



Achieving Sustainability Goals and Engaging Employees Through Procurement

Angie Dalenberg, Mayo Clinic

Elizabeth Eldridge, Kaiser Permanente

Rachel Gibson, Stanford Health Care



Our Speakers



Angie Dalenberg

Operations Manager, Environmental Service
Mayo Clinic



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Director of Sustainable Sourcing, Impact Spending
Kaiser Permanente



Rachel Gibson

Sustainability Consultant
Stanford Health Care

Learning Objectives

- Understand the health, environmental, and financial impacts of sustainable purchasing
- Acquire strategies and tools to build a sustainable procurement program
- Learn strategies for encouraging employees to make unit-level sustainable purchasing decisions

Stanford Health Care Sustainable Procurement



Rachel Gibson
Sustainability Program Office



**STANFORD
HEALTH CARE**



**+27,000
Employees**



**LUCILE PACKARD
CHILDREN'S HOSPITAL**



**1,198
Licensed Beds**



**STANFORD HEALTH CARE
– TRI-VALLEY**



**\$9.8B
Annual Revenue**

Stanford Medicine Sustainability Commitments

Sustainability Affirmation Statement

Stanford Medicine

Climate change is a threat to global public health. As one of the most significant contributors of greenhouse gas emissions, the health sector has an important role to play in tackling this threat.

A pioneer and innovator responsible for some of the most important medical and technological advances of the 20th Century, **Stanford Medicine is committed to the environment for**

We are, therefore, committed to:

- 1) setting a standard
- 2) implementing innovation
- 3) reducing the environmental impact

While this achievement continues to explore, it is through this undertaking of experts and thought leaders that we will continue to improve our environmental impact.

Health and Human Services Pledge Goals

Over 60 Hospitals and Health Systems signed on to the Health and Human Services Pledge in spring 2022, representing over 800 hospitals in the U.S. Additionally, industry including pharmaceutical companies, GPOs and service providers have joined the pledge.



The HHS pledge was launched on April 22, 2022 (Earth Day). Signatories voluntarily pledged to:

1. At minimum, reduce organizational emissions by 50% by 2030 (from a baseline no earlier than 2008) and achieve net-zero by 2050,



Integrated Strategic Plan 2030

Our Mission
Improving Human Health through Discovery and Care. Through innovative discovery and the translation of new knowledge, we improve human health locally and globally. We serve our community by providing outstanding and compassionate care. We inspire and prepare the future leaders of science and medicine.

Our Vision
Precision Health: Predict. Prevent. Cure. Precisely. Heal humanity through science and compassion by leading the biomedical revolution in Precision Health.

Our Values
Excellence and Service
Leadership and Integrity
Innovation and Impact
Diversity, Inclusion, and Health Equity
Collaboration and Partnership

Human Centered & Discovery Led

VALUES	Value Focused	Digitally Driven	Uniquely Stanford
<p>Extend Stanford Medicine's trips globally through measured growth in academic medical system.</p> <p>Manage current and future partnerships embracing novel solutions and existing partnerships.</p> <p>Develop sustainable funding research and discovery through philanthropy.</p> <p>Support human and environmental impact harnessing our unique capabilities.</p> <p>Promote physical, mental, financial well-being and resilience: Foster a supportive atmosphere so that all have the potential.</p>	<p>DRAFT 9.13.23</p> <p>FY-2024 TARGET FOR YEAR</p> <p>QUALITY, SAFETY & HEALTH EQUITY (Q)</p> <p>Vizient Top Performer*</p> <p>*Vizient Top Performer in 5 Star Inpatient and Top Ten Ambulatory (Goal is for SHC only)</p>	<p>Stanford Health Care's Value Equation Value equals quality plus service divided by cost, amplified by the engagement of our employees</p> <p>Mortality Mortality Index: <0.70</p> <p>Safety Hospital Acquired Conditions (HACs): - Reportable HAPI Rate: <= 12/1,000 Patient Days - Inpatient Falls with Injury Rate: <= 40/1,000 Patient Days Hospital Associated Infections (HAIs): - CLABSI SIR: <= 0.90 - COLO SSI: <= 0.70 - CAUTI SIR: <= 0.62 - HYST SSI: <= 0.00 - CDI SIR: <= 0.62 Postoperative Sepsis (POS-13) Index: <= 0.71</p> <p>Effectiveness and Efficiency 30-Day Readmission Rate: <11% Length of Stay Index: <-0.91 Advance Care Plan Rate: >25%</p> <p>* Data sources: Vizient, NDNQI, N-HQI, and SHC Internal Data</p>	<p>HealthEquity Annual Health Equity Report. Continue to identify and analyze disparities in Quality and Safety outcomes. Develop a written action plan to describe SHC's approach to address at least one hospital and ambulatory-based health care disparity in our patient population. Equitable Access to Research: Perform baseline assessment of inclusion practices related to underserved populations/patients enrolled in hospital-based clinical trials.</p> <p>Sustainability/ Climate Health Greenhouse Gas Emissions Reduced by 3% Waste Diversion from Landfill by 5%</p> <p>Communication Improve utilization of MyHealth/Digital Access by: - 90% of patients enrolled - 30% of appointments added to waitlist - 20% of referrals lead to a scheduling ticket as appropriate</p>
		<p>Overall Ratings Likelihood to Recommend: 86.2% Video Visits Overall Experience: 85.0%</p> <p>Timely, Appropriate Access Improve Access for Urgent/Emergent Patients (as Defined by SHC and SHC)</p>	

SHC and SMCH Board of Directors Commitment

Committed to promoting the health and well-being of the people and communities Stanford Medicine serves while safeguarding the environment for future generations

Federal Commitment

Reduce organizational emissions by 50% by 2030 (from a baseline of 2012) and achieve net-zero by 2050, publicly accounting for progress on this goal every year

