



## Proactive Care. Redefined.

### Integrated, Digital-First Neighbourhood care

**Chloe Smithers, Partnerships Lead**

# Doccla: Europe's leader in Virtual Care, a trusted partner to the NHS

**4,000,000**

Patient days monitored

**400k**

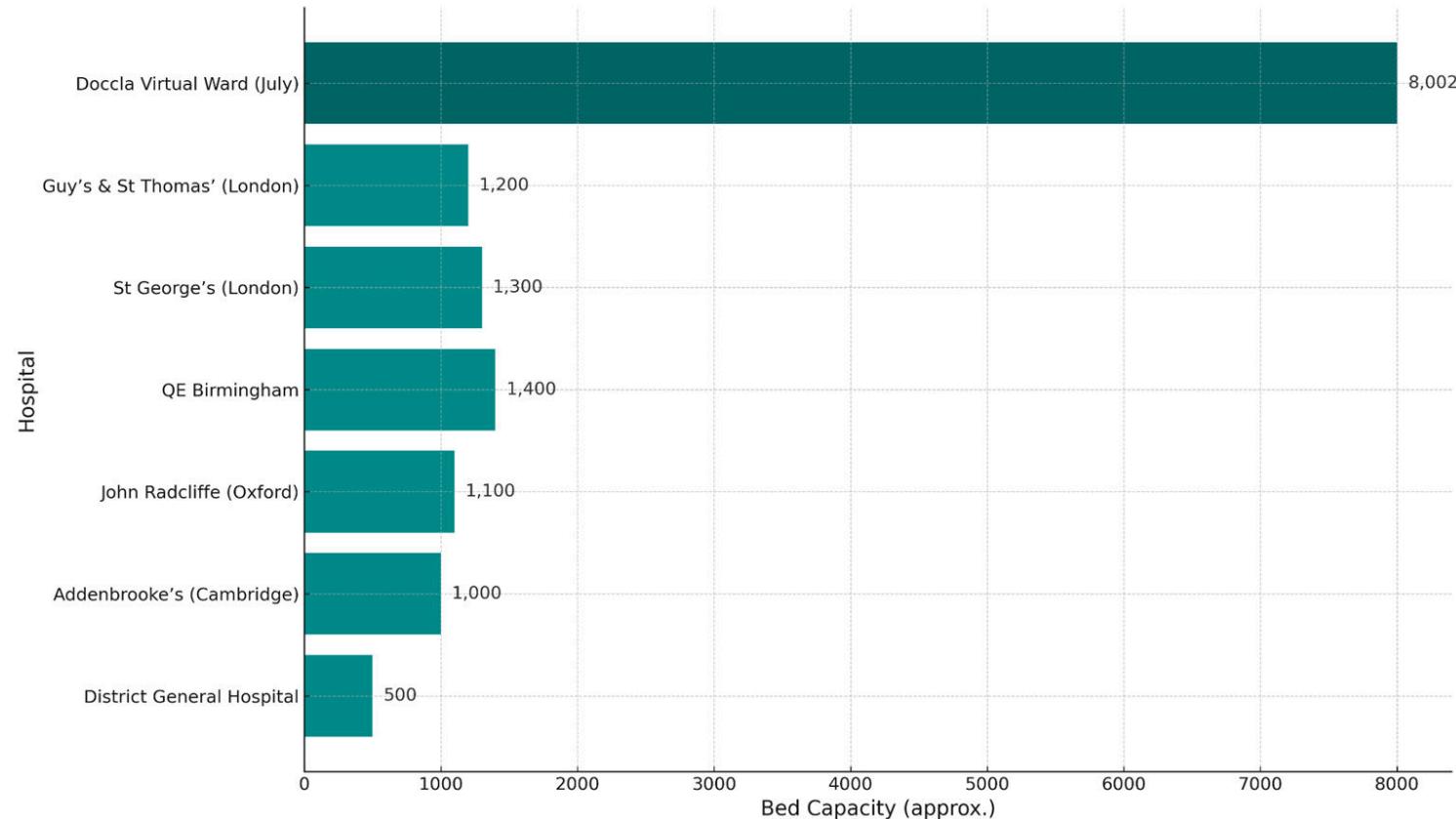
Vital signs monitored per week

**>60%**

Coverage in NHS England,  
HSE, Scotland and Wales



## 'From bricks to clicks': delivering virtual care at scale



## Care across the continuum:

### Supporting the 'person' rather than a single episode of care

Lower  
acuity



**Self-management**  
for stable patients with chronic disease



**Remote management**  
for patients at rising risk



**Virtual wards**  
to support early discharge or alternatives  
to admission

Higher  
acuity

# 10 Year Plan: Reimbursement mechanisms that prioritise outcome over activity

Funding	Example Reimbursement Mechanism	Ambition
<b>Independent Health Organisation</b>	Holding the whole budget for a defined population	Provider autonomy to reinvest savings in better care
<b>Year of Care Payments</b>	Capitated budgets for a person's care over a year	Money increasingly follows patients through their lifetime

## A Rising Challenge: Patients at the Apex of Need

5% of patients cost more than the all others combined.

