



2025 Global Organic Equivalency Updates

**Natural Products Expo West
Presented by Chris Anderson
Sustainable Strategies
Advisors in Food & AgriCulture**



Public
Private
Partnership



*Advisors in Food
& Agriculture*



**ORGANIC
TRADE
ASSOCIATION**

Organic Equivalency Arrangements 101

- Comparable & Verifiable Systems
- Not Identical Systems
- Ensure Organic Integrity



Why Organic Equivalency Arrangements Matter

- Expanding Organic Trade
- Reduce Trade Barriers
- Decrease Costs & Requirements of Multiple Certifications



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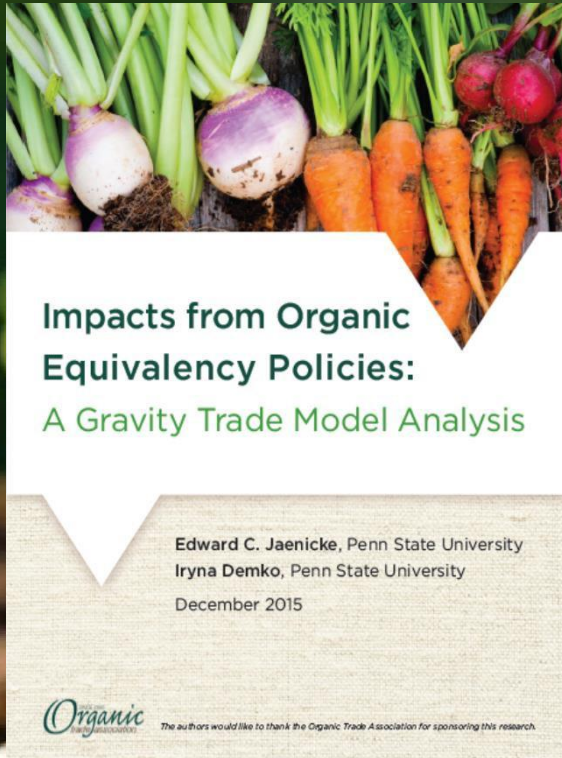
Regulatory evaluation

Meetings & discussions

**On-site control systems
assessment**

**Continually monitored to
ensure compliance**

Positive Impacts of Organic Equivalency Agreements



58%

Exports

110%

Imports



Positive Impacts of Organic Equivalency Agreements

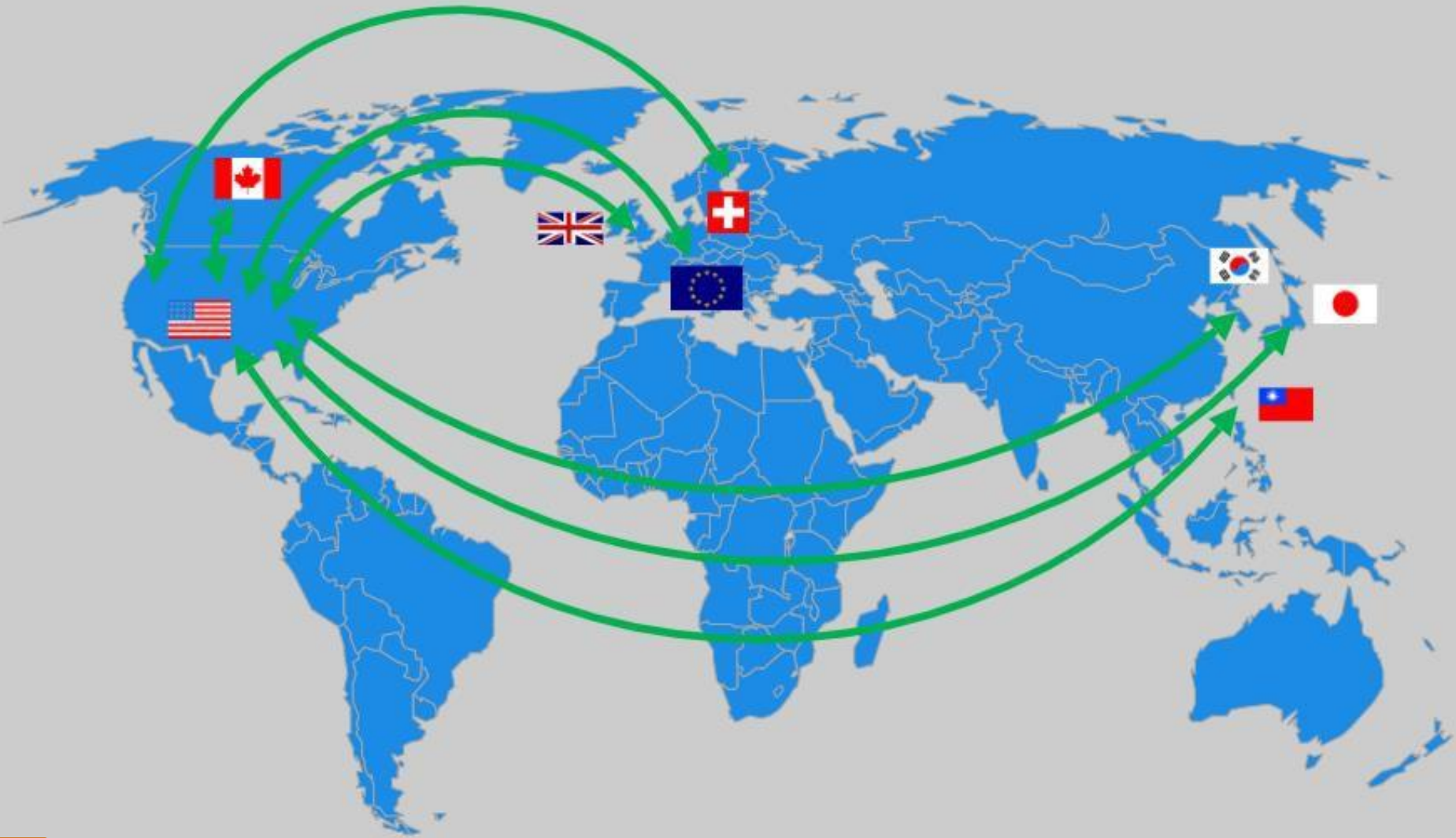
- ✓ Consumers benefit
- ✓ Farmers benefit
- ✓ Soils benefit
- ✓ Livestock benefit
- ✓ Environmental benefit



