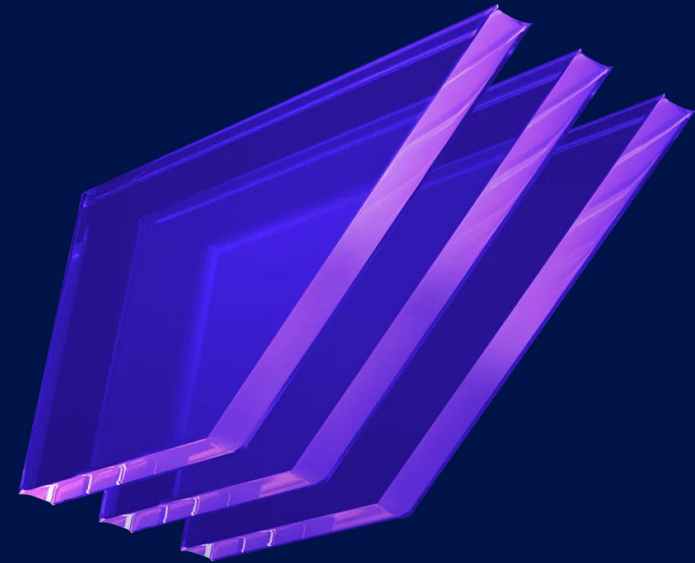


Next is Now!

Transform and build
the organization of the future
with SAP Signavio

Dr. Gero Decker

Co-Founder & General Manager P&E
SAP Signavio

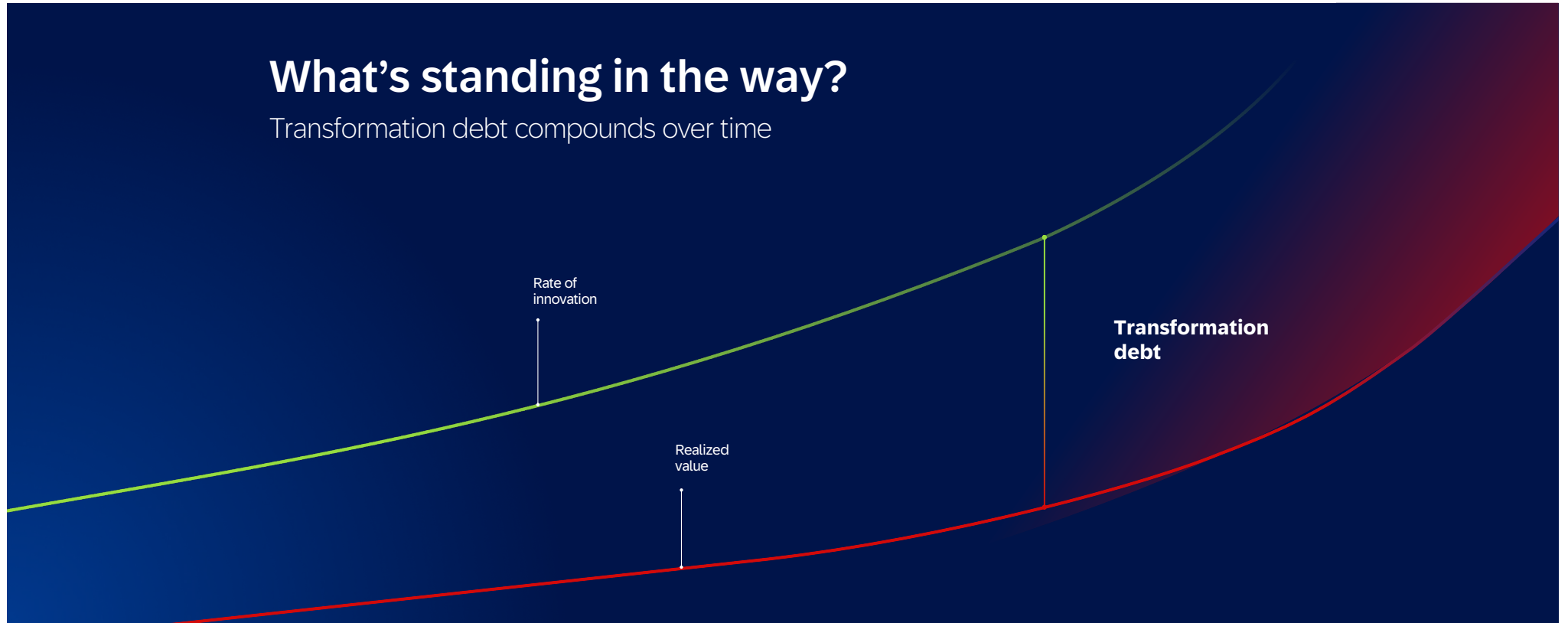




The new age of
TRANSFORMATION

What's standing in the way?

Transformation debt compounds over time



85%

of organizations **don't** or **partially**
track value realization.

Source: 2025 Transformation Capability Pulse Check,
Business Transformation Network
(n = 200+ responses)



Quest for
value



Organization
of the future



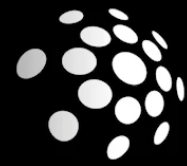


Quest for
value



Organization
of the future





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Search

Initiatives

Create Initiative
Start with a blank initiative

Discover Initiatives
Powered by AI

Status: All Members: All

Search [] Adapt Filters

All (5) Sort by Last Changed []

My Shared Initiatives (5) - People added to the initiative can view and/or edit

Initiative Name	Insights	Status	Count	Last Update
Consumer Energy Empowerment 2025	13	In Progress	7	Sep 16, 2025
Solar Savings Initiative	7	In Progress	1	Aug 8, 2025
Optimizing Solar Sales Process	16	In Progress	12	Aug 5, 2025
Solar Access Initiative	9	In Progress	3	Jul 23, 2025
Streamlined Payment Solutions	18	In Progress	9	Jun 27, 2025

Lab Space

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Initiatives

Initiatives / Discover Initiatives

Discover Initiatives

1 Provide Input 2 Select Business Challenges 3 Select Initiatives 4 View Initiatives

Provide Your Input

Get customized initiatives easily by uploading a business process document or entering the text directly. Include your business challenges, goals, and specific improvement areas to help create useful initiatives.

This feature is powered by generative AI. Review all output before use and avoid entering any personal data. Only enter data that's intended for processing. All data will be stored internally.

[Upload Document](#) [Text Input](#)

Integrations

Get more actionable suggestions
Connect to your integrations and let the AI take more data into account when analyzing your challenges and opportunities.

<input checked="" type="checkbox"/> ERP System 2 systems connected	>
<input checked="" type="checkbox"/> LeanIX 1 tenant connected	>
<input checked="" type="checkbox"/> Tangible Growth 1 tenant connected	>

No documents added yet

Drop the file here or use the "Upload" button.

[Upload](#)

Example files: Annual financial report, Quarterly outcomes, 10k reports, Budget documents

[Next](#) [Cancel](#)

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Browse Assets Dictionary Insights Accelerators Process Landscape Plan and Monitor Objectives Benchmarking Analytics **Initiatives**

Lab Space

Initiatives / Discover Initiatives

Discover Initiatives

1 Provide Input 2 Review Business Challenges 3 Select Initiatives 4 View Initiatives

Select Your Business Challenges

Created with AI. Verify results before use.

