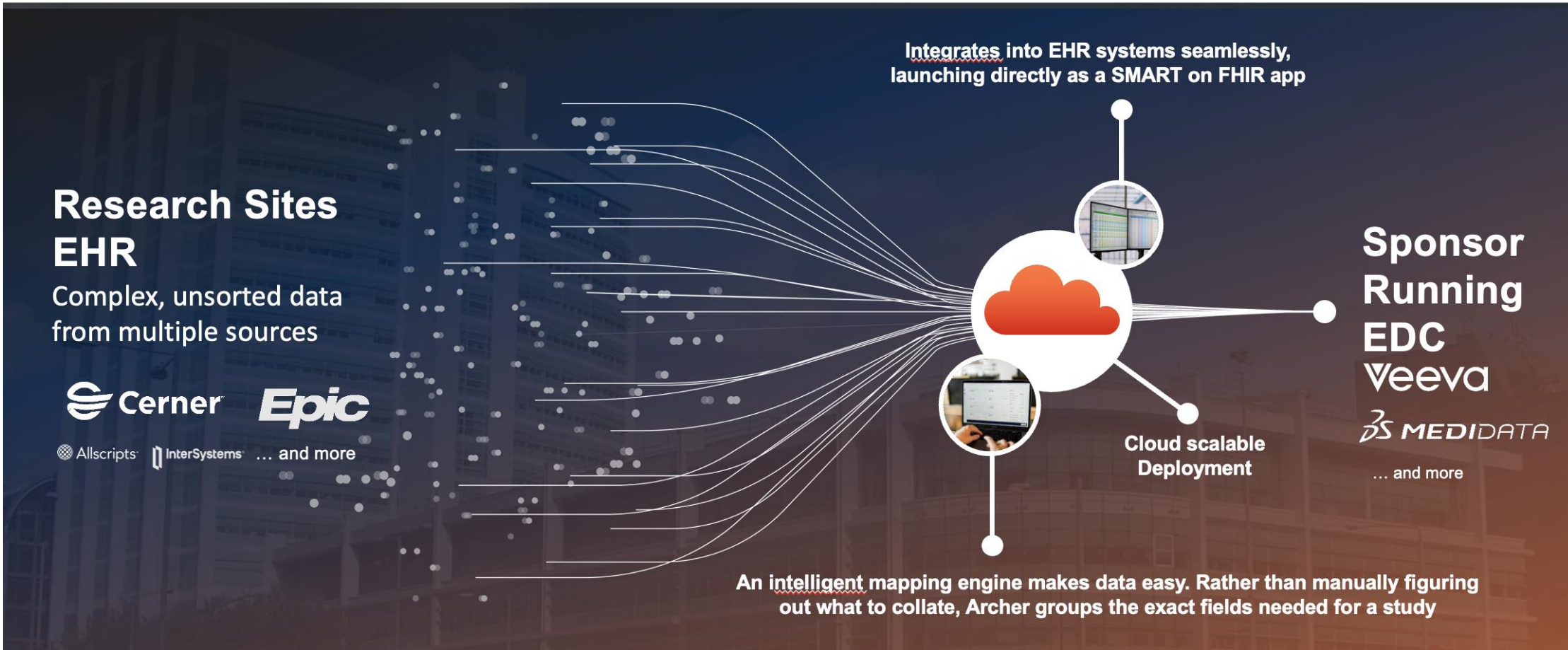


**Resource Heavy**  
*Validation requires at least x2 staff members*




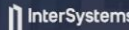




**Error-Prone**  
*70% of clinical trial data is duplicated between EHR to EDC*  
*8-10% is manually entered incorrectly*

# The Future of Data Integration



**Research Sites  
EHR**  
Complex, unsorted data from multiple sources

   
  ... and more

**Sponsor Running EDC**  
  
  
 ... and more

**Cloud scalable Deployment**

**Integrates into EHR systems seamlessly, launching directly as a SMART on FHIR app**

**An intelligent mapping engine makes data easy. Rather than manually figuring out what to collate, Archer groups the exact fields needed for a study**