US Equivalency Partners



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US Organic Equivalency



U.S. Organic Top Export Markets

1. Canada *
2. Mexico
3. Korea *
4. Taiwan *
5. Japan *
6. Vietnam
7. Dominican Republic
8. Saudi Arabia
9. India
- United Kingdom *



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Top U.S. Organic Import Partners

1. Mexico
2. Canada *
3. Peru
4. Italy *
5. Ecuador
6. Brazil
7. Argentina
8. Columbia
9. Turkey
- Honduras



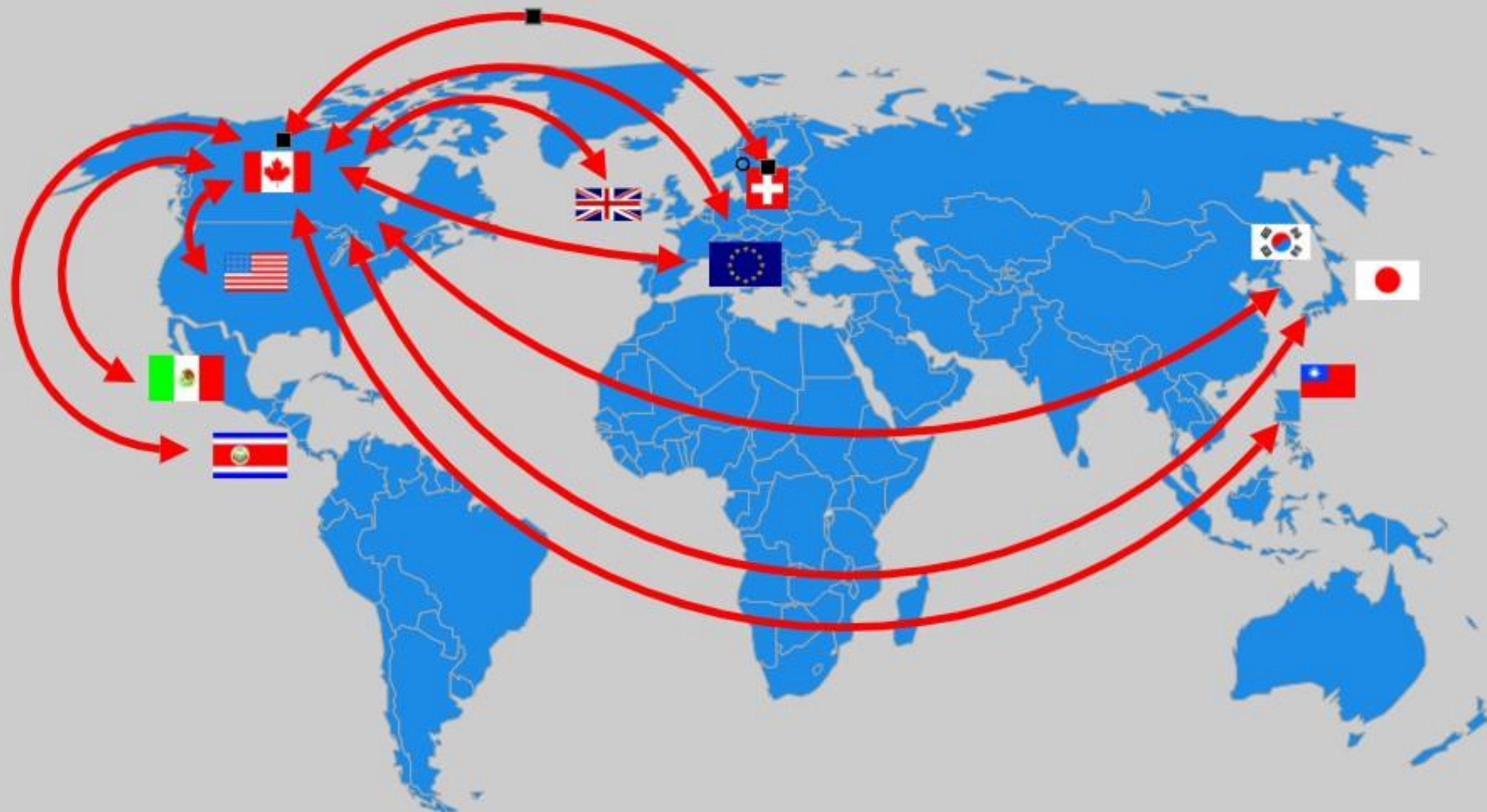
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Canada