Identified Business Challenges (9)

Line of Business: All Types Value Driver Type: All Types Clear Filters

Select All Selected: 0 of 9

Finance	Procurement	Supply Chain	Service and Support	Manufacturing
<input type="checkbox"/> Decreasing working capital 3 Evidences Reduce Days Sales Outstanding High Criticality	<input type="checkbox"/> Sourcing costs high compared to benchmark 3 Evidences Reduce Finance Cost	<input type="checkbox"/> Goods issued too late 3 Evidences Reduce Days Sales Outstanding High Criticality Medium Criticality	<input type="checkbox"/> Declined service response 3 Evidences Reduce Service and Support Cost	<input type="checkbox"/> Increased parts waste in manufacturing process 3 Evidences Reduce Waste Generation Cost Medium Criticality
<input type="checkbox"/> Days to financial close increased 3 Evidences Reduce Days to Close Annual Bo... Medium Criticality	<input type="checkbox"/> Reduce unnecessary late payment fees 3 Evidences Improve Days Payable Outstanding High Criticality		<input type="checkbox"/> Poor service completion rate 3 Evidences Reduce Service and Support Cost	
<input type="checkbox"/> High COGS compared to benchmark 3 Evidences Reduce Total Manufacturing Cost				

Back Recommend Initiatives Cancel

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Discover Initiatives

1 Provide Input 2 Review Business Challenges 3 Select Initiatives 4 View Initiatives

Select Your Business Challenges

Created with AI. Verify results before use.

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Finance	Procurement	Supply Chain	Service and Support
<input type="checkbox"/> Decreasing working capital 3 Evidences @ Reduce Days Sales Outstanding High Criticality	<input type="checkbox"/> Sourcing costs high compared to benchmark 3 Evidences @ Reduce Finance Cost	<input type="checkbox"/> Goods issued too late 3 Evidences @ Reduce Days Sales Outstanding High Criticality Medium Criticality	<input type="checkbox"/> Declined service respon 3 Evidences @ Reduce Service and Supp
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<input type="checkbox"/> High COGS compared to benchmark 3 Evidences @ Reduce Total Manufacturing Cost			

Back

Joule

Today 1:17 PM

Which of those challenges is the most relevant for us so we start tackling it first?

Based on an analysis of all sources, the most critical business challenge is **Decreasing working capital**. This challenge tops the list with the highest criticality rating and the most value to gain.

Decreasing working capital
3 Evidences
@ Reduce Days Sales Outstanding **High Criticality**

Do you want to explore more details on that challenge or shall I create an initiative out of it?

Show details Create initiative

Message Joule...

SAP Signavio Lumin Solar

Home, Newsfeed, Favorites, Recents, Tasks, Assets, Dictionary, Insights, Accelerators, Process Landscape, Plan and Monitor, Objectives, Benchmarking Analytics, Initiatives

Discover Initiatives

Decreasing working capital
3 Evidences

Reduce the amount of capital tied up in operations by optimizing inventory, receivables, and payables. The goal is to free-up cash and improve liquidity without compromising business performance...

Value Driver: @ Reduce Days Sales Outstanding
Criticality: High
Value Projection: @ 30M+ USD (Working Capital)
Benchmark for Working Capital Ratio: @ 0.8 Low
Tangible Growth: Efficient finance operations

Review Business Challenges | Select Initiatives | View Initiatives

Decreasing working capital
3 Evidences
@ Reduce Days Sales Outstanding
High Criticality

Days to financial close increased
3 Evidences
@ Reduce Days to Close Annual Bo...
Medium Criticality

High COGS compared to benchmark
3 Evidences
@ Reduce Total Manufacturing Cost

Sourcing costs high compared to benchmark
3 Evidences
@ Reduce Finance Cost

Reduce unnecessary late payment fees
3 Evidences
@ Improve Days Payable Outstanding
High Criticality

Goods issued too late
3 Evidences
@ Reduce Days Sales Outstanding
High Criticality Medium Criticality

Declined service response
3 Evidences
@ Reduce Service and Support

Poor service completion
3 Evidences
@ Reduce Service and Support

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Reduce Days Sales Outstanding

Status: In Progress Members: Diana Velt About: Diana Velt Description: Speed up cash collection by lowering DSO. Total Potential Working Capital: 0 USD Total Potential Value Profit & Loss: 0 USD

Start / End: Sep 1, 2025 / Dec 31, 2025 Last update: Sep 16, 2025

Insights (5) Value Cases (4) Assets (4) Tasks (7) Impact

All (5) Assigned to Me (2) Created by Me (0) Delete Change Initiative Change Status Duplicate Create Insight Sort by Last Changed

Title	Status	Business Impact	Urgency	Assignee	Last Changed
<input type="checkbox"/> High number of sales order items blocked for billing	Open	4/4	4/4		Sep 15, 2025
<input type="checkbox"/> High number of goods issued after planned issuing date	Open	4/4	4/4	JP WI OI +2	Sep 15, 2025
<input type="checkbox"/> High number of late outbound deliveries	Open	4/4	4/4		Sep 15, 2025
<input type="checkbox"/> High number of unconfirmed sales order items	Open	4/4	4/4	LT WI OI +2	Sep 15, 2025
<input type="checkbox"/> Automation rates for customer invoice clearing below target	Open	4/4	4/4	JP WI OI +2	Sep 15, 2025

Lab Space

The screenshot displays a web application interface for 'Tangible Growth' on the URL 'my.tangible-growth.com'. The main content area features a key result titled 'Improve liquidity by reaching a working capital ratio of 1.8'. Below the title is a descriptive paragraph: 'Strengthen short-term liquidity to support Lumin Solar Company's expansion and high investment plans by raising the current ratio to 1.8. This ensures we can fund growth initiatives, inventory, and project mobilization without straining operations or relying on costly short-term financing, enabling tangible, sustainable growth.'

The interface is organized into several sections:

- Activity / Related Items:** A dropdown menu for 'Strategic alignment (4)' is expanded, showing 'Efficient finance operations' with a progress indicator of 51%.
- Delivers (6):** A section for 'Links work to strategic outcomes' with a dropdown menu expanded to show 'Initiative: Reduce Days Sales Outstanding' and 'Initiative: Improve Payment Terms and Negotiation Strategy'.
- Depends (6):** A section for 'Business execution prerequisites' with a dropdown menu expanded to show 'Unified vendor master database'.

On the right side, a detailed view for 'Efficient finance operations' is shown, including a 'Key Result' chart with data points for Jul, Aug, and Sep 1, 2025. The progress is 43% (+0% last week), and there is a 'Check-in' button. Below the chart is a table with columns for 'Starting point', 'Current value', 'Target', and 'Unit', all showing '0'. Other details include a weight of 100, a committed status, and an owner 'Louis Davis'.