Of these, 70 – 90% live with a long term condition.

Chronic disease cases projected to rise 37% by 2040, nine times faster than the working-age population.

*Analysis by The Health Foundation*



Likelihood of A&E attendance (Type 1) within 12 months

Likelihood of emergency admission within 12 months

Likelihood of emergency readmission within 30 days

Risk Level

Low Risk

Medium Risk

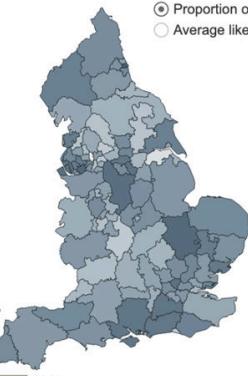
High Risk

### Proportion of High risk by Sub-ICB

Choose map granularity & select a location to filter other charts:

Sub-ICB

Choose measure:  
 Proportion of High risk  
 Average likelihood



### Population by segment

Healthy/Well



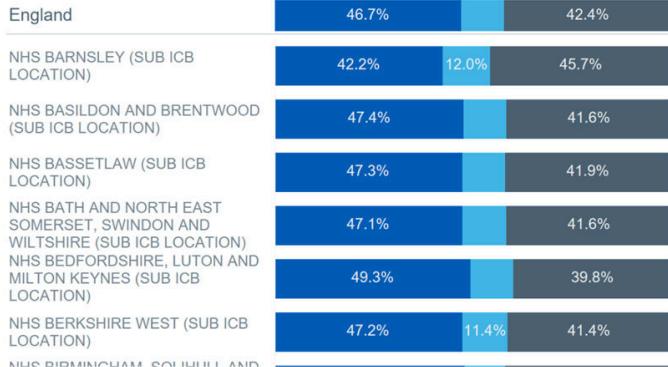
Chronic Conditions



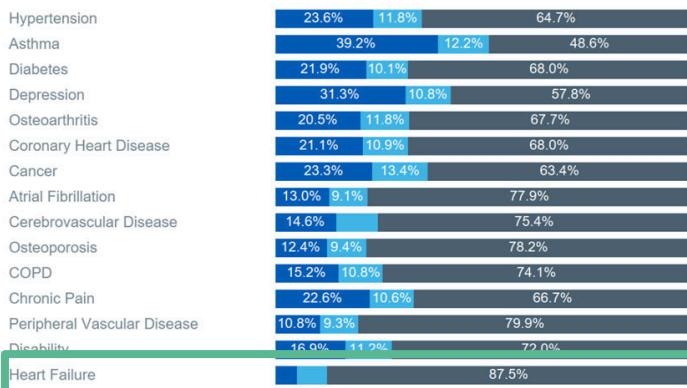
Whole Population



England



Condition



**>60% of patients with chronic conditions are qualified as 'high' or 'medium risk' of emergency readmission within 30 days**

**78% of heart failure patients are at high risk of NEL admission in the next 12 months.**

**Increasing to 87% of heart failure patients with high risk of readmission.**

# What do we mean by Proactive Care?

The [Neighbourhood health guidelines 2025/26](#) outline six core components of proactive care delivery



## Population Health Management

Data-driven identification of high-risk cohorts



## Primary Care Development

Enhanced access and integration with community services.



## Digital Infrastructure

Shared records & telehealth to improve coordination & access.



## Neighbourhood MDTs

Integrated teams coordinating care across sectors



## Standardised Community Health

Expansion of urgent community response and virtual ward services.



## Intermediate Care

Step-up/down services with a Home First approach, minimising hospital stay.

# Translating this vision into reality: virtual neighbourhood care for patients most at risk



## Risk stratification

Identifying patients at highest risk that could benefit from proactive intervention.



## Outreach & enrollment

Multimodal outreach and engagement to enroll patients on the service.



## Multidisciplinary support

Specialist MDTs - consultants, GPs, CNSs, remote monitoring nurses, and health coaches - address patients' holistic needs.



## Ongoing self-management

Patients equipped with materials and tools to self-manage their condition proactively.



## Population segmentation

Patients are grouped by risk profile to enable targeted care delivery.



## Needs assessment and care planning

Patients triaged to appropriate care intensity. Personalised Care Plans developed.