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Canadian Organic Equivalency





Current Arrangement



Critical Variances

Access to Canadian Market

- Sodium Nitrate – Prohibited
- Hydroponics - Prohibited

Partially Resolvable

- Canadian Livestock

Stocking Rates Must be Followed

Potentially Resolvable

Access to U.S. Market

- Livestock and Livestock Products Produced Using Antibiotics - Prohibited

Potential New Critical Variances

- Wine



Canada US
Organic





Major Revisions Add Complexity



United States

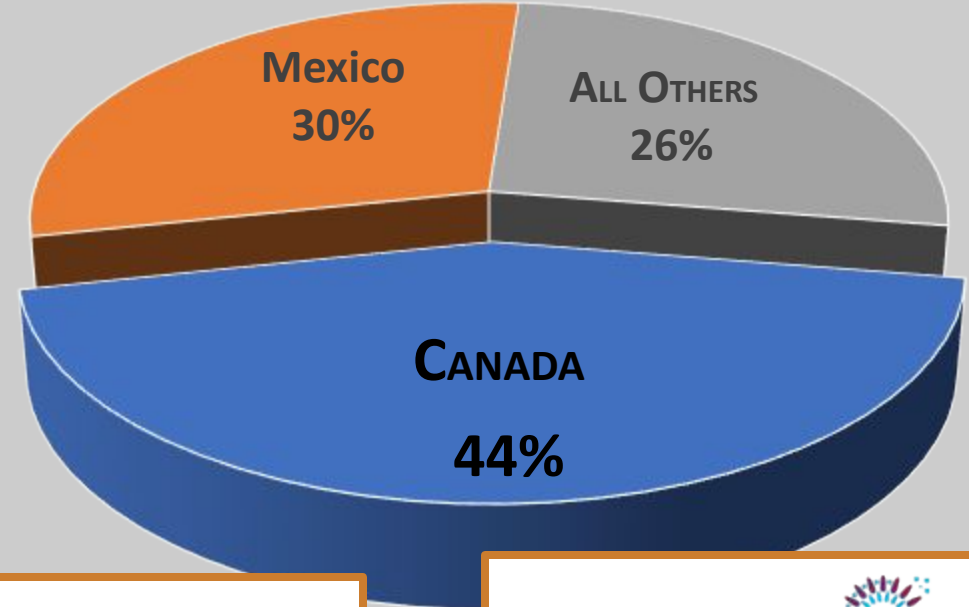
- Strengthening Organic Enforcement

Canada

- 2020 Organic Program Updates
- 2025 Organic Program Updates

Canada/Mexico Equivalency Arrangement

US Organic Export Markets