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Initiatives /

Reduce Days Sales Outstanding

Status: In Progress Members: Diana Velt About: Diana Velt Description: Speed up cash collection by lowering DSO. Total Potential Working Capital: 32.5M USD Total Potential Value Profit & Loss: 880K USD

Start / End: Sep 1, 2025 / Dec 31, 2025
Last update: Sep 16, 2025

Insights (5) Value Cases (4) Assets (4) Tasks (7) Impact

Working Capital - Total Potential Value: 32.5M USD Profit & Loss - Total Potential Value: 880K USD

Val...[P]	Metric / PPI Name	Baseline Date Range	Baseline	Current	Target	Potential Value	Source
<input type="checkbox"/>	Reduce Days Sales Outstanding						
<input type="checkbox"/>	Sales order overdue for billing	Dec 15, 2024 – Jan 15, 2025	32%	31%	20%	23.1M USD	Process Intelligence
<input type="checkbox"/>	Automation rate: customer invoice clearing	Nov 18, 2024 – Dec 20, 2024	60%	70%	90%	880K USD	Process Intelligence
<input type="checkbox"/>	Goods issue posted after planned goods issue ...	Dec 1, 2024 – Jan 15, 2025	9%	7%	5%	1.4M USD	Process Intelligence
<input type="checkbox"/>	Delivery items shipped and overdue for billing	Jan 1, 2025 – Jan 31, 2025	5%	4%	2%	8M USD	Process Insights

Lab Space

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<input type="checkbox"/>	Delivery items shipped and overdue for billing	Jan 1, 2025 - Jan 31, 2025	5%	4%	2%	8M USD

Joule

Today 1:30 PM

Why is the sales order value potential so high?

The relationship between sales orders and other objects helps us to understand the root cause of the issue.

Do you want to take a look at the bigger picture in the process network view?

Show Process Network View

Message: Joule...

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Process Analysis / Lead to Cash

Lead to Cash

Process Network | Process Flows (22) | Performance Indicators (70) | Correction Recommendations (65) | Innovation Recommendations (342)

```
graph TD; SO[Sales Order] --> SOI[Sales order items created]; SOI --> PR[Purchase Requisition]; SOI --> SI[Sales Invoice]; SOI --> D[Delivery]; SOI --> MO[Manufacturing Order]; PR --> PRC[Purchase requisition items created]; PRC --> PO[Purchase Order]; PO --> POI[Purchase order item created]; POI --> GRP[Goods receipt posted]; GRP --> SIC[Supplier invoice created]; SI --> SII[Sales invoice items created]; SII --> FIAR[FI-AR items created]; FIAR --> FIARC[FI-AR items cleared]; D --> DIC[Delivery items created]; DIC --> DIP[Delivery items picked]; DIP --> GI[Goods issue posted]; GI --> MOI[Manufacturing orders created]; MOI --> MOR[Manufacturing orders released]; MOR --> MOIC[Manufacturing orders initially confirmed]; MOIC --> MOD[Manufacturing orders delivered]; MOD --> MOTC[Manufacturing orders technically completed];
```

Today 1:30 PM

What is the potential value behind these insights?

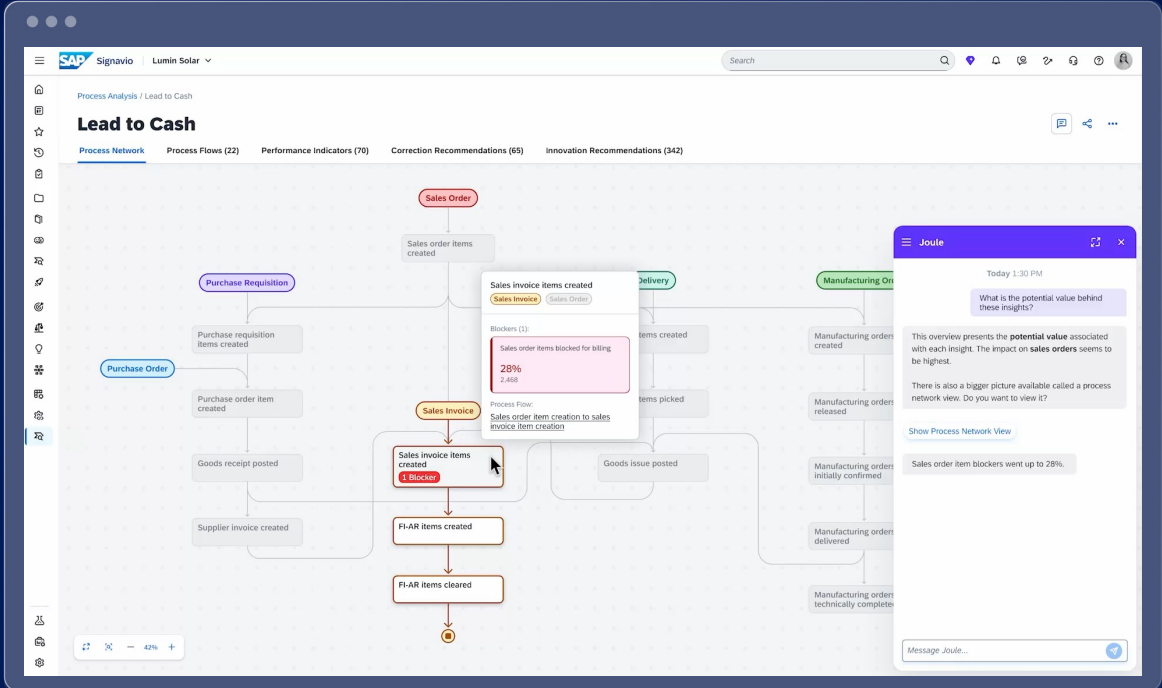
This overview presents the **potential value** associated with each insight. The impact on **sales orders** seems to be highest.

There is also a bigger picture available called a process network view. Do you want to view it?

Show Process Network View

Sales order item blockers went up to 28%.

Message :Joule...



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Process Analysis / Sales order items blocked for billing

Sales order items blocked for billing

Dashboards Insights Auto-insights Metrics Variables Value Analysis **Root Causes**

Root cause for metric "Sales order items blocked for billing" to deviate from its target
Date range: 29/06/2023 - 27/07/2023

Target: 20% **Root 3 Opportunities: 3.2%** **Contributors: 1.5%** Global Performance: 28%

Category	Value (%)
Target	20
Opportunity 1	+1
Opportunity 2	+0.9
Opportunity 3	+0.8
Opportunity 4	+5.8
Contributor	-1.5
Global Performance	28

Sales order items blocked for billing (%)

Target Others Global Performance

Joule Today 1:30 PM

Opp
This overview presents the potential value associated with each insight. The impact on sales orders seems to be highest.

Corr
There is also a bigger picture available called a process network view. Do you want to view it?

Con
[Show Process Network View](#)

Corr
Sales order item blockers went up to 28%.

B2B
Can you further investigate what causes the most blockers with a root cause analysis?

Opp
During the last 30 days, 28% of sales order items were blocked for billing vs your target of 20%. The main cause: B2C orders still run through our legacy B2B flow —missing company code and B2B approvals create holds.

Message: Joule...

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Analysis Configuration
Process Analysis
Run and Optimize

Process Analysis / Sales order items blocked for billing

Sales order items blocked for billing

Dashboards Insights Auto-insights Metrics Variables Value Analysis **Root Causes**

Root cause for metric "Sales order items blocked for billing" to deviate from its target
Date range: 29/01/2023 - 27/07/2023

Target 20% **Top 3 Opportunities 3.3%** Contributors 1.5% Global Performance 28%

Category	Value (%)
Target	20
Opportunity 1	+1
Opportunity 2	+0.9
Opportunity 3	+0.8
Others	-5.8
Contributors	-1.5
Global Performance	28

Sales order items blocked for billing (%)

Target Global Performance

Today 1:30 PM

Opp Show Process Network View

Corr

B2B Sales order item blockers went up to 28%.