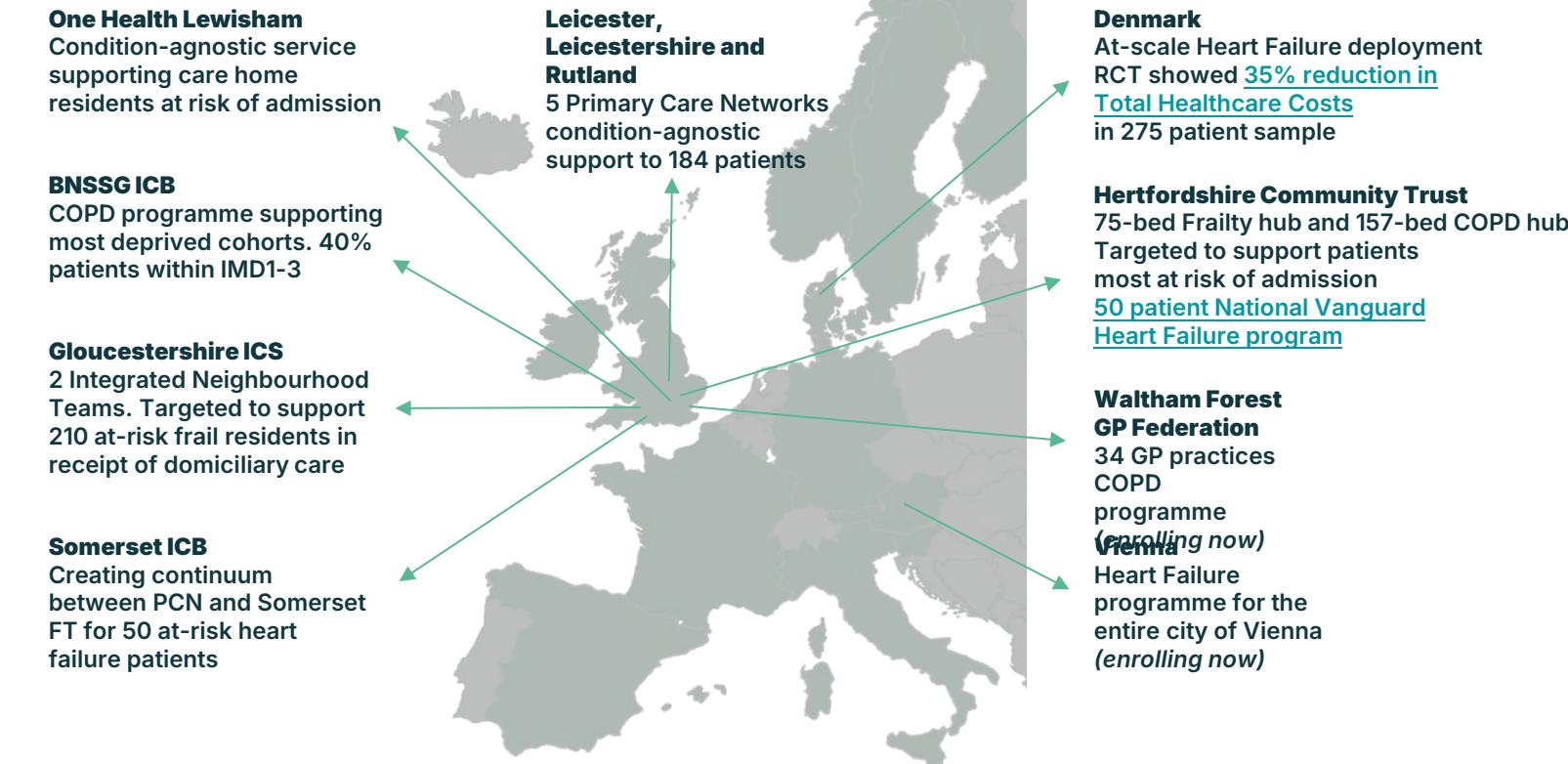
## Clinically 'Optimised'

Patients receive clinical interventions, on top of the self-management tools, tailored to their risk profile.

Real-time data monitoring for improvements and resourcing. Targeted interventions for maximum ROI.



# Doccla has been delivering Proactive Care programs for patients with LTCs across Europe for over 10 years:



# Proactive Frailty: LLR ICB

Focus on frail, multimorbid patients in PNG 9-11\*.  
Patients received remote monitoring, health coaching, medicines optimisation, care plan management and MDT review.