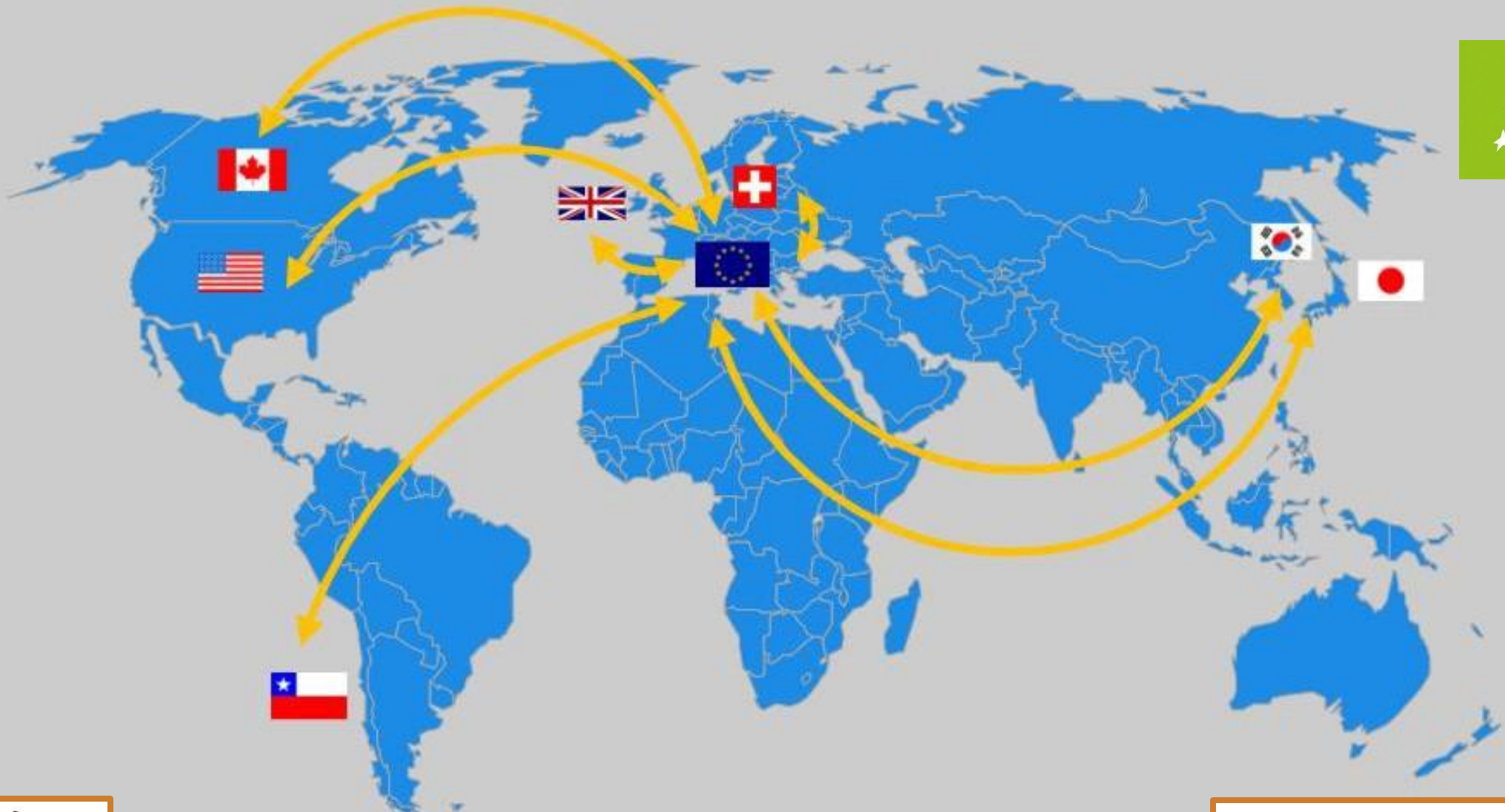
Canada US
Marketplac





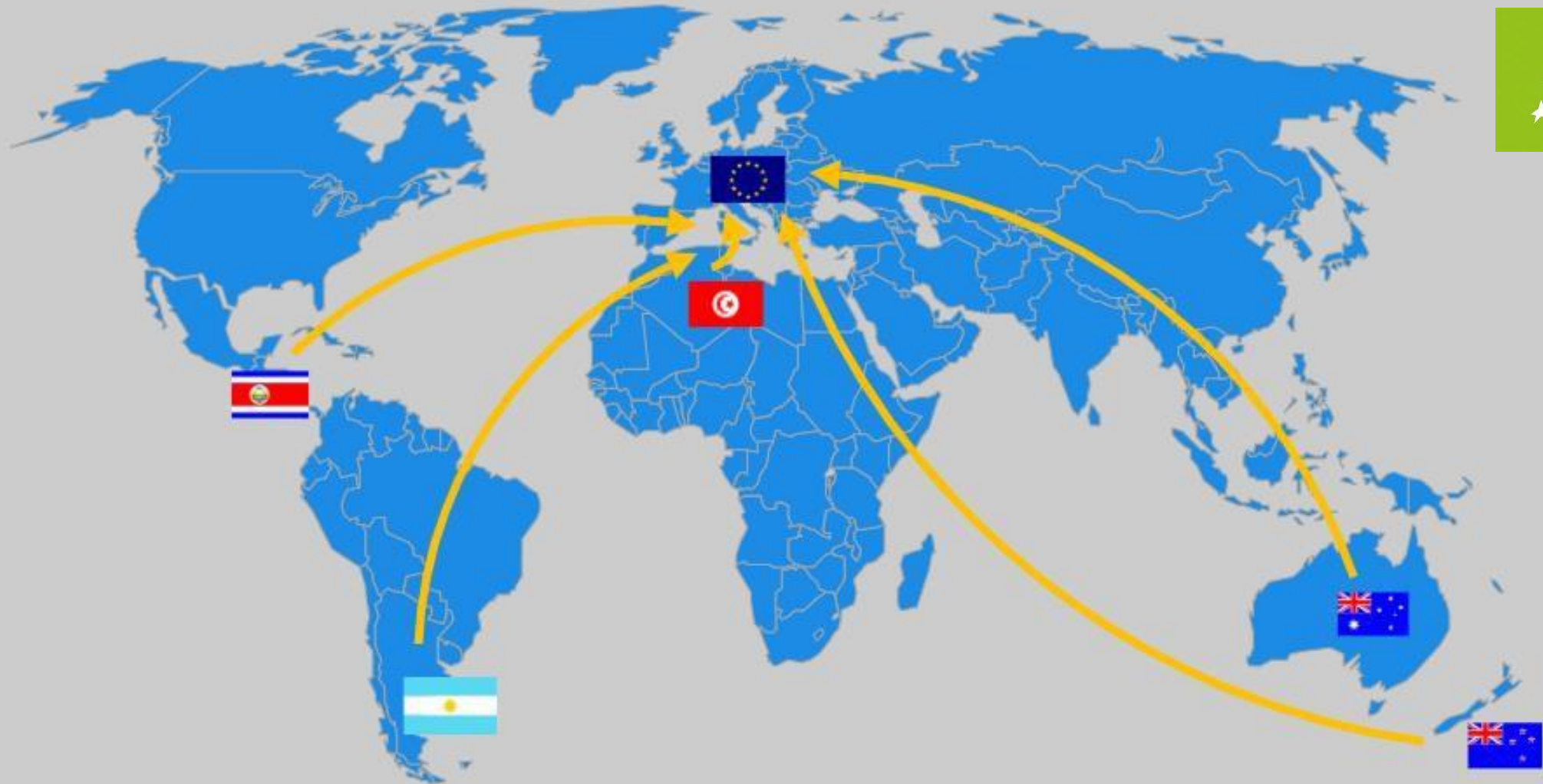
European Union





EU Organic Equivalency

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EU Organic
Supply

Natural
Products
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Current Arrangement

Critical Variances



Access to EU Market

- Wine
 - Prohibited practices and allowed substances
- Antibiotics prohibited in apple and pear products

RESOLVED

Potential New Critical Variances

- Hydroponics

odium Nit

Access to U.S. Market

- Livestock (and livestock products) must be produced without antibiotics
- Wine may not contain prohibited substances (sulfites)
- Aquatic animals may not be exported to U.S.