OTH

Com Can you further investigate what causes the most blockers with a root cause analysis?

OTH

Com During the last 30 days, 28% of sales order items were blocked for billing vs your target of 20%. The main cause: B2C orders still run through our legacy B2B flow —missing company code and B2B approvals create holds.

B2B

OTH

How do we fix this?

I can recommend deploying the Scenario Dispatcher and the Billing Readiness Agent from the LearnX AI Agent Hub. They detect B2C orders, auto fill consumer defaults, and skip B2B-only checks. Expected drop to -19-20% and faster cash.

Message Joule...

SAP Signavio Lumin Solar

Process Analysis / Sales order items blocked for billing

Sales order items blocked for billing

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Deviation 2	+0.9
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Deviation 4	+5.8
Deviation 5	-1.5
Global Performance	28

Chat window: Joute

Today 1:30 PM

Opp: Can you further investigate what causes the most blockers with a root cause analysis?

Corr: B2B: During the last 30 days, 28% of sales order items were blocked for billing vs your target of 20%. The main cause: B2C orders still run through our legacy B2B flow —missing company code and B2B approvals create holds.

Com: B2B: How do we fix this?

Corr: B2B: I can recommend deploying the Scenario Dispatcher and the Billing Readiness Agent from the LearnX AI Agent Hub. They detect B2C orders, auto-fill consumer defaults, and skip B2B-only checks. Expected drop to -19-20% and faster cash.

Opp: Start a pilot and clean up open orders.

Corr: B2B: I've set up a pilot for DE and NL with a KPI watchlist, ran a one-time cleanup which cleared most blocks. The remaining ones still need financing/installer sign-off, which I've triggered.

Message: Joute...



Quest for
value



Organization
of the future





Quest for value



Organization of the future

Agentic AI is everywhere



Where can agents bring the best to my business?



How reliable are they?



How do I know they work as intended?



How does agentic AI fit into our applications?



How can we scale and foster user adoption?



How do we measure the impact of agentic AI?



Process Modeling
and Collaboration

Process Analytics

AI-Powered
Process Transformation



Model Driven

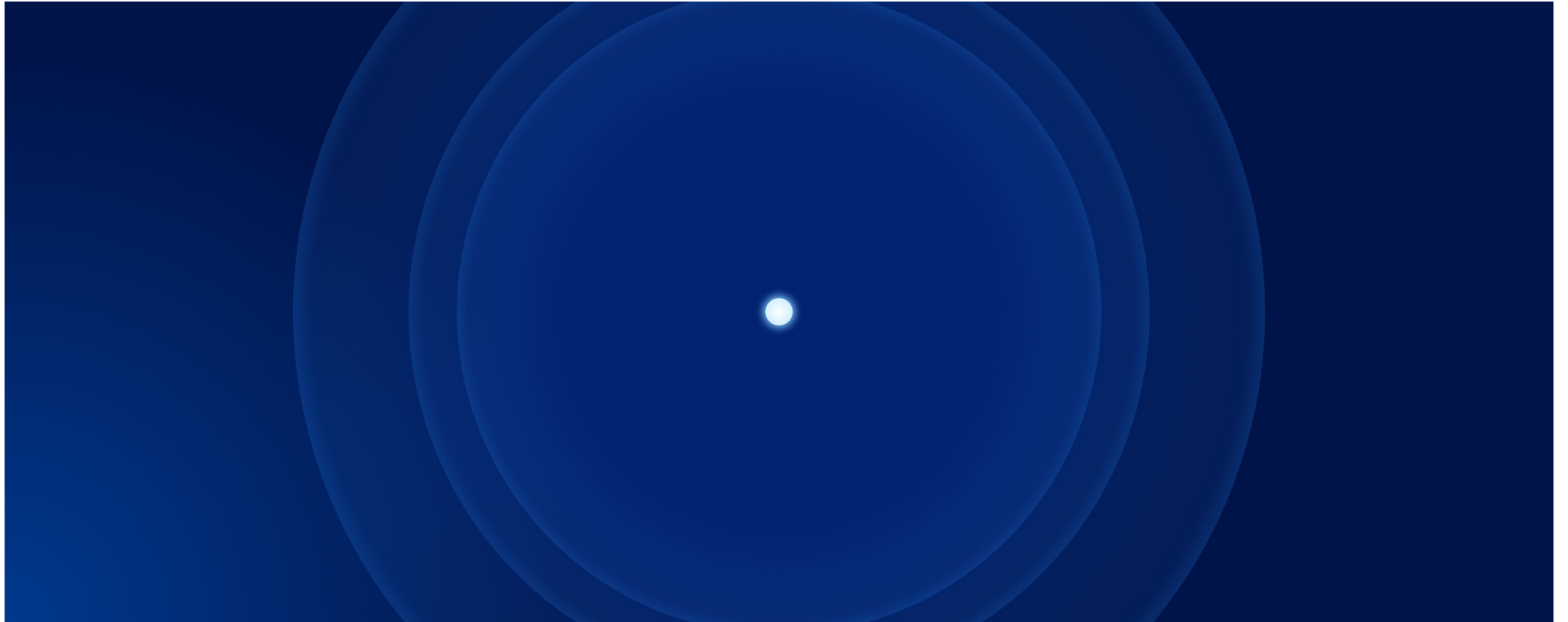
Process Modeling
and Collaboration

Data Driven

Process Analytics

Knowledge Driven

AI-Powered
Process Transformation



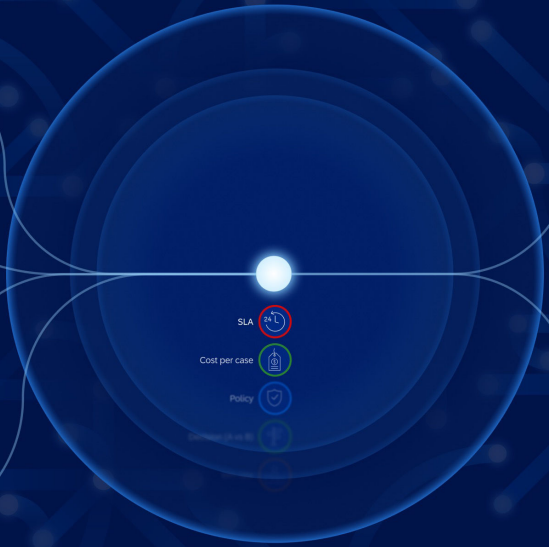




Category	Value	Value
Category 1	Value 1	Value 2
Category 2	Value 1	Value 2
Category 3	Value 1	Value 2



Let us start with one important concept of this 3, the required quality that a user must experience when using a product or service. This is the user experience. The user experience is a user's perception and response resulting from the use of a product, system, or service. It is a subjective experience that is influenced by a variety of factors, including the user's expectations, the quality of the product or service, and the user's own characteristics. The user experience is a key factor in determining the success of a product or service, and it is an important area of research for product designers and service providers. The user experience is a complex phenomenon that is influenced by a variety of factors, including the user's expectations, the quality of the product or service, and the user's own characteristics. The user experience is a key factor in determining the success of a product or service, and it is an important area of research for product designers and service providers.