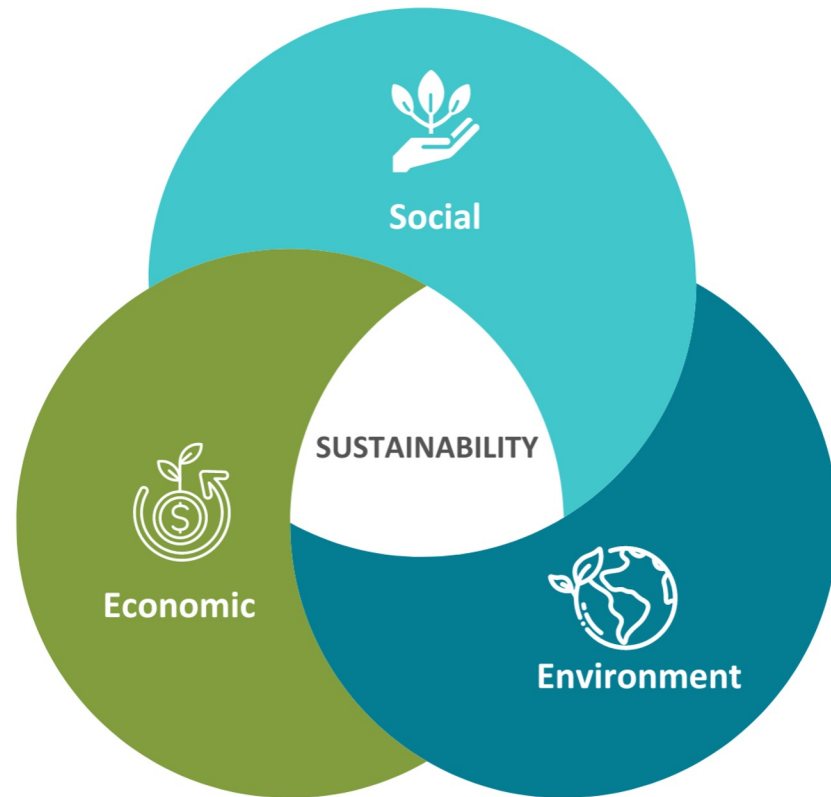
Stanford Medicine Integrated Strategic Plan

Support human and environmental health by harnessing our unique capabilities and reducing our environment impact

Stanford Health Care FY24 Operational Plan Targets

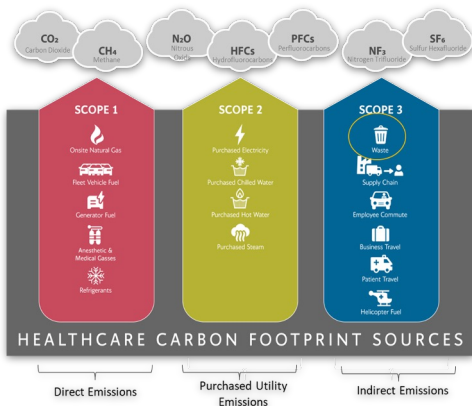
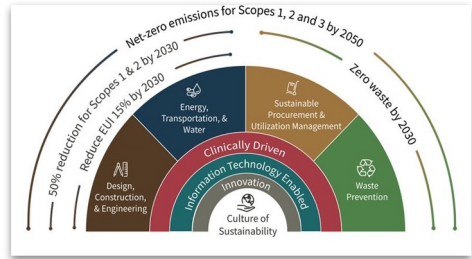
- Reduce greenhouse gas emissions by 3%
- Increase waste diversion from landfill by 5%
- Improve air quality by reducing single occupancy vehicle commuters by 5.7%

What is Sustainable Procurement?



- The consideration of environmental, social, and economic impacts on sourcing and purchasing decisions
- Sustainable procurement aims to find alternatives that reduce adverse effects on human health and the environment
- Sustainable procurement is commonly referred to as environmentally preferable purchasing (EPP)

Why Sustainable Procurement?



Contributes to sustainability goals

A means of supporting your organization's sustainability goals alongside price, quality, and performance considerations

Supports a healthier environment

Reduces greenhouse gas emissions, eliminates waste

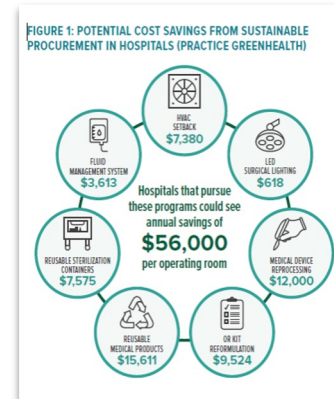
Enables organizations to attract, recruit, and engage employees

Young professionals want to work for organizations that value sustainability



Contributes to patient, employee, and community health

Reduces exposures to chemicals of concern



Saves money

Can result in cost savings, including by assessing total cost of ownership

External Drivers for Sustainable Procurement

DRINKING WATER
5 ppt PFBS, 5.1 ppt PFOA, 6.5 ppt PFOS (Notification Levels)
5 ppt PFBS, 10 ppt PFOA and 40 ppt PFOS (Response Levels)
Proposed PHG for PFOA (0.07 ppt) and PFOS (1 ppt)

CONSUMER PRODUCTS
Proposition 65: PFOA and PFOS warnings
Cosmetics containing any amounts of PFOA, PFOS, and certain other PFAS compounds are banned
Rugs and carpets containing PFAS substances are listed as priority products

FIREFIGHTING FOAM AND PPE
Discharge and Use Procedures, Reporting Procedures, Notification Procedures, and Personal Protective Equipment ("PPE") Restrictions

DRINKING WATER
All public water systems, community water systems, and nontransient noncommunity water systems must monitor for PFOA and PFOS. Water systems that exceed the Notification Levels of these PFAS substances must notify the public and issue a statement in their annual reports.
If the Response Level is exceeded, the source should be removed or treated, if possible, or the server's customers must be notified. This advisory level triggers quarterly monitoring and public notification requirements.
California's Office of Environmental Health Hazard Assessment ("OEHHA") has proposed a PHG for PFOA and PFOS.