# Key Data Domains

Labs

Vitals

Con Meds

Demographics

Adverse Events\*

Tumor Response\*

\*coming soon

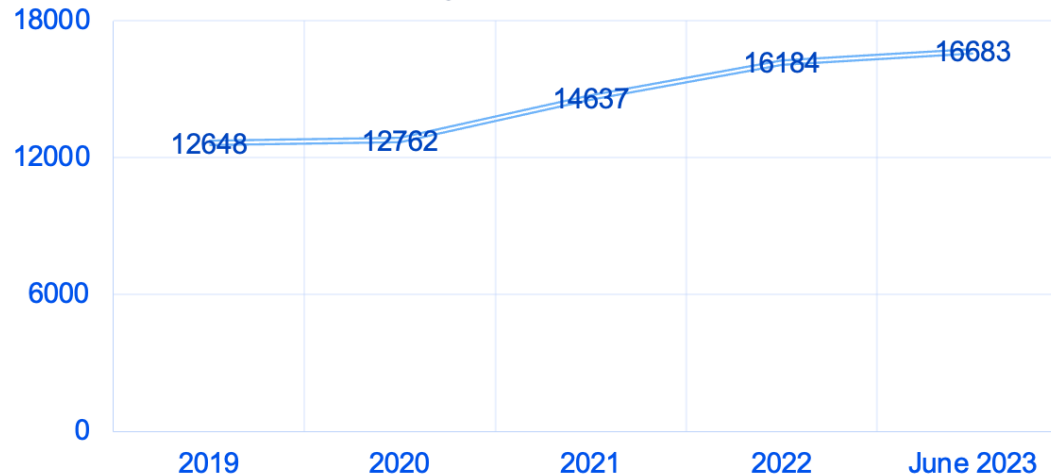
# The Mounting Challenges Faced By Provider Sites Today

*“What we’re seeing is the consequence of biopharmaceutical companies engaging in more ambitious and customized drug development activity that targets a growing number of rare diseases, stratifies participant subgroups using biomarker and genetic data, and relies on more structured and unstructured patient data from a larger number of sources,”*

**Ken Getz, Professor and Director of Tufts CSDD**

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Active Treatment Patients on Study



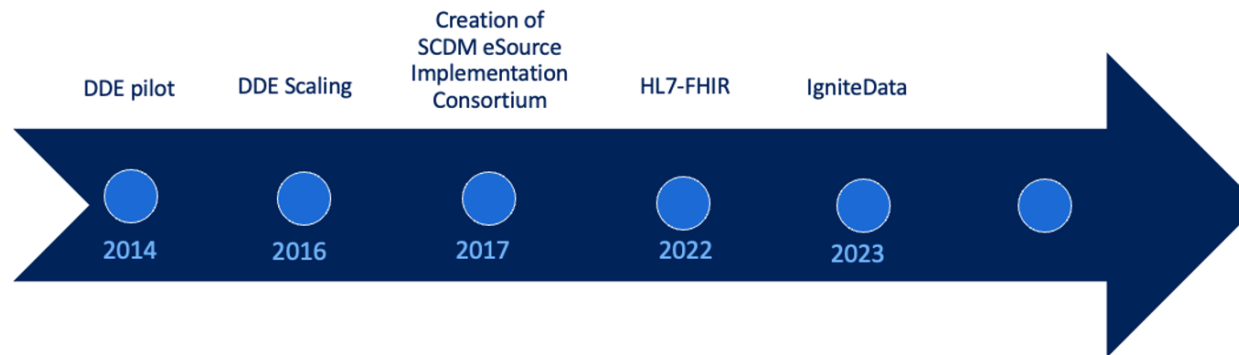
## MSK’s Experience Mirrors Larger Trends and Challenges:

- Increased number of smaller, targeted trials
- Clinical trial designs have changed, but the infrastructure to collect the data has not
- Trial Complexity is Increasing
  - Increased data requirements from sponsors
  - Increased queries from sponsors/CROs
  - More patient management activities
- Patients on study for longer
- All while managing industry-wide staffing shortages



