

## EU-Zambia Lobito Corridor Business Forum -

Information session, 10 September 2025



# **EUAFRICA**

**BUSINESS FORUM FACILITY**



**Remarks from Ambassador of the Delegation of  
the European Union to Zambia and COMESA  
Ms Karolina STASIAK**



# **EUAFRICA**

**BUSINESS FORUM FACILITY**



**Remarks from Head of Cooperation at the  
Delegation of the European Union to Zambia and  
COMESA**

**Mr Claudio BACIGALUPI**



# EUAFRICA

BUSINESS FORUM FACILITY



Remarks from Director General of the Zambian  
Development Agency  
**Mr Albert HALWAMPA**



## Remarks from Head of the Presidential Delivery Unit

**Ms Kusobile KAMWAMBI**

# Practical information

- **3 full days** in-person event
- Focus sectors: **Agriculture, Energy and CRM**
- High-level opening ceremony, plenary discussions, and **parallel tracks by sector**
- Focus on **B2B** match-making
- **450 – 600** participants
- **Lusaka** - Ciela Resort
- All costs covered except for flights and accommodation



# Tentative agenda



**November 12th**

**November 13th**

**November 14th**

**MORNING**

High-level political segment

Plenary session: Strategic  
Human  
Settlement Development

Agriculture

Energy

CRM

Plenary session: Unleashing  
investments in the Lobito  
Corridor

Agriculture

Energy

CRM

**AFTERNOON**

Plenary session: The Lobito  
360

Agriculture

Energy

CRM

Agriculture

Energy

CRM

Agriculture

Energy

CRM

Closing ceremony

Networking dinner

Networking dinner

B2B matchmaking



# Draft agenda – Plenary

## 12/11/25 Afternoon

15:00 – 16:00

### The Lobito 360

#### Content

- **Strategic view of the Lobito Corridor 360**  
What are the long term strategic vision for the Lobito Corridor 360.
- **The role of the private sector**  
What is the role of the private sector in ensuring the realisation of that vision?
- **Ensuring environmental and social sustainability**  
How will the actors involved ensure that this vision is implemented while ensuring the lowest possible environmental impact and ensuring social equity throughout?



# Draft agenda – Plenary

## 13/11/25 Morning

09:00 – 10:30

### Strategic Human Settlement Development

#### Content

This session will provide a platform to critically reflect on the **strategic human settlement development implications of the Lobito Corridor** and to identify pathways for sustainable, inclusive, and climate-resilient urban growth. The session will focus on:

- **Strategic vision** for human settlements along the Lobito Corridor for the next 5–10 years
- **Primary challenges** arising from increased economic activity and migration, and how is the Lobito Corridor might reshape the urban landscape
- **Investment Opportunities** in the human settlement environment – **Investment Long List**
- **District/area profiles** for all significant human settlements along the corridor
- How can the **private sector** contribute to addressing these challenges, and where do investment opportunities lie in the human settlement landscape?
- **Future development scenarios** be integrated into **IDPs**, and what role will the **Strategic Environmental Assessment (SEA)** play in guiding urban planning?

# Draft agenda – Plenary

14/11/25 Morning

09:00 – 10:30

## Unleashing investments in the Lobito Corridor

### Content

- **Strategic view of the Team Europe offer**  
Joint presentation by the EU institutions of their instruments for easing access to finance. Specifically, the European Development Finance Institutions, European Investment Bank, and European Fund for Sustainable Development.
- **ESG criteria and the implications for private sector financing**  
A walk through of the European ESG criteria and how they may affect availability of private sector financing for Zambian companies, and the strategic approach of the Government of the Republic of Zambia to address these barriers.



# Draft agenda – Agriculture

12/11/25 Afternoon

16:30 – 18:00

Understanding Zambia's agricultural framework – Panel

Content

- **Government vision for transformation:**  
The Government of the Republic of Zambia's visionary approach to transforming the agricultural sector. Through strategic policies and initiatives, the government aims to cultivate an environment where agriculture is a robust pillar of economic growth, ensuring food security while advancing innovation and sustainability.
- **Importance of the private sector:**  
The role of the private sector in this transformative journey in attaining a climate resilient and inclusive agricultural economy.