RESOLVED



EU US
Organic Equivalency

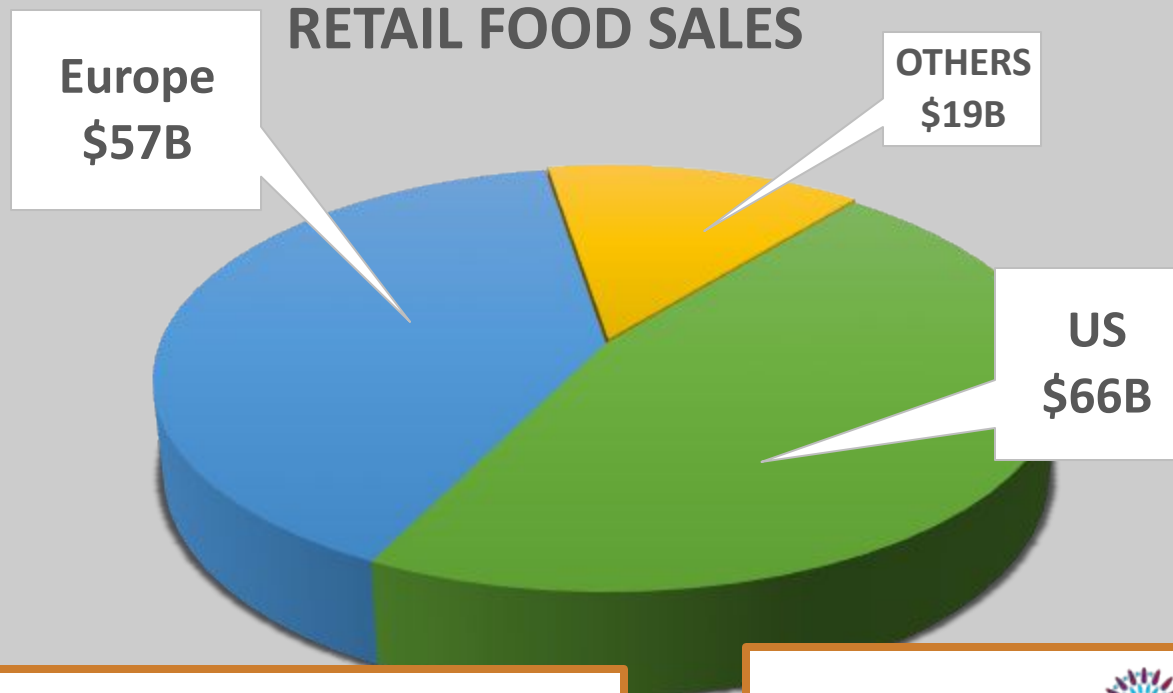




Major Revisions Major Complexity



2023 GLOBAL ORGANIC
RETAIL FOOD SALES



United States

- Strengthening Organic Enforcement

European Union

- 2018/848
- Delegating Acts
- Implementing Acts

EU Organic
Marketplac