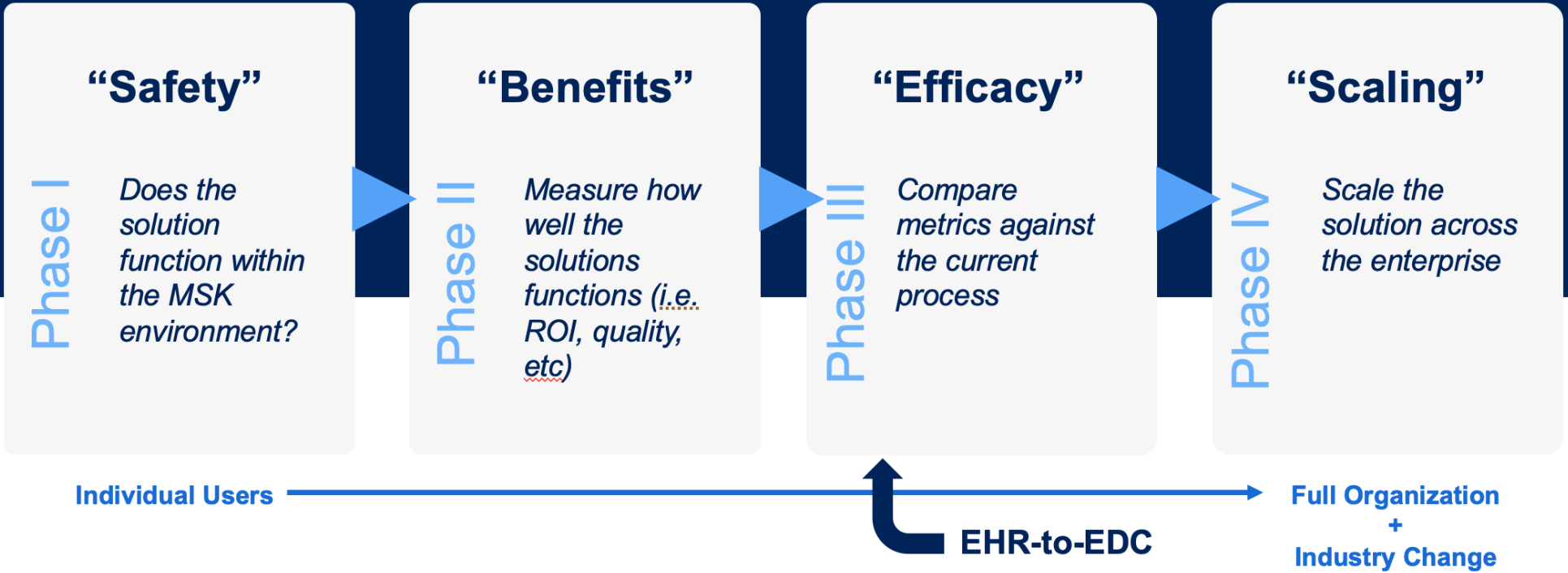
Memorial Sloan Kettering  
Cancer Center

# How MSK Is Proactively Tackling These Challenges



- Since 2016, MSK has electronically sent a million data records for both sponsored and investigator-initiated research
  - Numerous publications and presentations validating the methodology and value
- MSK Leadership has identified scaling EHR to EDC as a top priority
- Selected *IgniteData* as MSK's provider of EHR to EDC technology in a collaboration that took place within the MSK Innovation Hub
  - IgniteData's focus on site experience as a key determinant
  - Does not require a digital transformation at the site or sponsor level
  - Integrates seamlessly into existing EHRs, EDCs, and data lakes
  - Platform to be used for both sponsored and investigator-initiated studies