# Draft agenda – Agriculture

13/11/25

11:00 – 13:00  
15:00 – 16:00

## Showcasing high-impact investment opportunities in Agricultural Value Chains

### Content

*This session will offer a strategic overview of the agricultural potential in the Lobito area. It will feature a dynamic format alternating between :*

- **Presentation of most promising value chains:** Experts will share key data, highlight main stakeholders, analyse market trends, profitability outlooks, and identify critical success factors for agricultural value chains with significant investment and development opportunities.
- **Voices from the field:** Leaders and companies actively engaged in these promising value chains will share their practical experiences and insights from the ground.
- **Panel Discussions:** Interactive discussions with experts and industry representatives will explore the opportunities and challenges facing investment in the promising value chains.

16:00 – 17:00

Pitch session by selected investment-ready projects.

17:00 – 18:00

Targeted match-making through pre-arranged B2B meetings.



# Draft agenda – Agriculture

## 14/11/25 Morning

**11:00 – 13:00** Showcasing cooperation instruments and programmes by the EU and Member States

**Content**

- **Presentation of EU Programmes and those of Member states**  
In extension of the morning session, this presentation will cover the relevant programmes and initiatives from the EU and Member States targeting agriculture specifically.
- **Inversed pitching**  
Financiers present their offerings for agricultural producers directly to Zambian agribusinesses

## 14/11/25 Afternoon

**15:00 – 16:00** Targeted B2B match-making and individual pre-arranged meetings.

# Draft agenda – Clean Energy

## 12/11/25 Afternoon

16:30 – 18:00

### Powering Zambia Utility Scale : Ilute Project Success Story

#### Content

- **Presentation on the Open Access Model**
- **Powering Zambia Utility Scale**  
GreenCo's merchant model and key financing structure to derisk utility scale  
Unpacking the Ilute success story
- **Cerimonial announcement and signature Ilute Project**



# Draft agenda – Clean Energy

## 13/11/25 Morning

### 11:00 – 12:00 Zambia as a Regional Energy Exporter: Integration and Power Pools

#### Content

- Zambia's potential to export power through regional infrastructure, focusing on Africa GreenCo's model and the role of SAPP

### 12:00 – 13:00 The EU offer: Global Gateway

#### Content

- Global Gateway new partnership strategy
- Unpacking financial instruments as guarantees under EFSD+

# Draft agenda – Clean Energy

**13/11/25 Afternoon**

**15:00 – 16:30    Powering Zambian Businesses: C&I Renewable Energy Solutions**

**Content**

- Examines how large-scale renewable energy solutions can serve Zambia’s mining and agri-processing sector
- Showcase business models such as green bonds and long-term solar PPA that reduce costs and enhance competitiveness.

**16:30 – 18:00    Innovation In The DRE Powering The Economy**

**Content**

- Innovation in Decentralised Renewable Energy supporting employment and income generation
- Examines business models and needed finance to scale



# Draft agenda – Clean Energy

## 14/11/25 Morning

**11:30 – 13:00**    **Clean Cooking Solution in Zambia- for Health, Climate and Livelihood**

**Content**

- Explore Clean Cooking business model in Zambia with a focus on the potential of carbon finance for scaling

## 14/11/25 Afternoon

**15:00 – 16:00**    **Carbon Credit Financing**

**Content**

- Master class and explanatory session for new financing opportunities and model for Carbon Credit

# Draft agenda – Critical Raw Materials

12/11/25 Afternoon

16:30 – 18:00

## EU Zambia Partnership On Sustainable CRM Value Chains – Government And EU Strategies

### Content

- **Government strategy:**  
The Government of the Republic of Zambia's strategic approach to increase copper production levels and diversify extraction to tap into the potential of other CRM deposits in Zambia. Through strategic policies and regulatory reforms, the government aims to create a conducive environment for investors (transparency and access to information)
- **EU strategy:**  
Mutually beneficial partnerships in developing sustainable value chains to diversify supply chains, secure energy transition, and respond to global challenges
- **Role of the private sector:**  
Transfer of European technology, investment capital for Zambian based companies, off-taking agreements for Zambian CRM, development of new partnership for regional African markets