**61%**

Reduction in bed days

**81%**

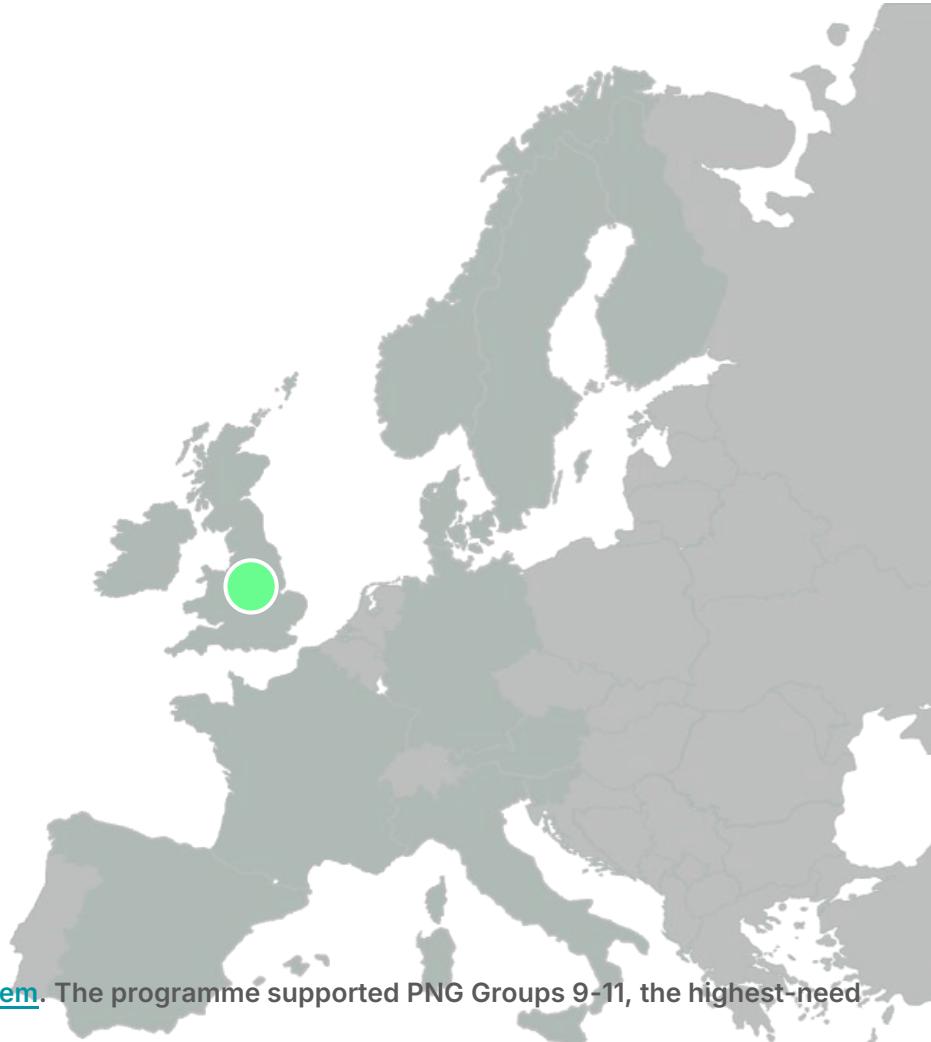
5/5 star patient feedback

**89%**

Reduction in GP appointments

**40%**

Reduction in NEL admissions



\*Patient Need Groups as defined in the [Johns Hopkins ACG System](#). The programme supported PNG Groups 9-11, the highest-need groups on the PNG scale.

## Living Well with COPD: BNSSG ICB

Targeted COPD patients with at least 1 NEL admission in the last year (top 17% of cohort). Personalised care plans and Remote Monitoring deployed based on Tiers of Acuity. Formed continuum of care with local VW provision.

**34%**

reduction in NEL admissions

**18%**

Ambulance conveyances

**19%**

from Index Multiple Deprivation-1

**77%**

Reported LWwCOPD helped to manage their overall health better



## Improving liver disease management: Barts Health NHS Trust

Remote monitoring supported patients with decompensated liver disease after hospital discharge. By tracking symptoms and vital signs at home, clinicians could intervene earlier, reduce admissions, and improve recovery outcomes within standard NHS care pathways.

**57%**  
reduction in ED admissions

**29%**  
fewer Decompensated Patients at 30 Days

**50%**  
fewer liver-related deaths  
in the RPM group within 90 days



## And most importantly, patients feel the impact

**>80%**

Reported that the programme helped them to manage their COPD better

**77%**

Reported that it helped them to manage their overall health better

**95%**

Rate the service as good/very good

"I have learnt different breathing techniques to help me, and also different foods that will help....

It has helped me in so many ways and has given me confidence going forward

Since I started on the course I have a better understanding of my condition.

It has helped me so much, I packed in smoking, changed my diet and thanks to the nurses who came to see me I get counselling because I would not leave the house, I just gave up. Now I even think different, I have a life, and I went out for the first time to see my son and his wife"