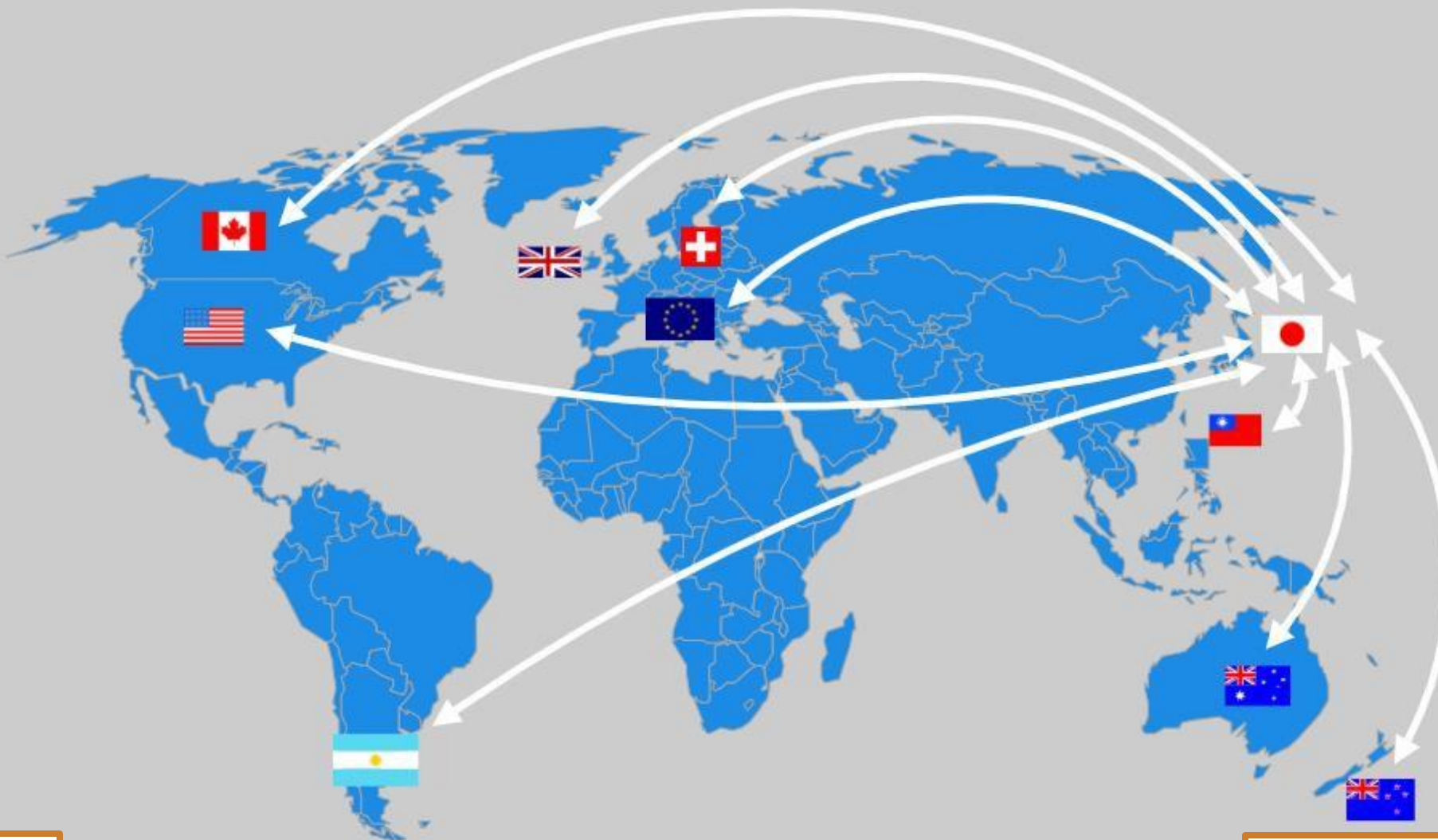
**JAS CERTIFIED
ORGANIC**



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Japan

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Japan Organic
Equivalency

Partners



- 2. Livestock & Livestock Products
 - 3. Alcohol
- TM 11 Import Certificate Required