# Draft agenda – Critical Raw Materials

## 13/11/25 Morning

11:00 – 12:30	Unlocking hidden resources in Zambia - showcasing new exploration technologies
Content	<ul style="list-style-type: none"><li>• <b>EU Zambia partnership</b> in exploration<ul style="list-style-type: none"><li>• <b>Government strategy</b> for enhanced exploration</li><li>• <b>Air-borne surveys</b> commissioned by the Zambian government (Xcalibur)</li><li>• <b>Quality Assurance and Quality Control</b> of collected data (Finnish Geological Survey)</li></ul></li><li>• <b>Research projects on innovative exploration methods</b> (University of Zambia, funded under Horizon Europe)</li><li>• European and Zambian based <b>technology providers</b></li></ul>
12.30 – 13:00	Pitching for investments
Content	<ul style="list-style-type: none"><li>• Presentation of <b>pre-selected projects</b></li></ul>

# Draft agenda – Critical Raw Materials

13/11/25 Afternoon

15:00 – 17:30	Optimizing mining operations – innovative technologies for mining services and tailings treatment – circular economy
Content	<ul style="list-style-type: none"><li>• Innovative technologies by <b>European mining service companies</b></li><li>• Innovative technologies <b>in tailings treatment for enhanced ESG compliance</b></li><li>• <b>Circular economy</b> in mining services – projects selected under <b>EU GREENTech4CE project</b></li><li>• EU financed <b>EIT Booster Call</b> – selected innovative project proposals</li></ul>
17:30 – 18:00	Practical presentation of <b>Glycine Leaching Technology</b> for more sustainable resource extraction (Draslovka)



# Draft agenda – Critical Raw Materials

## 14/11/25 Morning

**11:00 – 13:00**    **Beneficiation of CRM in Zambia – minerals processing and beyond**

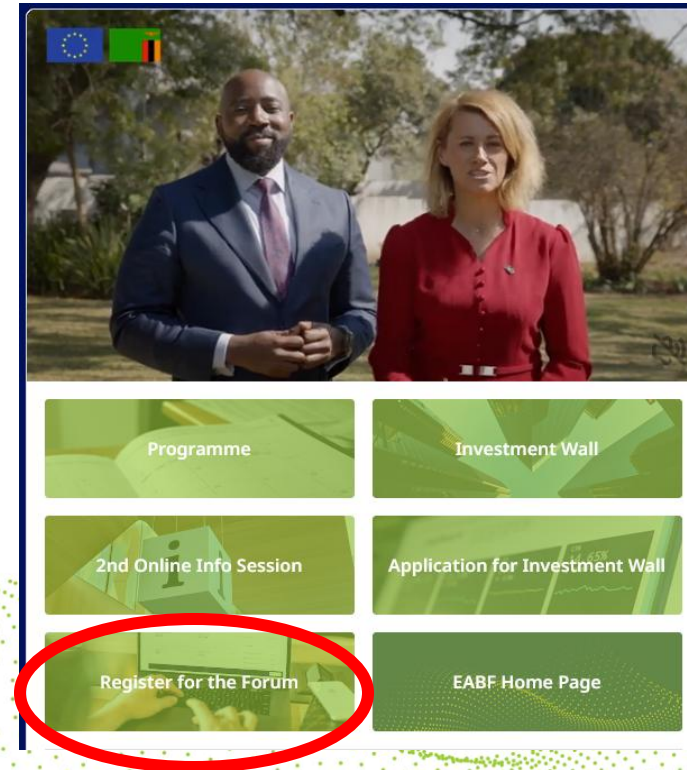
### Content

- **Government strategy for mineral value addition** (i.e. steel production and EV battery)
- Presentation of projects for **beneficiation of Manganese and Cobalt**
- New approaches in **copper value addition**