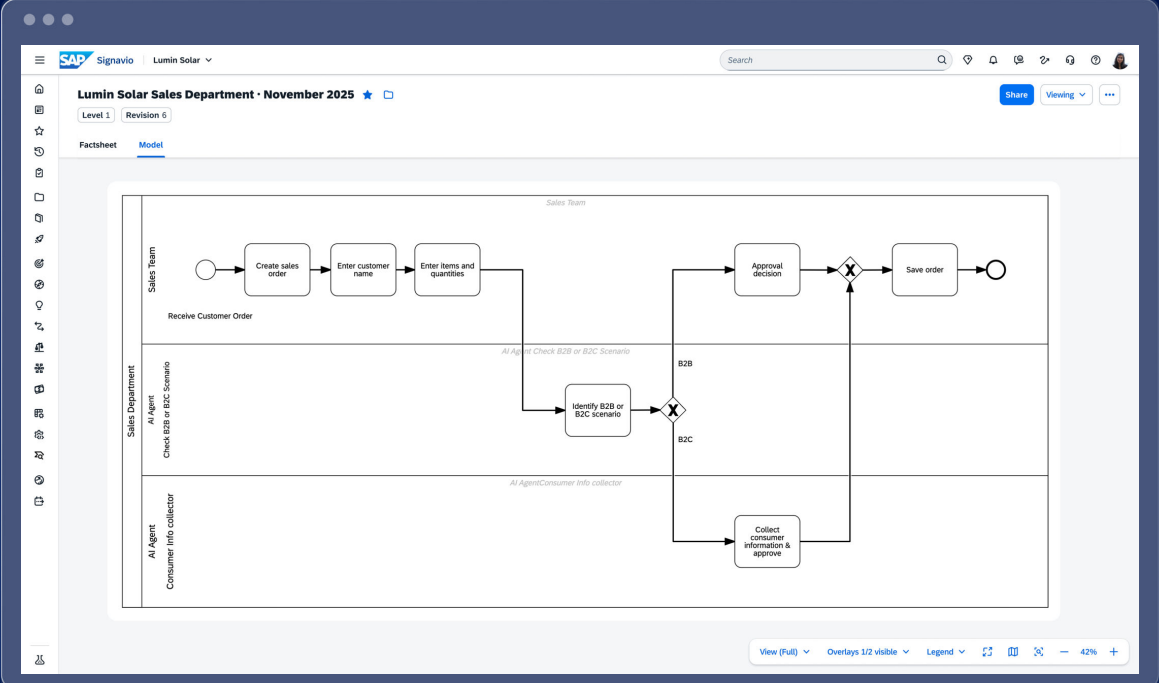


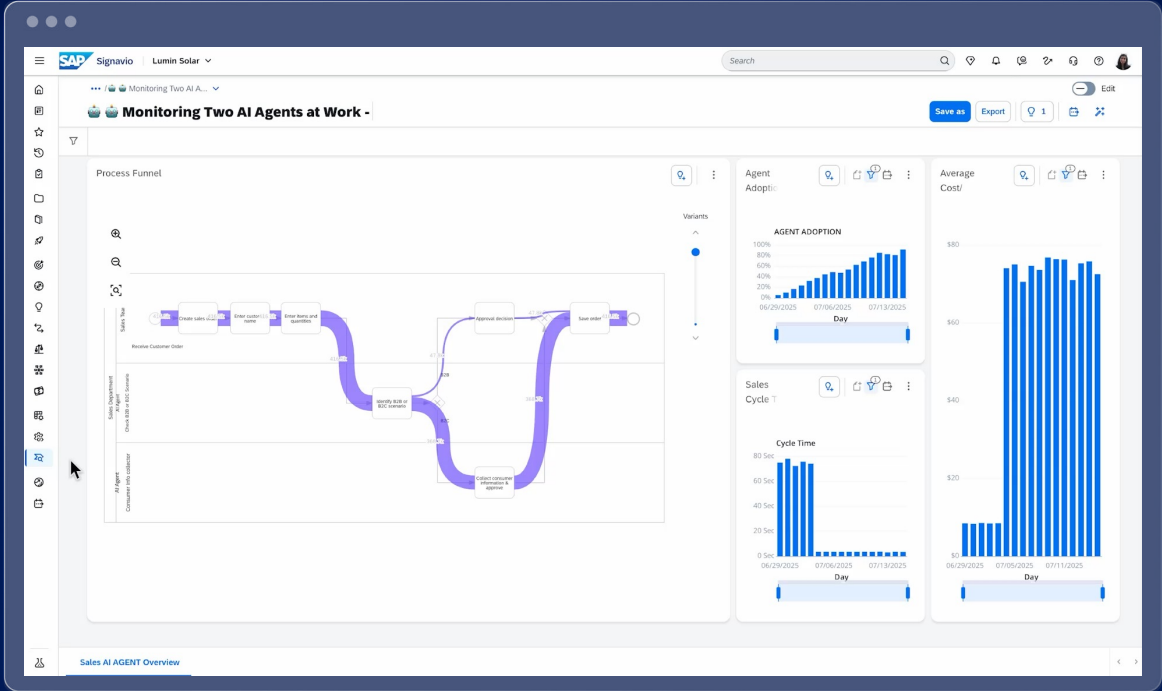


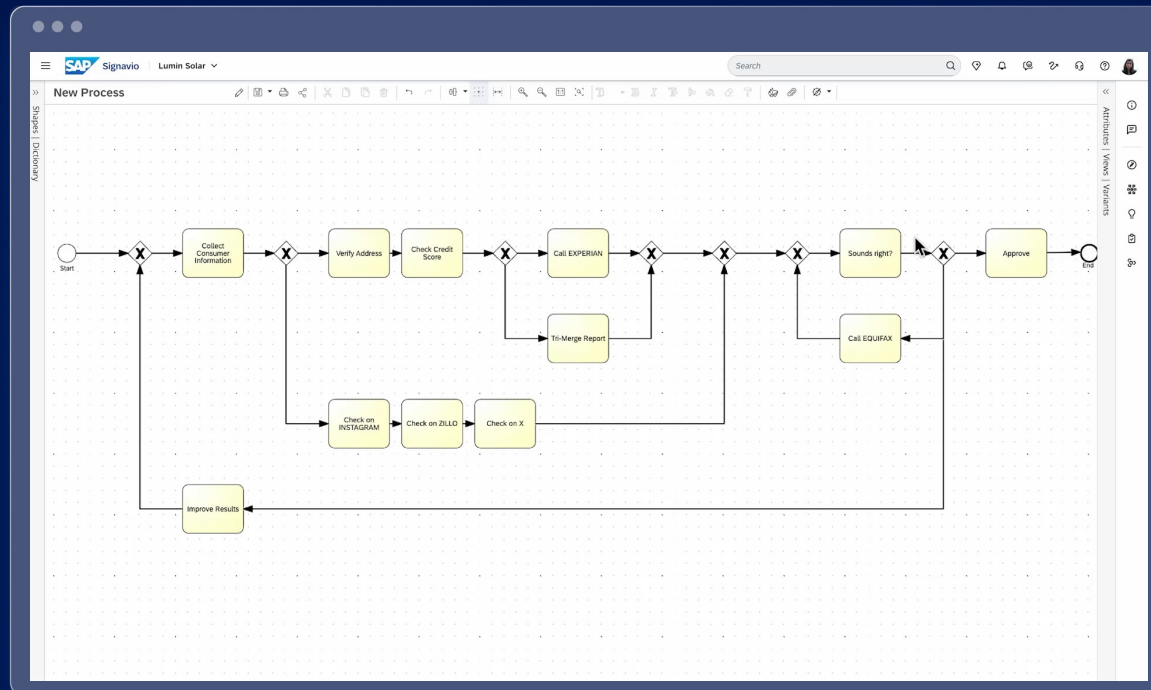
Quest for value

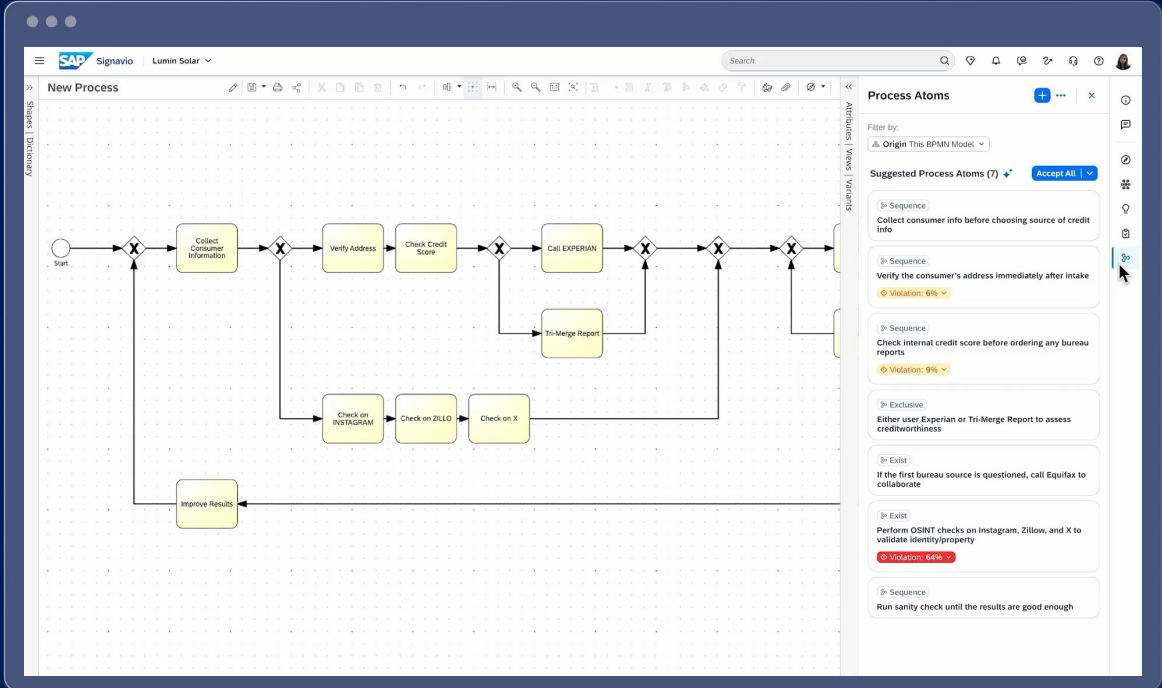


Organization of the future









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New Process

```
graph LR; Start((Start)) --> G1{XOR}; G1 --> Collect[Collect Consumer Information]; Collect --> G2{XOR}; G2 --> Verify[Verify Address]; Verify --> Check[Check Credit Score]; Check --> G3{XOR}; G3 --> Call[Call EXPERIAN]; G3 --> Tri[Tri-Merge Report]; Call --> G4{XOR}; Tri --> G4; G4 --> G5{XOR}; G5 --> CheckIN[Check on IN3KODAX]; G5 --> CheckZ[Check on ZILLD]; G5 --> CheckX[Check on X]; CheckIN --> G6{XOR}; CheckZ --> G6; CheckX --> G6; G6 --> Improve[Improve Results]; Improve --> G1;
```

Process Atom Details

General

Process Atom Type: **Exclusive** Status: **Suggested**

Name: **Either use Experian or Tri-Merge Report to assess creditworthiness**

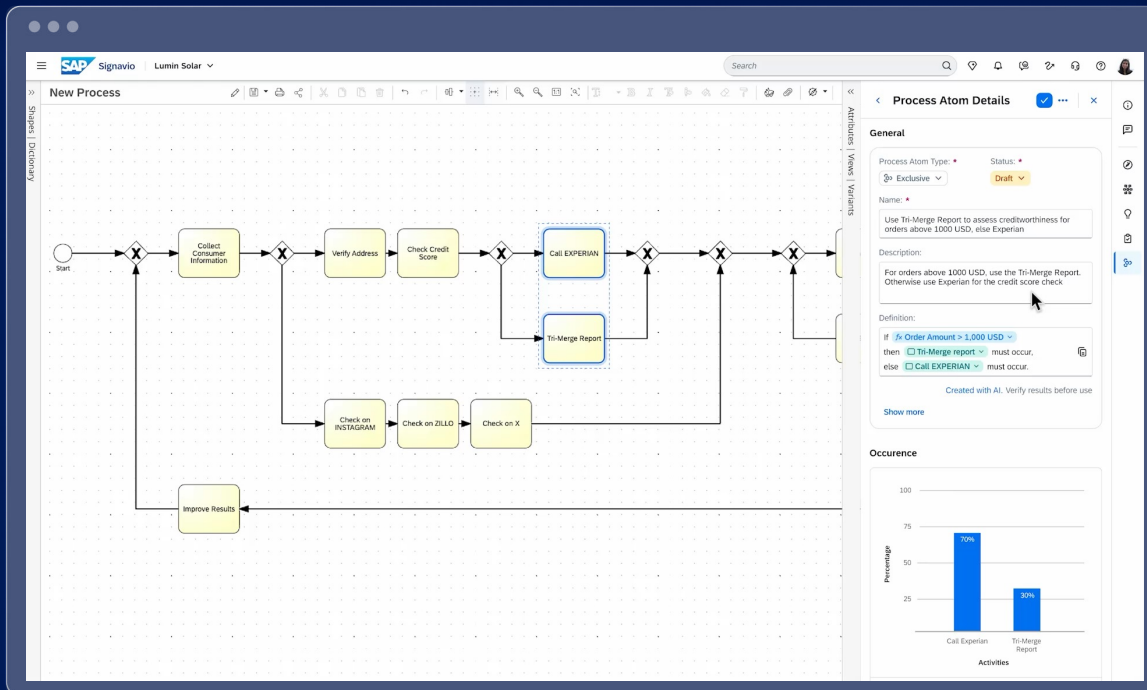
Description: **Use either the Experian or Tri-Merge Report to assess the customer's creditworthiness.**