# How do we evaluate new technology initiatives?



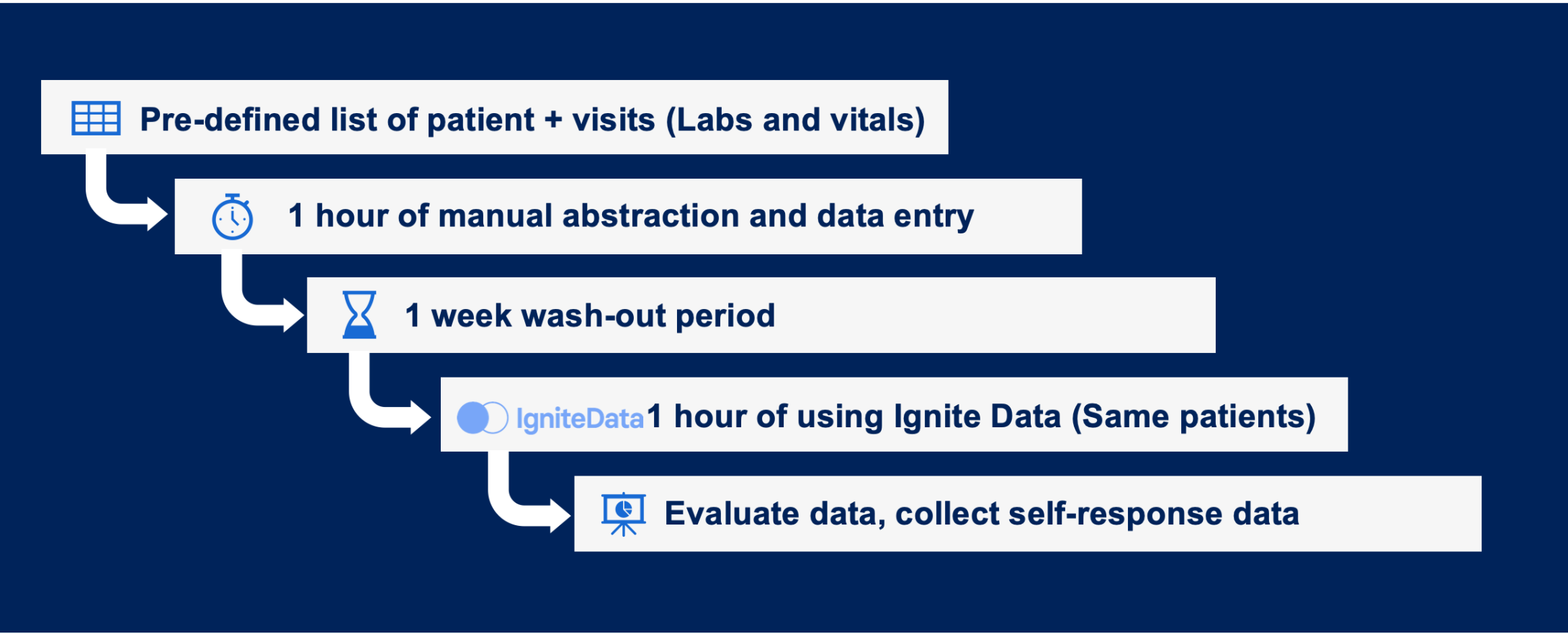
# Study Design

### Objectives

- Assess the speed and accuracy of the EHR- To-EDC enabled data entry method versus traditional, manual data entry.
- Assess user satisfaction with the platform.

Study	Phase	Disease Area	CRC Months of Experience
Study 1	I	Head & Neck	9 to 12
Study 2	II	Thoracic	More than 24
Study 3	II	Gynecology	More than 24
Study 4	II	Gastrointestinal	9 to 12
Study 5	II	Lymphoma	More than 24

# Methods



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# Results – Data entry speed

Study	Manual	IgniteData	Difference %
Study 1	460	859	87%
Study 2	720	1059	47%
Study 3	526	749	42%
Study 4	931	1300	40%
Study 5	386	801	108%
<b>Total</b>	<b>3023</b>	<b>4768</b>	<b>58%</b>

**Overall, the EHR-To-EDC method resulted in 58% more data entered versus the manual method (difference, 1,745 data points; manual, 4,768 data points; EHR-To-EDC, 3,023 data points)**