CONSUMER PRODUCTS
Proposition 65: Businesses with 10 or more employees are required to provide a clear and reasonable warning if California consumers can be exposed to PFOA or PFOS from a product. The statute allows private enforcement groups to collect attorneys' fees, and includes a maximum penalty of \$2,500 for each sale of an unlabeled product.
Cosmetics: Certain PFAS substances cannot be added to cosmetics beginning January 1, 2025. The law prohibits the sale, manufacture, or delivery of certain PFAS substances in cosmetics.
Rugs and Carpets: Manufacturers whose products contain PFAS substances must complete a Priority Product Notification by August 30, 2021, and must submit a more complex document by December 28, 2021.

FIREFIGHTING FOAM AND PPE
Beginning on January 1, 2022, manufacturers of AFFF are prohibited from selling or distributing foam, and certain discharges or uses of foam for training purposes are also prohibited. With respect to notification, entities who use AFFF shall report a number of requirements to the State Fire Marshal within five business days of the use. With respect to reporting, a manufacturer of AFFF shall provide written notification for products sold on or before July 1, 2021; a manufacturer shall provide written notification on or before December 31, 2021 for products sold after July 1, 2021.
Beginning on January 1, 2022, a person, including a manufacturer, that sells PPE must provide a written notice to the purchaser at the time of sale if the PPE contains PFAS substances.

PFAS-free Purchasing

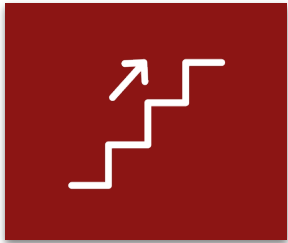
ECOLOGY CENTER | safer states

Table 1: Third-party certifications that restrict the use of PFAS

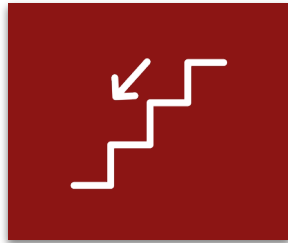
Certification	Class-based or Individual PFAS	Products with PFAS Restrictions	Product Categories Certified
Certifications with a class-based PFAS restriction			
BIFMA v3 2019	Class-based	Products certified to BIFMA's 7.4.4 criteria	Furniture and furnishings Product Catalog
Biodegradable Products Institute (BPI)	Class-based	All products	Biodegradable bags, mulch films, packaging, food service products, resins, components, and molded fiber food containers Product Catalog
Cradle to Cradle	Class-based (below "relevant thresholds")	All products	Apparel, auto, basic materials, building supply and materials, electronics, textiles, personal care, office supplies, furniture, packaging, and others Certified Product Registry
EPA Safer Choice	Class-based	All products	Cleaners, detergents, degreasers, floor care, soaps, laundry products, pet care, odor removers, home products, and business products Certified Products
GreenScreen Certified	Class-based	All products	Fire fighting foam, textile chemicals, furniture and fabrics, manufacturing cleaners and degreasers, and food service ware Product Catalog
Nordic Ecolabel/ Nordic Swan	Class-based	Chemical allowance varies by product	Textiles, auto, cleaning products and services, personal care, furniture, footwear products, paints, office supplies, building materials, and toys
Certifications that restrict individual PFAS chemicals			
Green Seal	Individual PFAS identified in the EPA Comp/Inj Database	Hand cleaners and sanitizers	Hand cleaners and sanitizers for industrial and institutional use; Soap, cleanser, hand sanitizer, or shower products Certified Products
Living Building Challenge	PFAS on the Red List and Priority Watch List (dependent on declaration level)	Products that elect Red List chemicals criteria	Buildings and building projects
Living Product Challenge/ Declare Label	PFAS on the Red List and Priority Watch List (dependent on declaration level)	Products that elect Red List chemicals criteria	Building products
OEKO-TEX Standard 100	Individual PFAS	All products	Textiles Product Catalog (ensure Standard 100 is selected)



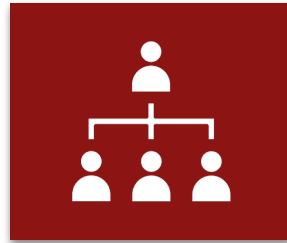
Getting Started on Sustainable Procurement



Bottom Up
Individual staff



Top Down
Leadership
decision



Departmentally-Driven
e.g., IT Dept buying
EPEAT computers



**Targeted Product
Conversions**
Using Practice
Greenhealth standards



Overarching Policy
Applies to all
purchases

Sustainable Procurement Policy (SPP)

Stanford Medicine adopted a Sustainable Procurement Policy in May 2023

Why?

Adopting a sustainable procurement policy signals the importance of sustainable purchasing within an organization and describes specific sustainability commitments and priorities

Who?

SHC staff from SPO, Supply Chain, Nursing, Hospitality, and TDS; partners from SCH and Stanford University