## 14/11/25 Afternoon

**15:00 – 16:00**    Info Session on Call for Proposals under **GREENTech4CE project**

# Registration is open





# Registration is open

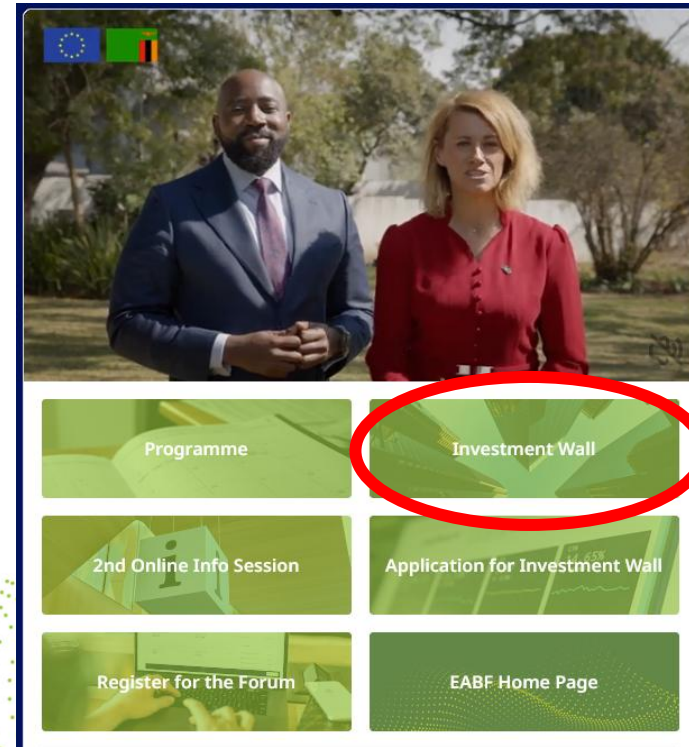


- **All registrations are subject to approval**
- Reviews will be ongoing

*After receiving confirmation you can:*

- Book accommodation at preferential rates.
- Browse programme and save sessions of interest.
- Browse participants and message them.
- Request bilateral meetings with other participants.
- **Receive personalised recommendations for B2B match-making - Before October 1st.**

# Investment and partnerships opportunities wall





# Investment and partnerships opportunities wall

The screenshot displays the 'Investment Wall' section of the EUAFRICA Business Forum Facility website. The header includes the EUAFRICA logo, the event title 'EU-Zambia Lobito Corridor Business Forum', and navigation links: Home, Programme, Investment Wall, 2nd Online Info Session, Application for Investment Wall, Register for the Forum, and EABF Home Page. User icons for home, chat, notifications, and profile are also present.

On the left sidebar, there is a search bar, filter options for 'Sector', and a 'Click to bookmark your favorites' section with instructions: 'Bookmark companies that interest you ahead of the event. You'll find your selection on the app when it's time to connect on-site or online during the hybrid or virtual event.'

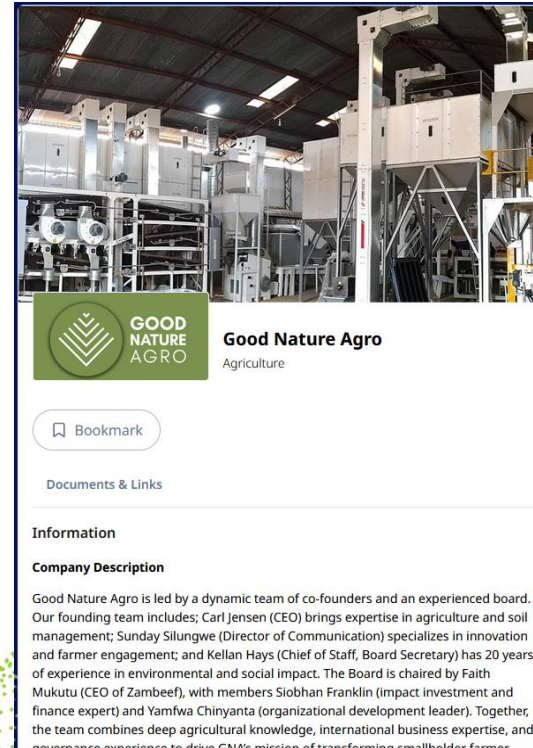
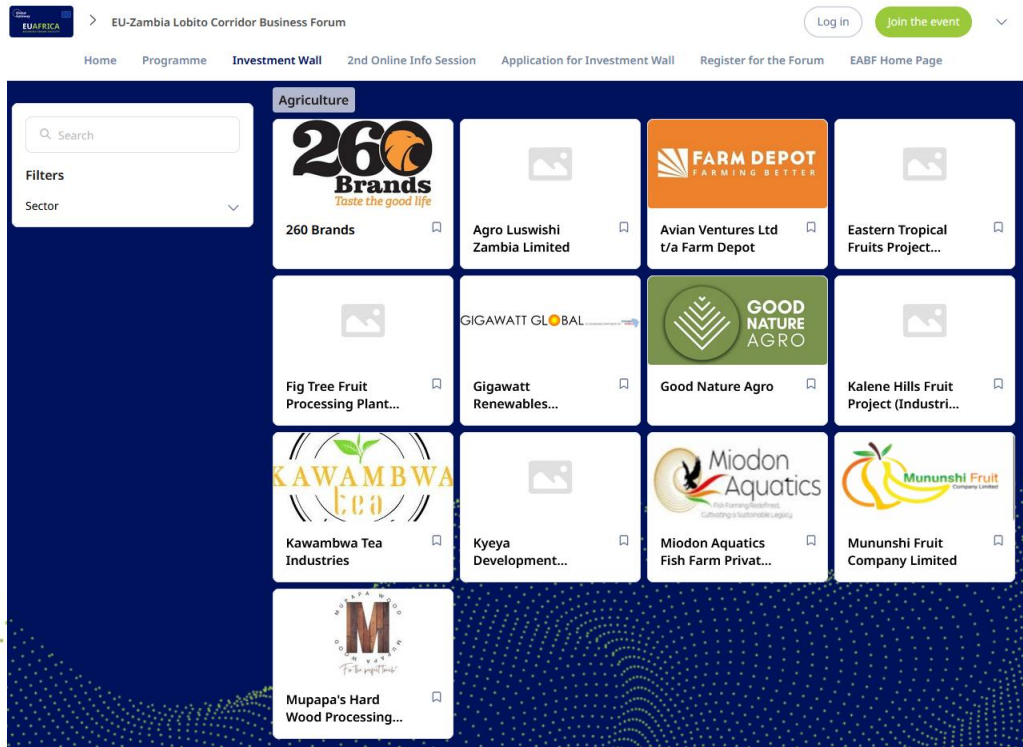
The main content area features 'AI recommendations' with a link 'How does it work?'. Below this, a grid of investment opportunities is shown, categorized by 'Agriculture'. The visible opportunities include:

- Joe's Earthworks and Mining...** (CRM)
- Megamillion** (Energy)
- 260 Brands** (Agriculture)
- Avian Ventures Ltd t/a Farm Depot** (Agriculture)
- 260 Brands** (Agriculture)
- Agro Luswishi Zambia Limited**
- Avian Ventures Ltd t/a Farm Depot**
- Eastern Tropical Fruits Project...**
- GIGAWATT GLOBAL**
- GOOD NATURE AGRO**

Each card displays a company logo, name, and sector. Some cards have a bookmark icon. The bottom of the page shows a URL: `community.eu-africabusinessforum.eu/event/.../R0XoaWjpdG9vXzlyOTYzMjc=`.

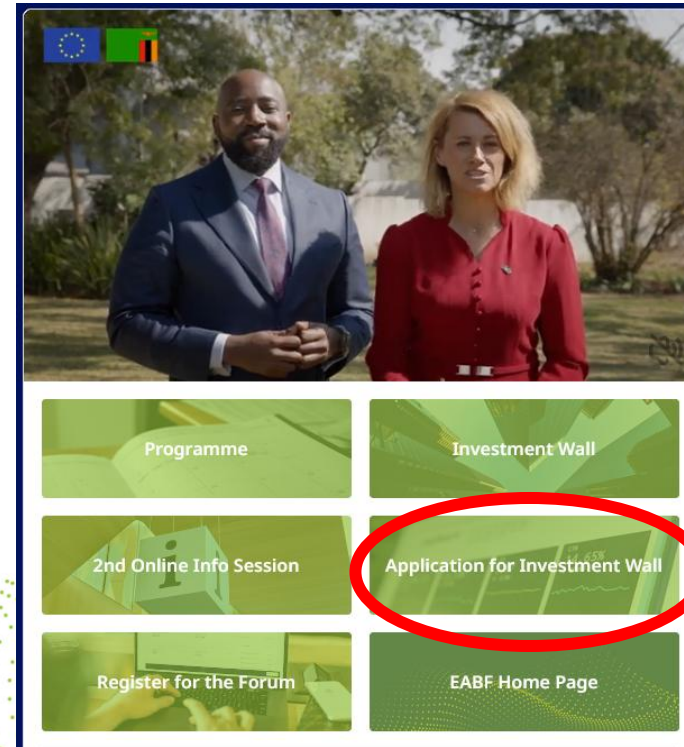


# Investment and partnerships opportunities wall



- Project pitch
- Type of commercial relations sought (investment, off-take, equipment, etc.)
- Number of employees
- Turnover
- Financing needs
- Type of capital (equity, grant, debt)

# Investment and partnerships opportunities wall







# Q&A