# Results – Data quality

Field Count Type	Field Count	Manual Errors	Manual Error Rate (%)	EHR-To-EDC Errors	EHR-To-EDC Error Rate (%)
<b>Study 1</b>					
All Cases	859	10	0.022 (0.01, 0.04)	0	0 (0, 0.004)
Matched Cases	460	10		0	0 (0, 0.008)
<b>Study 2</b>					
All Cases	1059	33	0.046 (0.032, 0.064)	0	0 (0, 0.003)
Matched Cases	720	33		0	0 (0, 0.005)
<b>Study 3</b>					
All Cases	749	15	0.029 (0.016, 0.047)	0	0 (0, 0.005)
Matched Cases	526	15		0	0 (0, 0.007)
<b>Study 4</b>					
All Cases	1300	3	0.003 (0.001, 0.009)	1	0.001 (0, 0.004)
Matched Cases	931	3		0	0 (0, 0.004)
<b>Study 5</b>					
All Cases	801	39	0.101 (0.073, 0.136)	0	0 (0, 0.005)
Matched Cases	386	39		0	0 (0, 0.01)

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# Results – Clinical Research Preference

	Average Rating (n=5)
Archer's electronic transfer workflow was easy for me to learn.	5
It was easy to transfer data to the EDC using Archer.	4.6
Transferring data through Archer is less time consuming than entering data manually.	5
Transferring data through Archer is more efficient than entering data manually.	4.8
I prefer transferring data electronically with Archer over manual data entry.	4

*User satisfaction results (Rating scale, 1= strongly disagree, 2= disagree, 3= neutral, 4= agree, 5= strongly agree).*

# Discussion/Conclusion

## Advantages

- **Using EHR-to-EDC, data was entered more quickly, was of a higher quality, and preferred by CRCs**
- Minimal training curve to using the technology
- Low technical barrier to entry, easily scalable to multiple studies

## Limitations

- Currently, focused on structured data

# Innovating at Scale: A Dual Strategy

## For MSK

- Working towards scaling to our full portfolio
  - Four large sponsors
  - Investigator initiated portfolio
  - ~ 30 live studies
- Evaluating NLP/LLM pipelines to aid with the unstructured data
- Continued advocacy with sites/sponsors and CROs

## For the clinical trial industry

- No more pilots, it works
- Consolidate on standards (i.e. FHIR) to help scale. Work with industry partners  
HL7 – Vulcan  
The European Institute for Innovation through Health Data (iHD) – eSource for Scaling Up Clinical Trials
- Encourage partnerships between research sites/hospitals and sponsors to drive clinical trial innovation