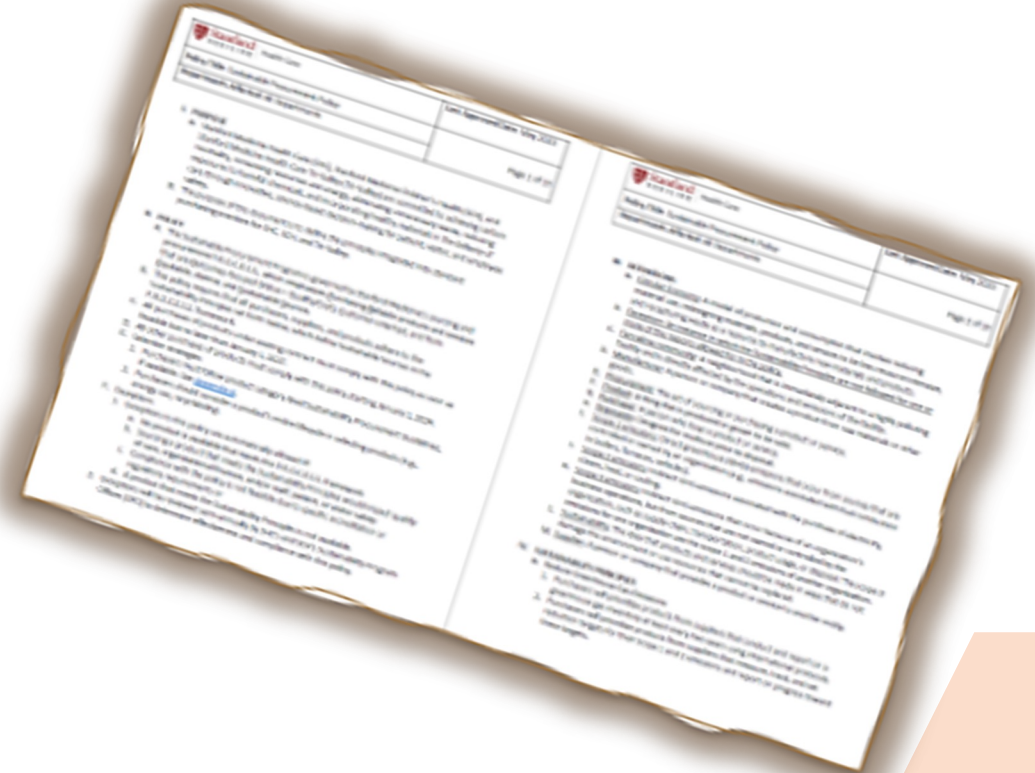
Reviewed and approved by Infection Control Committee; Environment of Care and Life Safety Steering Committee; SHC Tri-Valley

What?

Reviewed model policies

Integrated perspectives of different internal stakeholders

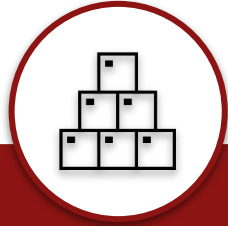
Identified five overarching sustainability principles



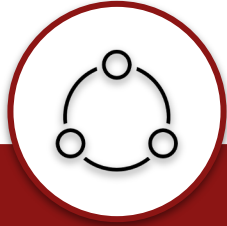
SPP: Sustainability Principles



Reduce
greenhouse gas
emissions



Incorporate
healthy
materials



Design for a
circular
economy



Promote water
and energy
efficiency



Prioritize local
and regional
manufacturers

SPP: First Year Targets

FY24-FY25

Target top 20 suppliers

By volume, strategic, focus on consumables



Develop timeline for top 20 suppliers to:

1. Achieve the Climate Excellence Standard
2. Submit environmental data for Stanford Medicine's top 20 products (by volume) to Vizient for its dashboard

FY25-FY26

DRAFT TARGETS

Target additional suppliers

Pathway discussion for suppliers that are further behind

Product conversions aligned with SPP

Based on contract cycle, target products for conversion

Sustainable Procurement Guidelines: Development



Hospitality and Environmental Services

- Food Services
- Cleaning Supplies and Equipment
- Medical Device Disinfectants and Sterilants
- Patient Equipment
- Non-Medical Waste Management



Facilities Management, Construction, & Interiors

- Logistics
- Maintenance, Repair, and Operations (MRO)
- Interiors
- Construction Materials
- Office Supplies



TDS and Bio-Med

- IT Equipment
- Bio-Medical Equipment
- Print Management



Medical

- Lab Supplies
- Medical Products
- Pharmacy Supplies

Sustainable Procurement Guidelines: Implementation

Implementation is a multi-step process involving many stakeholders



Lessons Learned

- Collaborate across departments
- Over-communicate, especially on topics unfamiliar to the audience
- Socialize the work with leaders along the way
- Understand the perspective of your stakeholders
- There are many resources available (people and materials) - use them!



Sustainable Procurement Resources



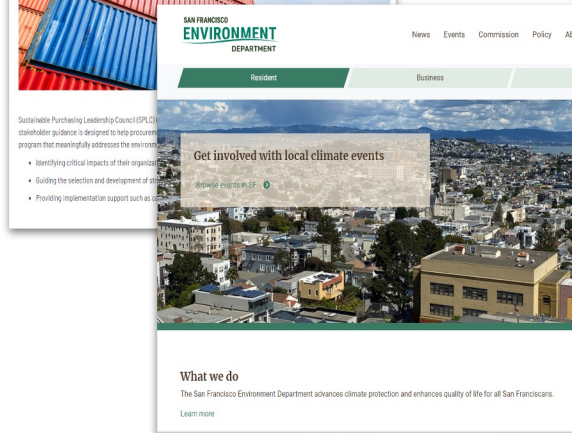
Practice Greenhealth - Sustainable Procurement in Health Care Guide



Practice Greenhealth – Sustainable Procurement, Chemicals, and Food webpages



Sustainable Purchasing Leadership Council



Government leaders in procurement: MA, NY, San Francisco



Sustainable Procurement

Kaiser Permanente

The nation's largest non-profit integrated health system

24K +
physicians

deliver high-quality care
to Kaiser Permanente
members



12.5M
members

get care + coverage from
Kaiser Permanente



\$100B+
revenue



235K +
employees

improving the health of
people + communities



40
Hospitals
+
618
Medical
Offices



73K +
nurses

are at the center of
our care



OUR MISSION

To provide **high-quality, affordable**, health care services and to **improve the health of our members** and the **communities** we serve.