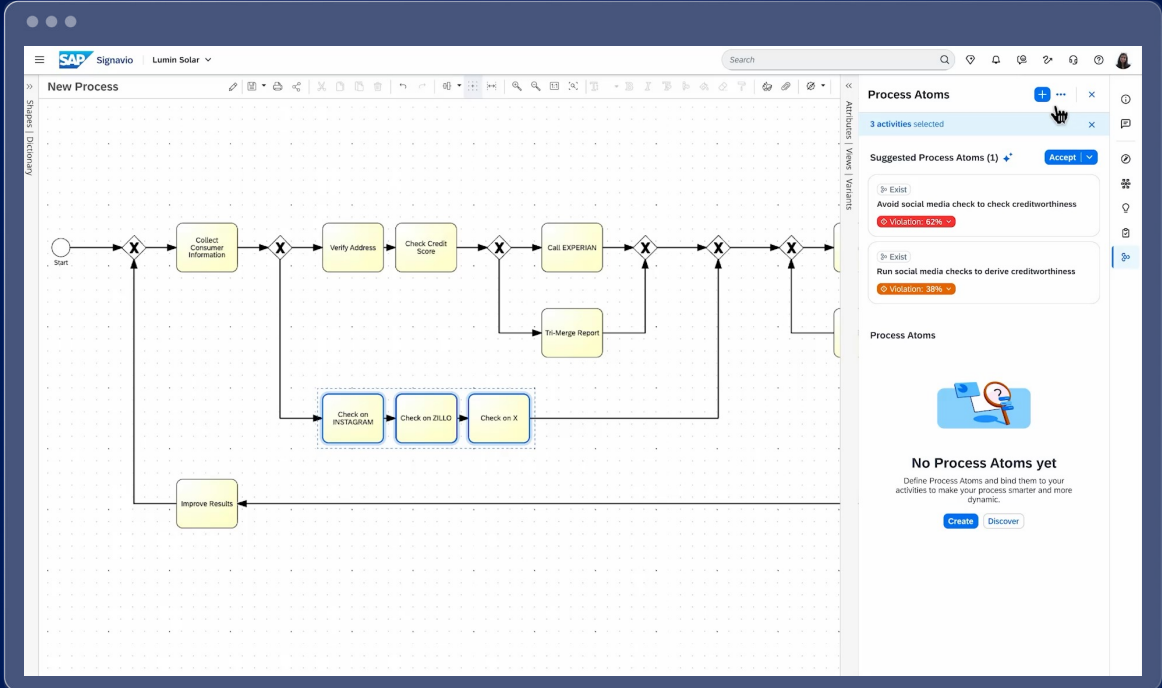
Definition: **Either Call EXPERIAN or Tri-Merge Report must occur if Check Credit Score occurs.**

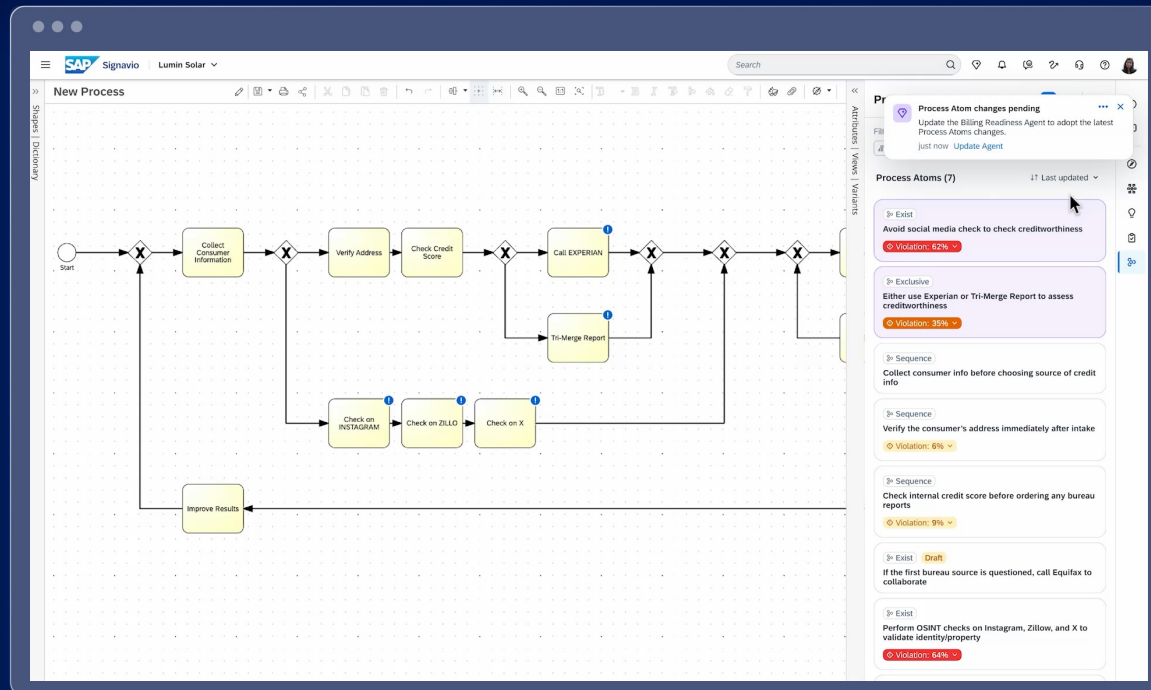
Occurrence

Activity	Percentage
Call Experian	70%
Tri-Merge Report	30%

Invoice to Cash - Order Management Analysis







SAP Build Joule Studio
Order Management
Editable

Overview
Billing Readiness A... X
Release

Billing Readiness Agent

Description:
Collects required consumer information and performs credit checks.

Advanced Configuration

SAP Signavio Process Atoms

Name	Type
Avoid social media check to check creditworthiness	Exist
Either use Experian or Tri-Merge Report to assess creditworthiness	Exclusive
Collect consumer info before choosing source of credit info	Sequence
Verify the consumer's address immediately after intake	Sequence
Check internal credit score before ordering any bureau reports	Sequence
Either user Experian or Tri-Merge Report	Exclusive
If the first bureau source is questioned, call Equifax to collaborate	Exist
Perform OSINT checks on Instagram, Zillow, and X to validate identity/property	Exist
Run sanity check until the results are good enough	Sequence

Tools

Add tools to provide the Agent with additional context or access to system data, and to perform actions for you.

Name	Description
Compensation Documentation	Retrieve information about calculations, calibration guidelines, example profiles, glossary, grade mapping and overall compensation policy

Design Console (0)

Joule
✕

Today 1:25 PM

Update the Billing Readiness Agent with the two following Process Atoms that changed.

Avoid social media check to check creditworthiness

Either use Experian or Tri-Merge Report to assess creditworthiness

Sure, happy to do so. The Billing Readiness Agent now respects the updated Process Atoms.

Is there anything else I can help with?

👍
🗨️
🕒

Message Joule...

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Processes / STES Consumer Info Collector / Consumer Information coll... Save Create Widget Edit

Consumer Information collector Dashboard saved

Filter by: Origin This Dashboard

Process Atoms (7) 17 Last updated

AI Agent Excellence - Process Discovery

Event count: Start

Activities: 100%

Paths: 100%

AI Agent Execution Variants incl. Non-Conformance

Cases Cycle Time Generate BPMN

Variants

#	%
1	10.5k
2	128
3	32
4	2

Apply selection as filter to current dashboard

Listed variants: 4 of 4 displayed

Filter by: Origin This Dashboard

Process Atoms (7) 17 Last updated

- Exist Avoid social media check to check creditworthiness
- Exclusive Either use Experian or Tri-Merge Report to assess creditworthiness
- Sequence Collect consumer info before choosing source of credit info
- Sequence Verify the consumer's address immediately after intake Violation: 5%
- Sequence Check internal credit score before ordering any bureau reports Violation: xx%
- Exist If the first bureau source is questioned, call Equifax to collaborate
- Exist Run sanity check until the results are good enough

Cost of Credit Scoring AI Agent Excellence Mining

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Consumer Information collector Dashboard

Activities - Case: 1 activity excluded

Never followed - Case: Approve --> Collect ...