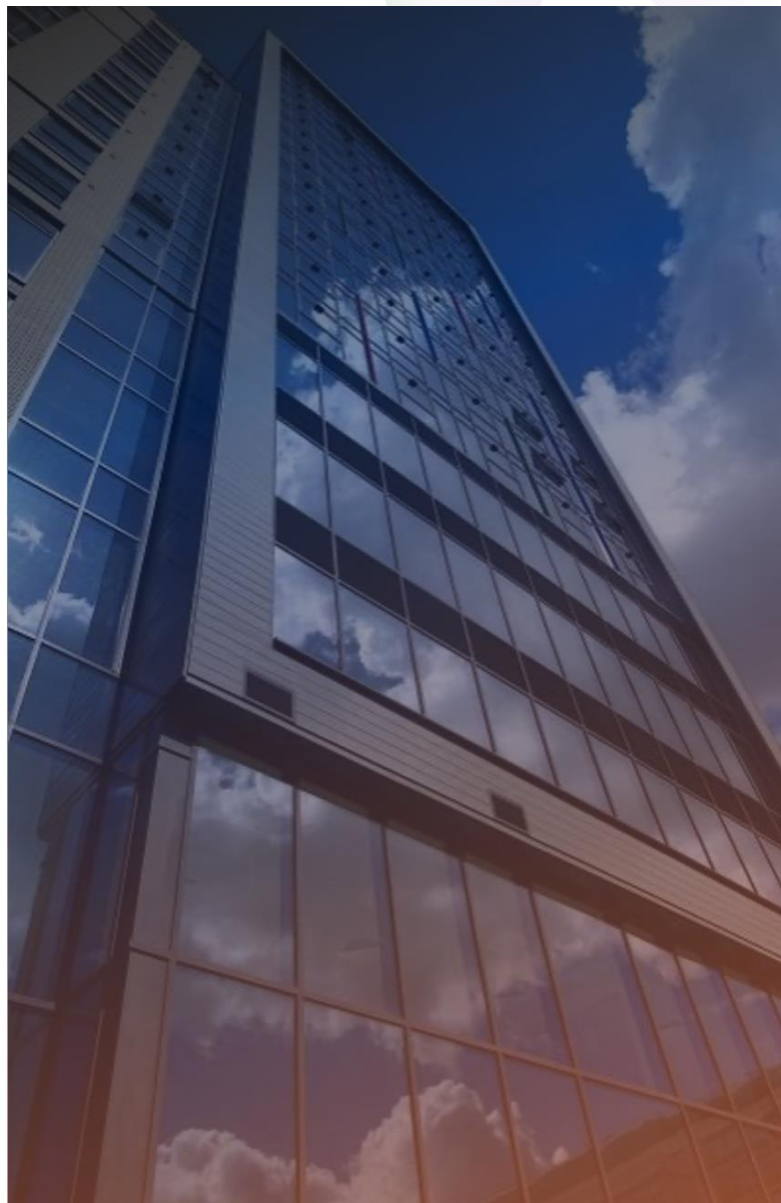


# Driving Clinical & Operational Impact

**99.999%**  
Data Accuracy

**87.15%**  
Reduction in Queries

**6.8x**  
Faster Data Access



# Bridging the Gap

## Bayer's EHR-to-EDC Integration Journey



Stephan Cichos

*Strategic Project Leader,  
Clinical Data Strategy & Operations, Bayer AG*

# Agenda

**1** Our Motivation

**2** The Need for Change

**3** Implementation Journey

**4** Next steps and future direction



# Our Motivation

01

# Our CDM Community's Purpose and Motivation

## Purpose



With a **customer-centric** mindset,  
we provide **fit-for-purpose data**  
from clinical studies as a foundation  
for developing **better therapies** for  
**patients in need.**

# Towards CDS with a Customer Centric Mindset

Increasing Complexity will not just only challenge CDM...

but also Sites too...



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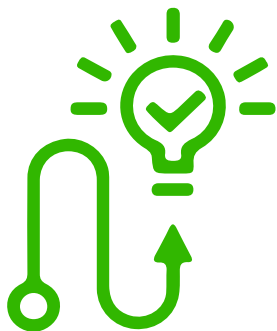


\*SCDM Reflection Paper "The Evolution of Clinical Data Management into Clinical Data Science"

\*GPT-4o mini

# We strive to be advocates for our sites & patients

## How



- // Being **actively involved** in early-stage discussions contributing to study strategy and execution decisions.
- // **Evaluating** potential **challenges** and **risks** associated with data collection and management.
- // Aim to **minimize** site **workload** and enhance data accuracy.
- // **Empower** sites, ensure they feel **valued** and **equipped** to **manage** the **complexity** in clinical studies.

# The Need for Change



# Manual effort transcribing duplicated data result in Increased Workload, Higher Error Rates & Decreased Efficiency

**70%**

of data is duplicated between EDC and EHR systems\*.

**50%**

of patient data can be collected via EHR-to-EDC solutions.

\*EDC site survey: Investigational site perspectives on clinical trial information systems  
eClinical Forum ([www.eclinicalforum.org](http://www.eclinicalforum.org))

## Effort for Manual Data Transcription



\*Including source data retrieval, data entry, SDV, queries and corrections

# Streamlining Data Collection: Automated Flow from Sites' EHR Systems to Bayer's EDC System



- // Less Manual Data Input / Re-entry
- // Less Volume of Query Management
- // Less Transcription Errors