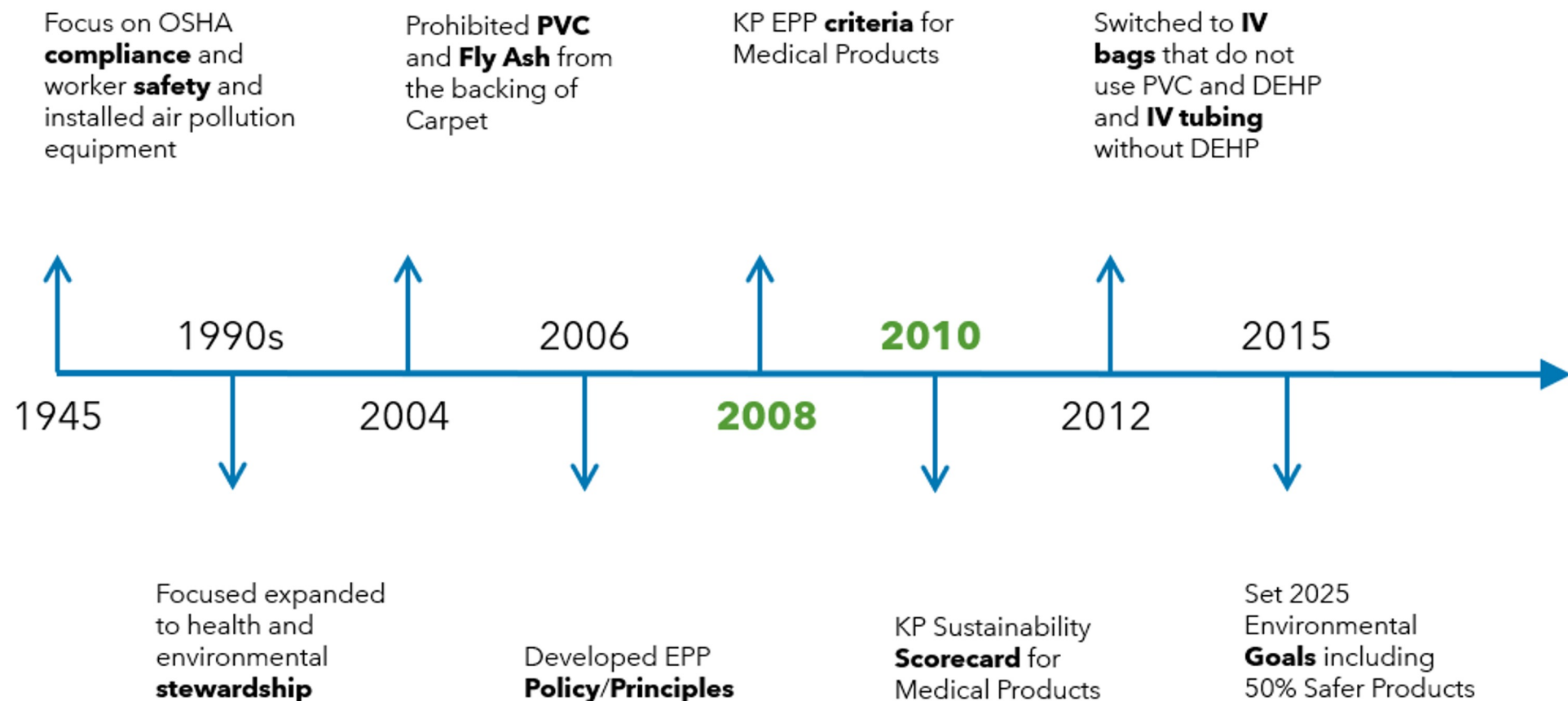
Our Sustainability Imperative

Kaiser Permanente's sustainability actions are anchored in promoting the health of communities.

Healthier communities are more resilient to disease and by eliminating or mitigating environmental contributors to disease, we help people lead healthier lives.



Kaiser Permanente's Sustainable Procurement Highlights




Kaiser Permanente's Procurement Criteria & Scorecard

In **2008**, we developed our **EPP Criteria** for Medical Products

- There were no comprehensive criteria for medical products in the industry at the time that fully addressed health risks.
- Healthcare Without Harm (HCWH), Practice Greenhealth (PGH), Clean Production Action (CPA), and the Center for Environmental Health (CEH) were all involved in the development of the criteria

In **2010**, we implemented the **EPP Scorecard** for Medical Products

- The scorecard was adopted by our Group Purchasing Organization and the EPP criteria were built into their process




KAISER PERMANENTE

Environmentally Preferable Purchasing Principles

This document is meant to convey to manufacturers and suppliers the importance Kaiser Permanente (KP) places on reducing the lifecycle environmental footprint of healthcare and improving overall public health. We count on suppliers and manufacturers to provide us with innovative, environmentally preferable solutions to meet our procurement needs, and expect them to complete our supplier disclosure process and provide us with honest and complete information on corporate social responsibility and product performance as it pertains to environmental and public health.

Revised April 2022 KP Environmental Purchasing Standard



KAISER PERMANENTE

Environmentally Preferable Purchasing (EPP) Standard

Kaiser Permanente has established **eleven (11)** Chemicals of Concern criteria and **eight (8)** Waste criteria. The criteria are applied to electronic and non-electronic products as detailed below:

Electronic products

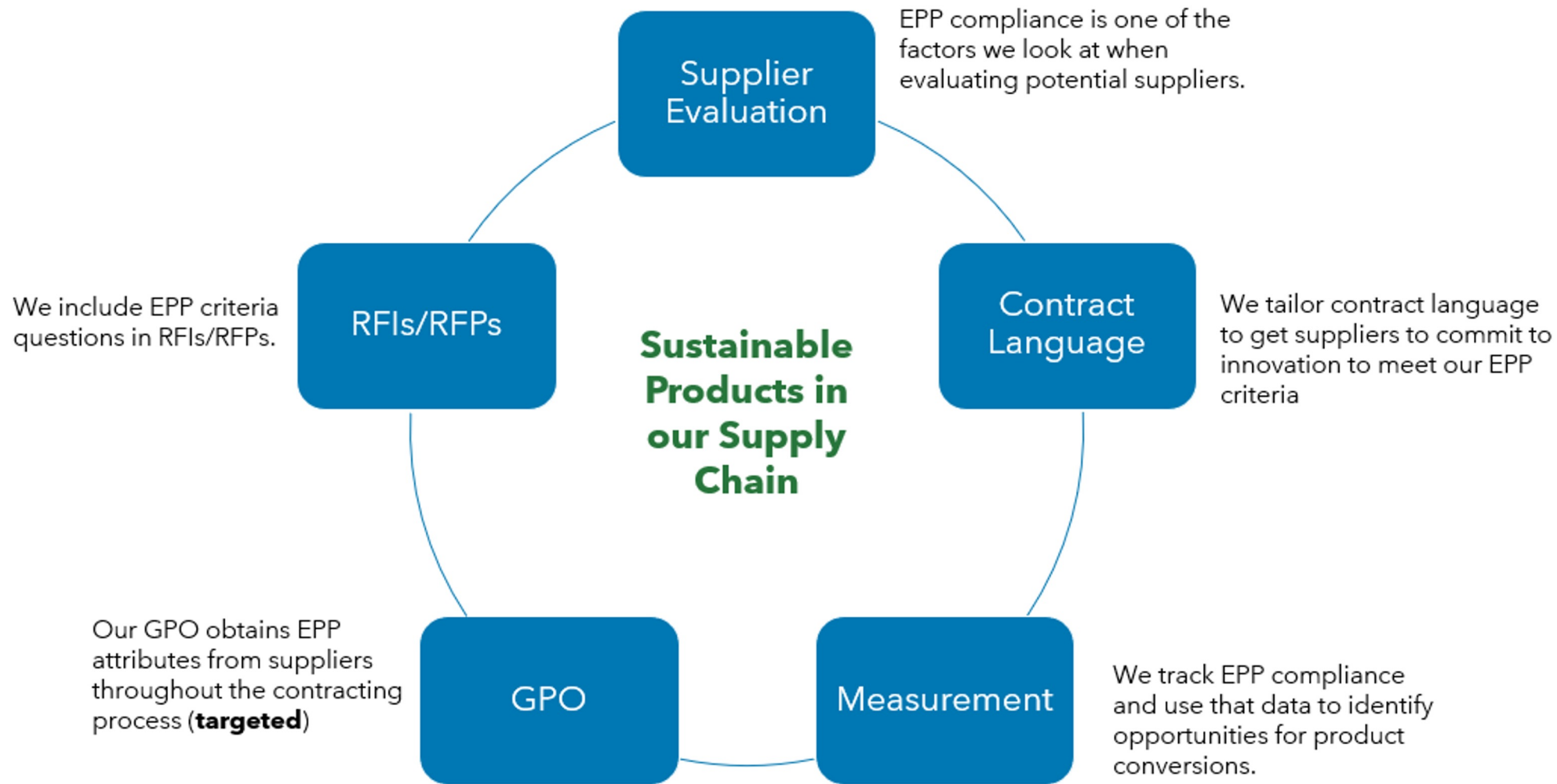
- Defined as products that are in Categories 1 through 11 in the European Union Restriction of Hazardous Substances Directives (EU RoHS 3 or later). (<https://rohsguide.com/rohs-categories.htm>)
- To be considered "Environmentally Preferable" must:
 - Meet Chemicals of Concern criteria #1, #3, and #4.
 - Criteria #2, and #5 through #11, of these criteria.
 - Meet at least 2 of the 8 Waste cri

Non-electronic products

- Products not defined as electronic product
- To be considered "Environmentally Preferable" must:
 - Meet Chemicals of Concern criteria #1, #3, and #4.
 - Criteria #1 does not apply to non-

SKU-level questions:	Desired Answer
NICU Product?	
PICU Product?	
Latex-free?	Yes
Lead, Mercury, Hexavalent chromium, Polybrominated biphenyls, Polybrominated diphenyl ether, <1,000ppm or Cadmium <100ppm	Yes
Polyvinyl Chloride (PVC)-free?	Yes
Diethylhexyl phthalate (DEHP) - free?	Yes
California Prop 65 Chemical <threshold or warning level	Yes
If yes to (A), List Chemical Abstracts Service (CAS) #'s (separated by ",")	(fewest listed)
Product - Contain more than 10% post-consumer recycled content?	Yes
Primary Packaging - Contain more than 5% post-consumer recycled content?	Yes
Secondary Packaging - Contain more than 30% post-consumer recycled content?	Yes
Product - Designed for multi-use (i.e. not a single-use device) ?	Yes
Manufacturer's product code for environmentally preferable alt.	

The EPP Criteria and Scorecard in Action



What we buy matters.

What we use matters.

What we do matters.



Kaiser Permanente's 2025 Environmental Stewardship Goals



Collaboration

Pursue new collaborations to reduce environmental risks to foodsheds, watersheds, and air basins supplying our communities



Safer Products

Increase our purchases of products and materials meeting environmental standards to 50 percent



Sustaining Sustainability

Meet international standards for environmental management in all our hospitals



Climate Action

Become "carbon net positive" by buying clean energy and carbon offsets to remove more greenhouse gases from the atmosphere than we emit



Sustainable Food

Buy all our food locally or from farms and producers that use sustainable practices



Waste Reduction

Recycle, reuse, or compost 100 percent of our non-hazardous waste



Water Conservation

Reduce the amount of water we use by 25 percent per square foot of buildings

Environmentally Preferable Purchasing

Some of our implemented successes

- Mercury-free Thermometers and Sphygmomanometers
- Latex-free Exam Gloves
- Chemically-safest infant skin care
- PVC-free Carpeting/resilient flooring
- Sustainability criteria for fabrics
- Elimination of PVC and DEHP from IV solution bags.
- PVC-free and DEHP-free Split-Tip Chronic Dialysis Catheters
- Elimination of triclosan and triclocarban from soaps, lotions and sanitizers.
- Flame retardant-free therapeutic surfaces
- PVC/DEHP-free IV Sets (B Braun)
- PVC/DEHP-free Breast Pumps & Accessories (Medela)



Laying the groundwork



Vision



Leadership



Collaboration



Metrics



Sustainability is Everyone's Job

A brown terracotta pot containing a green plant with several leaves and small white clouds above it, set against a blue background with a green hill.