Starts with - Case: Collect Consumer In...

Material Grou... - Case: 3114000

Never followed - Case: Check on X -- impro...

100%

Check Credit Score 21.1k

Check on ZILLO 128

Check on X 128

Call EXPERIAN 10.9k

Check on X 128

Improve Results 10.6k

Check Credit Score 10.6k

Call EQUIFAX 10.6k

Improve Results 10.6k

Check Credit Score

Call EQUIFAX

Improve Results

Call EXPERIAN

Tri-Merge report

INSTAGRAM

Verify Address

Check Credit Score

Apply selection as filter to current dashboard

Listed variants: 4 of 4 displayed

Occurance

Use Tri-Merge Report to assess creditworth...

Percentage

Time

Expierian

Tri-Merge Report

Process Atoms (7)

Filter by: Origin This Dashboard

Process Atoms (7) 11 Last updated

- Exist: Avoid social media check to check creditworthiness
- Exclusive: Either use Experian or Tri-Merge Report to assess creditworthiness
- Sequence: Collect consumer info before choosing source of credit info
- Sequence: Verify the consumer's address immediately after intake (Violation: 9%)
- Sequence: Check internal credit score before ordering any bureau reports (Violation: 9%)
- Exist: If the first bureau source is questioned, call Equifax to collaborate
- Exist: Run sanity check until the results are good enough

Cost of Credit Scoring

AI Agent Excellence Mining

SAP Signavio Lumin Solar

Consumer Information collector Dashboard

Activities • Case
1 activity excluded

Never followed • Case
Approve → Collect ...

Starts with • Case
Collect Consumer In...

Material Grou...
3114000

Never followed • Case
Check on X → Impre...

100%

Check Credit Score 21.1k

Check on ZILLO 12k

Call EXPERIAN 10.9k

Check on X 12k

Sounds right? 7k

Call EQUIFAX 10.6k

Improve Results 10.6k

3.7k

Improve Results

Approve

Call EQUIFAX

Collect Consumer Information

End

INSTAGRAM

Verify Address

Check Credit Score

Tri-Merge report

Call EXPERIAN

Apply selection as filter to current dashboard

Listed variants

4

of 4 displayed

Discover

Filter by:

Origin This Dashboard

Process Improvements (2)

Discover AI powered recommendations to optimize your process design

Inspire me!

Discover more ways to differentiate your process.

Discover with Joule

Improvement

Smart Bureau Fallback

Put a timer/enum boundary on the bureau call. If it fails or times out, auto-retry or switch to the alternate bureau, otherwise route to manual. This shall result in fe...

Effort: Low Top Recommendation

Improvement

DMN-Powered Bureau Selection

Add a DMN "Select Credit Bureau" (e.g., Experian by default, Tri-Merge for >\$1,000 or exceptions). Replace "Call EXPERIAN" and "Call EQUIFAX" with a single Servic...

Effort: Medium

New Cost of Credit Scoring AI Agent Excellence Mining

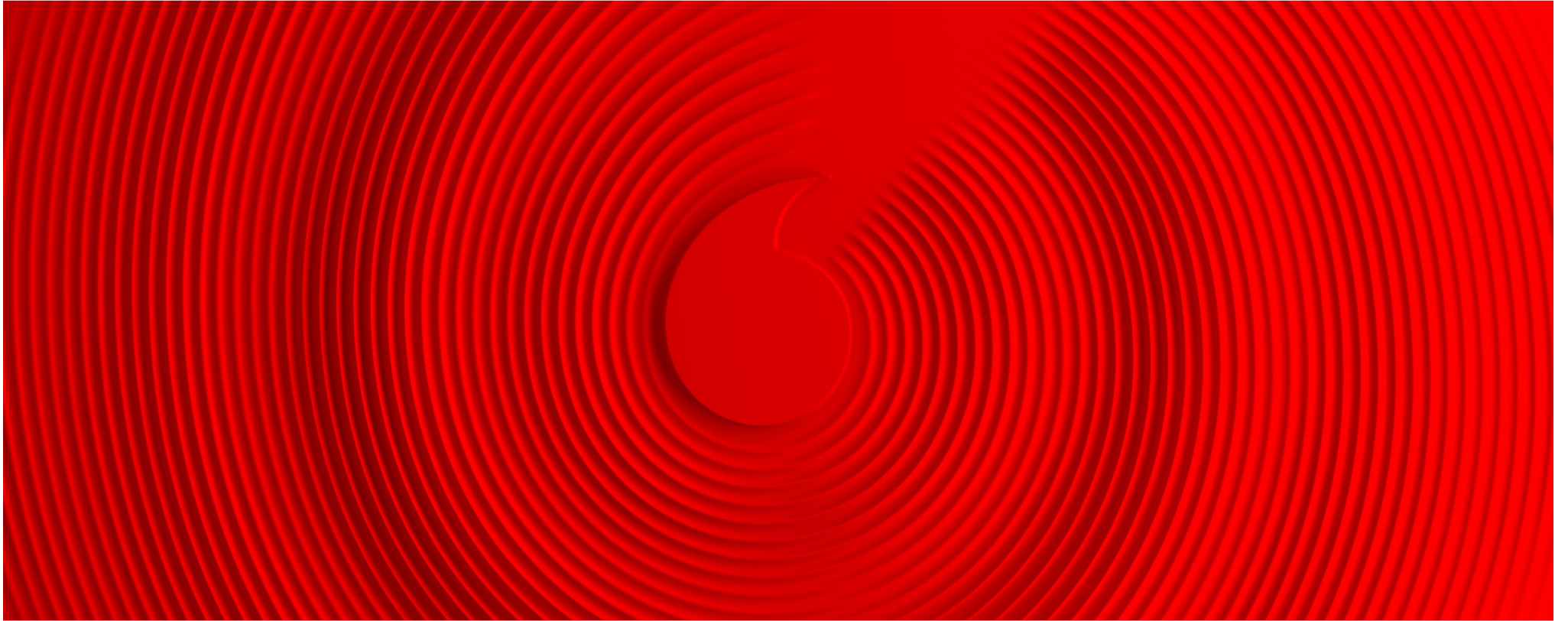


Quest for
value



Organization
of the future





Thank you!

You are the inspiration.



Quest for
value



Organization
of the future





Noor Zehra Naqvi

Product Management Director
SAP Signavio

**Powering process-centric,
agentic AI strategies with SAP Signavio**

Process Excellence & Mining
4 November 17:25 - 17:50



Michael Rosemann

Director Centre for
Future Enterprise
Queensland University
of Technology

**Be Inspired: Capitalizing on Opportunity Points
in a World of Digitized Business Processes**

Process Excellence & Mining
5 November 09:40 - 10:05



Gero Decker

Co-Founder &
General Manager P&E
SAP Signavio

**Value-driven business process
transformation with SAP Signavio**

Process Excellence & Mining
5 November 10:10 - 10:35



Diana Veit

Lead Product Manager,
Transformation &
Value Management
SAP Signavio



Silvio Arcangeli

Head of Product
Management

**Streamline data-driven business
transformation with SAP Signavio
process analysis and mining solutions**

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