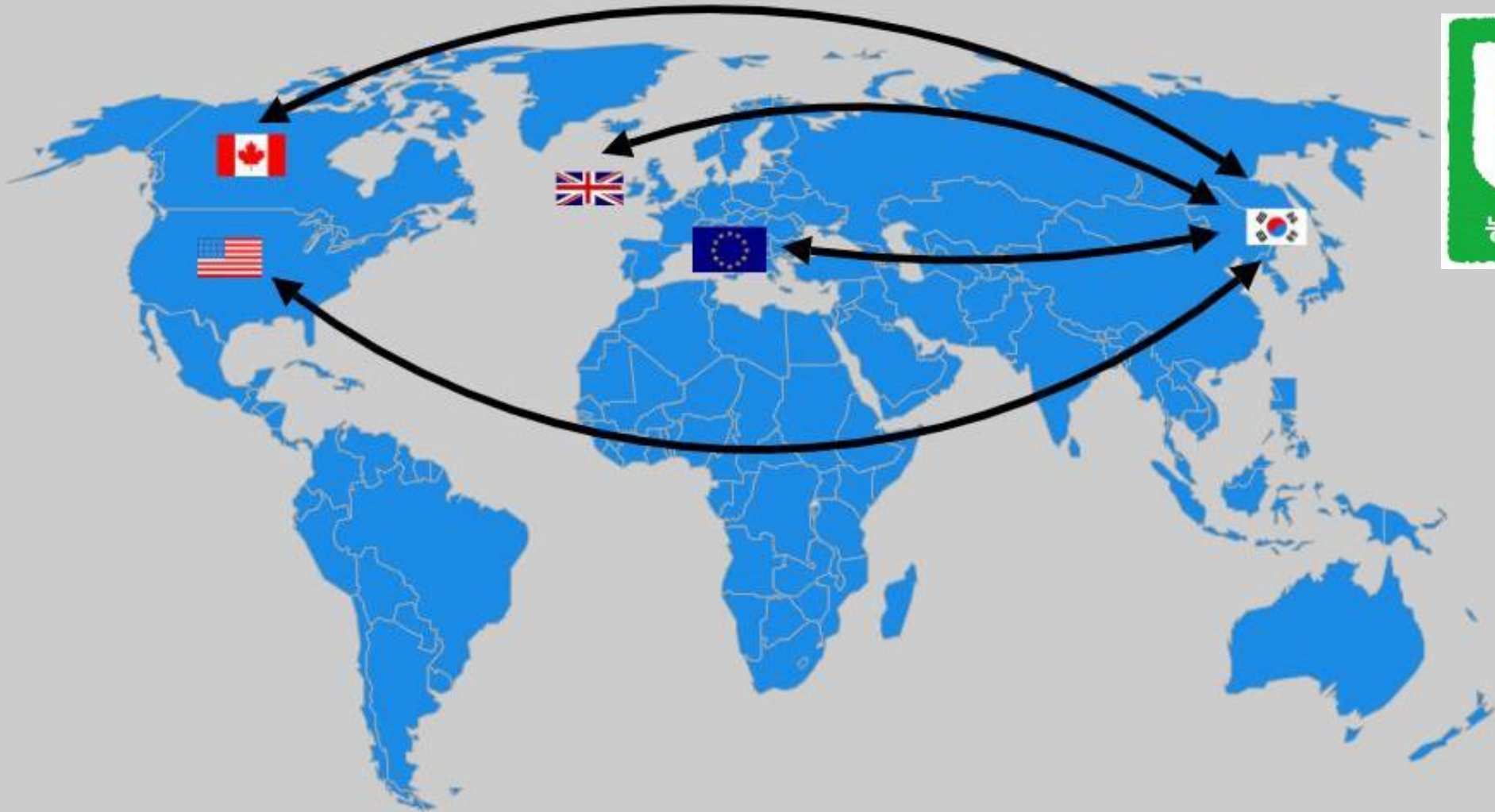
Japan's Organic Program





Republic of Korea





Korean Organic Equivalency

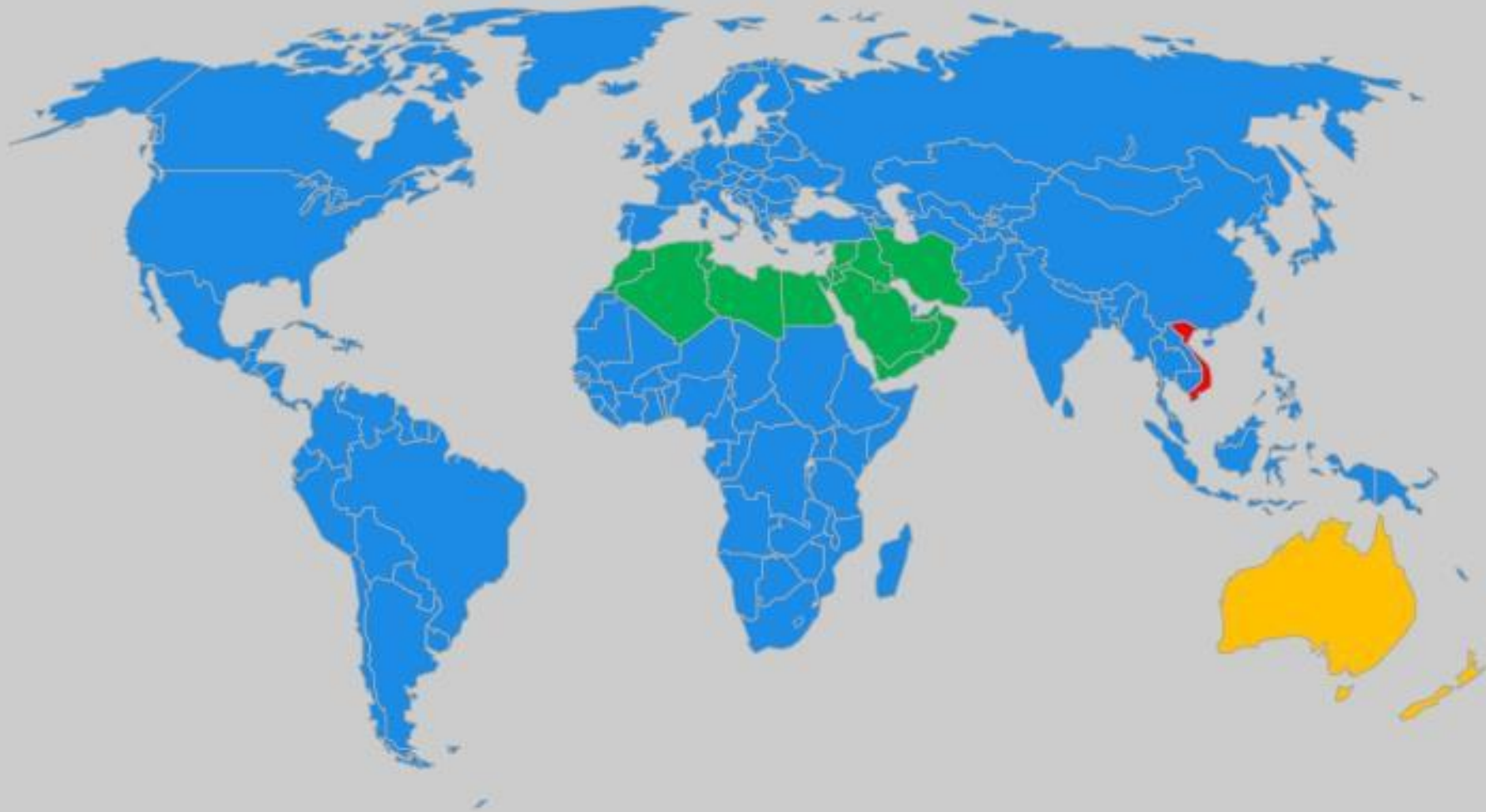


Equivalence Applies Only to
Organic Processed Food
Products
As Defined by the
Korean Food Code



Korean
Organic





Growing Organic



Crops

- Hydroponic Production
- Chilean Nitrate
- Sodium Nitrate

Processed Products

- Wine Enological Standards
- Wine Materials
 - Sulfite - Types and Concentrations
 - Clarifying & Filtering Agents

Livestock

- Antibiotic Use in Livestock (Meat)
- Antibiotic Use in Livestock Products (Dairy, Cheese, Eggs)
- Animal Welfare Standards
- Livestock Stocking Rates
- Aquaculture

Common
Critical





**Thank
You!**

**Let's Continue
the Conversation**



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