Green
Teams

Partners

A brown terracotta pot containing a green plant with several leaves and small white clouds above it, set against a blue background with a green hill.

Sourcing

Sustainability Team

A brown terracotta pot containing a green plant with several leaves and small white clouds above it, set against a blue background with a green hill.

Medical
Staff

Leadership

A brown terracotta pot containing a green plant with several leaves and small white clouds above it, set against a blue background with a green hill.

Facility
Staff

Lessons Learned & Key Takeaways

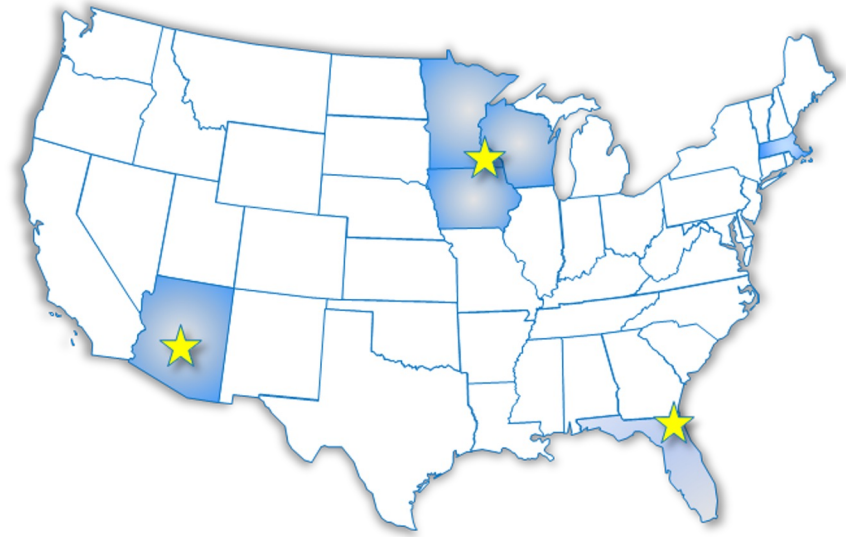
- In the beginning, suppliers can be **overwhelmed**. *"Where do we even start?"*
- **Communication** is key. It's important to be **clear** *"why we're doing this."*
- **Employees** want to lean in, but they often aren't sure how
- Master Agreement **commitments** are more effective than negotiating with suppliers on a contract-by-contract basis
- Finding **sources** of high-performing goods, with a smaller environmental footprint, in the volume that needs, and at cost-efficient prices can be a challenge
- **Transitioning** from one type of product to another takes planning, resources, and time
- **Incremental** progress is still progress (bite off achievable chunks)

Encouraging Unit-Level Employees to Choose Sustainable Procurement

Angie Dalenberg, Mayo Clinic



MAYO CLINIC



19 hospitals, 49 multispecialty clinics



Care for 1.3+ million patients per year from all 50 states and 130 countries



76,000 staff members

VALUES IN ACTION

RESPECT - *Be kind*

INTEGRITY - *Be honest*

COMPASSION - *Give grace*

HEALING - *Inspire hope*

TEAMWORK - *Be inclusive*

INNOVATION - *Bring ideas*

EXCELLENCE - *Be your best*

STEWARDSHIP - *Be mindful*



- Sustainability is Embedded in Code of Ethics and Conduct
- Environmentally Preferable Purchasing Guideline
- Supplier Diversity Program
- Woven into Area-Specific Toolkits
 - Green the Lab
 - Green at Home
 - Greening the Office
 - Sustainable Procurement Guide - Office Supplies from Staples

Supporting SP at the Work Unit Level

- Collect vitals - understand your organization and purchasers
- Align expectations, tools, strategies with requirements by specialty and role
- Leverage existing tools and information

Collect Vitals – Understand Your Organization and Purchasers

- Opt-in Default vs Nudging
- Purchasing behavior
- Connect with key groups



Collect Vitals – Survey Design Strategy

<u>Survey Item</u>	<u>Rationale / Strategy</u>
Role and relationship with purchasing	Do they set parameters for purchasing or order what someone else directs them to order?
Tools used - current state	Resources for tools that are already used look different than implementation of tools not currently used
Factors for choosing items	Assess current decision-making
Existing resources, policies, procedures	Assess awareness
Likelihood of using SP resources (Likert scale)	Only create resource(s) if they are anticipated to be used
Desired resource type(s)	Tailor resource(s) to time available and desired type(s)
Anything else to share?	Free text to collect unique responses

12

You answered somewhat unlikely or very unlikely to use a sustainable procurement resource toolkit for purchasing decisions.

Select the option below that best describes why you would be unlikely to use such a toolkit.
If none of the options are a good fit, select other and provide more information.

- My work unit would not support changing what is purchased.
- I am not interested in changing how I make purchasing decisions.
- Considering more factors to choose products will be too difficult.
- Evaluating product choices will take too much time.
- Changing how I choose products won't have a positive impact.
- Other

Collect Vitals – Survey Results

<u>Supply Type</u>	<u>% Who Order</u>
Office supplies	88%
Breakroom supplies	38%
Laboratory supplies	25%
General patient care supplies	20%
Supplies for outpatient procedures or surgery	11%
Other	14%



Collect Vitals – Most Important Factor(s) Used in Purchasing Decisions



<u>Factors</u>	<u>Occurrence</u>
Availability through a Mayo-preferred or contracted supplier	105
I order what is on my ordering cheat sheet, shopping list, etc.	37
Cost - I frequently order the least expensive option	81
Patient outcome, product quality, effectiveness	18
The work unit or investigator I support is passionate about certain items - for example, what type of pen they use	24
Energy efficiency during use	8
Employee safety impacts such as choosing the least hazardous chemical	6
Upstream impacts	10
Downstream impacts	9
Other	13