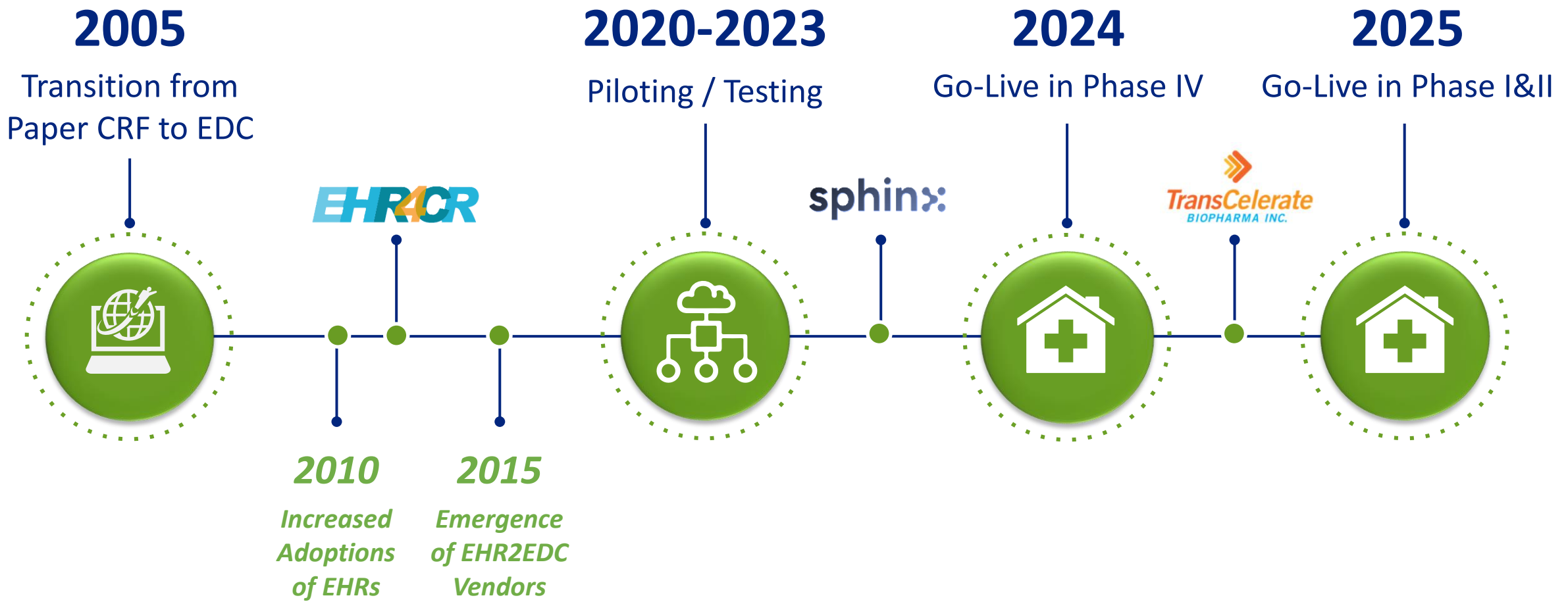


**Workload Reduction: Allowing Sites to Focus on What Truly Matters!**

# Implementation Journey



# Our journey so far



# From Exploration till Go-Live of EHR-to-EDC



***X-Functional Teamformation***

- // Clinical Data Management
- // EDC Developer / Integration Experts
- // CRAs (Site Management)
- // Study / Project Management
- // IT Quality Assurance, GxP IT Experts
- // Vendor Management / Procurement
- // Relevant SOP Owners

# Defining Technology & Vendor Evaluation Criteria



*Landscape Assessment*

- // EDC compatibility
- // Robust scalable mapping engine
- // Existing / Future site network
- // GxP compliance e.g. focus on SDLC
- // User interface
- // Ease of implementation
- // Site training & support

# Simulating an EHR-to-EDC Data Integration

2700 data points

59% of eCRF fields

integrated  
for one  
patient



Patient EHR



~~Manual transcription  
(High effort, risk for errors)~~

EDC System



Middleware



EHR-to-EDC

## Simulation parameter

- // 10 Cycles (incl. Day 1, Day 8, Day 15)
- // Screening, End of Treatment, Follow Up
- // Vital Signs Forms
- // ECG Forms
- // Local Lab Forms
- // One Unscheduled Visit

# Vendor- and Technology Qualification Activities



- // Business reliability
- // Policies and quality procedures
- // Effectiveness of current process
- // Software Development Life Cycle
- // Change management
- // User Management
- // ....