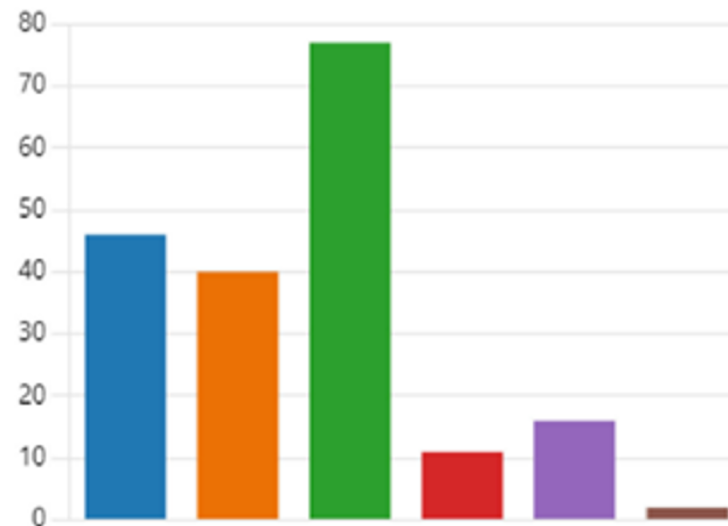
Collect Vitals – Survey Results

Very likely	36
Somewhat likely	47
Neither likely nor unlikely	35
Somewhat unlikely	3
Very unlikely	3



Likelihood to Use Sustainable Procurement Toolkit

MyLearning module	46
Short "how to" video	40
Quick reference guide	77
In-person training	11
Video training via Teams	16
Other	2

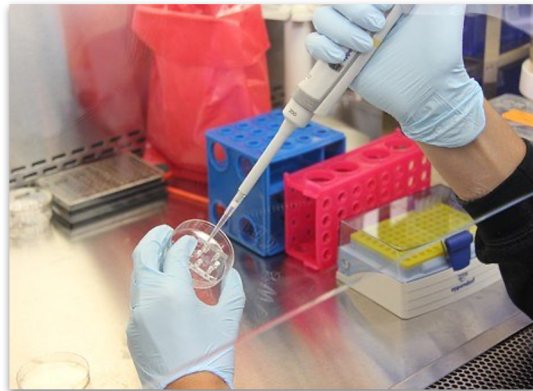


Format Preference for Sustainable Procurement Toolkit

Collect Vitals – Themes of Free Text Comments



Align Expectations, Tool, Strategies with Requirements by Specialty and Role



Align Expectations, Tool, Strategies with Requirements by Specialty and Role

- Brief
- Actionable
- Respond to employee feedback
- Shares existing organizational commitments and resources

Sustainable Procurement – Office Supplies from Staples

I Want to ... Order Supplies Now

- 1) Check the [Office Supply Exchange](#) – you may find what you need for free!
- 2) Go to the [Staples ordering site](#) and check the sustainable office paper shopping [list](#)
- 3) Use filters to select desired product and feature symbols
- 4) Add items to [cart](#)
- 5) Checkout – **thank you for supporting sustainable procurement!!**

★ sustainable breakroom supplies 42 items | Updated 5/13/23

★ sustainable office paper 25 items | Updated 5/13/23

I Want to ... Dig Deeper

Maximize Savings and Sustainability	Mayo Commitments and Resources	Meaning of Eco-Feature Symbols
<ul style="list-style-type: none">• Filter search results for On Contract and Any Eco Feature• On Contract items receive deeper discount and offer best value <p>Filters</p> <ul style="list-style-type: none"><input checked="" type="checkbox"/> On Contract (10)<input type="checkbox"/> Environmental Any Eco Feature<input checked="" type="checkbox"/> Any Eco Feature (10)	<ul style="list-style-type: none">• Environmentally Preferable Purchasing Guideline• Green at Mayo Clinic – Sustainable Procurement• Supplier Diversity Program	<p>Eco ID is a Staples program to identify products that most credibly environmental criteria.</p> <p>Products made with recycled content materials.</p> <p>Products certified to meet agencies performance, health, and environmental criteria in Green Seal markets.</p>
<p>Meaning of Diverse Supplier Symbols</p> <p>All are certified by a national, state or regional council to be at least 51% owned, controlled or operated by a diverse group.</p> <p>MINORITY OWNED WOMEN OWNED SMALL BUSINESS VETERAN OWNED</p>	<p>Mayo Clinic Values in Action</p> <p><i>The needs of the patient come first</i></p> <p>Respect • Integrity • Compassion • Leading • Teamwork • Innovation • Excellence • Stewardship</p>	<p>Products are tested to meet agencies most stringent chemical regulations (including lead) to reduce release of pollutants.</p> <p>Independently certified products that meet and exceed for energy efficiency set by the EPA.</p> <p>Items that have had third party testing and certification to demonstrate compliance to meet ISO 14001 standards for their category.</p>

Meaning of Eco-Feature Symbols

- SAFER CHOICE**: EPA program to identify products that are tested and certified to meet and exceed for energy efficiency set by the EPA.
- RECYCLED**: Products are certified for reduced environmental impact against third party standards.
- GREEN SEAL**: Choosing GSC supports responsible forest management.

Leverage Existing Tools and Information

- Shopping lists
- Filtering by product or vendor characteristics
- Customize to what you purchase
- GPO collections of EPP attributes



Lessons Learned

- Understand the perspectives of your stakeholders
- Unit-level orderers want actionable, brief, accessible resources
- Majority of employees support SP but other factors may take precedence (i.e. cost, on contract)
- Different items take different amounts of effort to switch to a more sustainable option
- There are many resources (people and materials) - use them!



Questions?

Connect With Us!

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Resources

Health Care Without Harm and Practice Greenhealth:

- [Climate Excellence Standard](#)
- [Sustainable Procurement in Health Care Guide](#)
- [Sustainable Procurement, Chemicals, and Food](#) webpages

In CleanMed app:

- Purchasing policies
- Purchasing Behavior Survey - example
- Sustainable Procurement Guide for Office Supplies - example

Additional ideas:

- [CeresRoadmap 360](#)
- [Sustainable Purchasing Leadership Council](#)

There are many resources (people and materials) - use them!