# Define Early Adopter Criteria



**Timing / When**



**EHR systems**



**Sites Location**



**Sites accept usage**



**Number Patients**

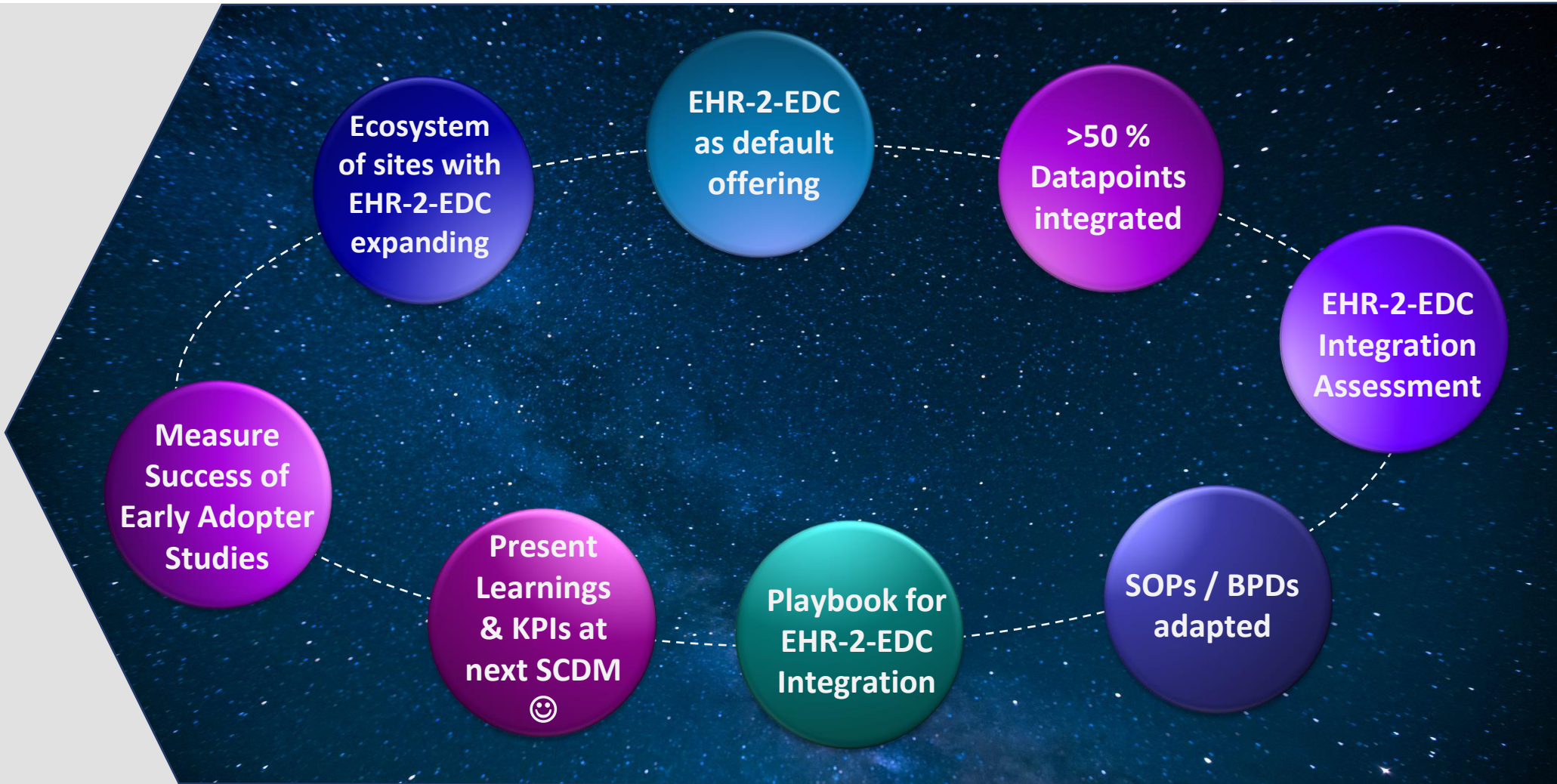


**Data in scope**

# Next steps and future direction



# What's to come: Next steps and future direction



# Thank you !



*Happy to connect  
and to exchange!*

# Q&A Panel



# Closing

If innovations such as eSource/EHR-to-EDC operating at full swing would allow us to perform research that otherwise wouldn't happen - and develop medicines that otherwise would never make it to the patient

