

Rethinking Tertiary Packaging

A SUSTAINABILITY IMPERATIVE

Marissa Lundberg
VP, National Accounts, Packaging & Sustainability, Group O





WHERE WE'RE HEADED



KRAFT HEINZ

Net Zero GHG emissions by 2050, a **20%** decrease in waste to landfill intensity & 20% decrease in water use intensity in highrisk watershed areas.



CLOROX

Reduce virgin plastic and fiber packaging **50%** by 2030.



PEPSICO

Improve operational water-use efficiency by **25%** in high water-risk areas by 2025.



AMAZON

Achieve **net-zero** carbon emissions across its operations by 2040, including a reduction in packaging waste.



MCCORMICK

Reduce Scope 3 emissions by a **42%** reduction in absolute GHG emissions by 2030.



MCCORMICK'S SCOPE 3 **EMISSIONS & PACKAGING STRATEGY**



Understanding the Impact of Scope 3 Emissions

- McCormick found that Scope 1 & 2 emissions account for only 5% of their total footprint, while Scope 3 makes up 95%.
- Of that 95%, 8% comes from packaging.
- Their biggest lesson: partnerships across the supply chain are key to sustainability success.



Image Source: McCormickcorporation.com & PackWorld.com





PCR FILM TEST OVERVIEW

Study Methodology & Scope:

Objective: Compare virgin stretch films vs. 30% PCR-content films for cost savings, performance, and environmental impact.

Key Testing Components:

- Baseline Data Collection
- Controlled Testing
- Life Cycle Analysis (LCA)
- Cost-Benefit Analysis





STUDY DATA

The study was performed on 42 lines at 11 high-volume facilities nationwide.



ANNUAL SPEND

Current Film:

\$1,350,279

PCR Recommendation:

\$1,326,972



ANNUAL POUNDS

Current Film:

739,147 lbs

PCR Recommendation:

683,145 lbs



COMPARISON

PCR Annual Dollars Savings:

\$23,307 (1.73%)

PCR Annual Lbs. Savings:

56,002 lbs (7.58%)



KEY RESULTS FROM PCR FILM STUDY

COST SAVINGS:

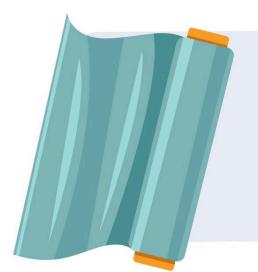
MATERIAL REDUCTION:

\$23,000

Total annual cost savings across participating sites.

10 of 11 locations achieved savings, ranging from 1% to 18%.





56,000

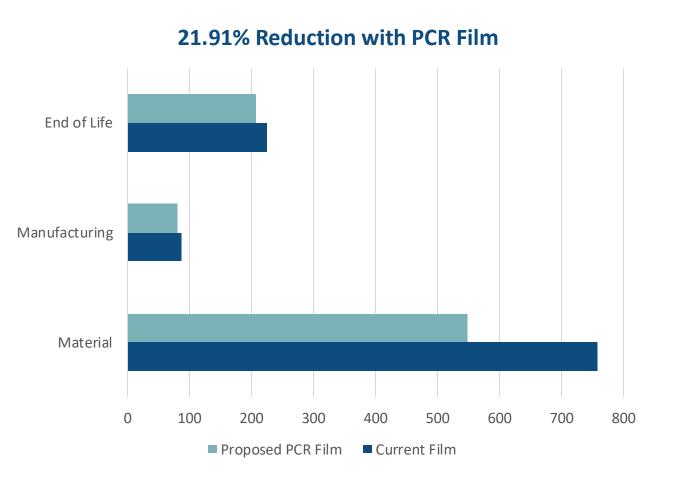
lbs. of stretch film saved annually across all sites.

Maintained or improved performance without increasing film gauge.



ENVIRONMENTAL IMPACT

GWP (TON CO2 EQ.) BY LIFE CYCLE PHASES

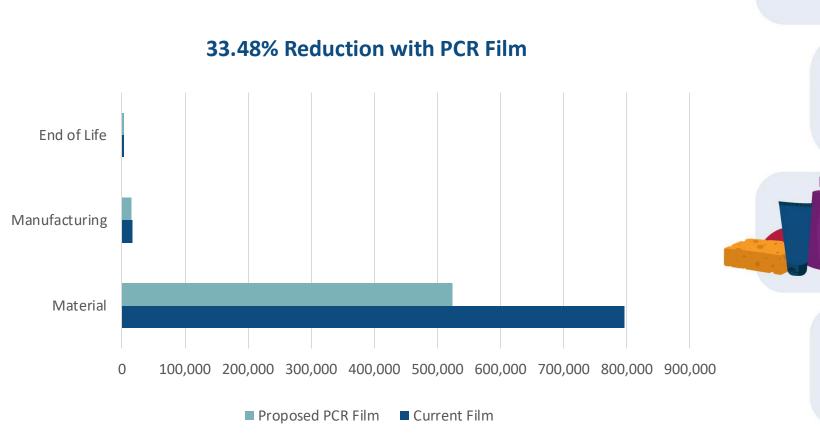




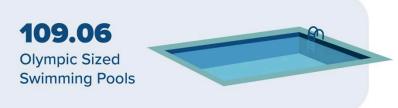


ENVIRONMENTAL IMPACT

WATER CONSUMPTION (WITH SCARCITY - M³-WORLD EQ.)





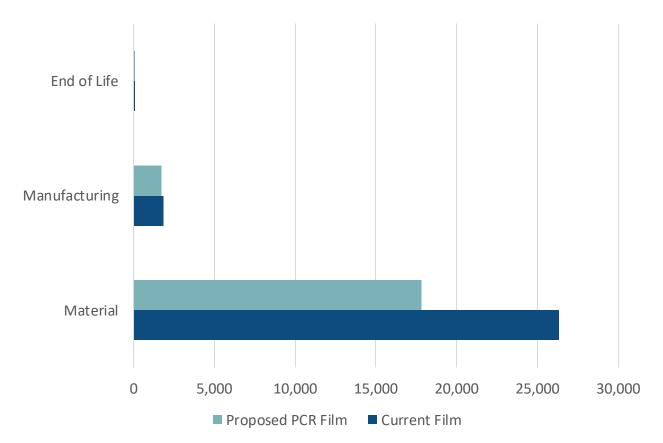


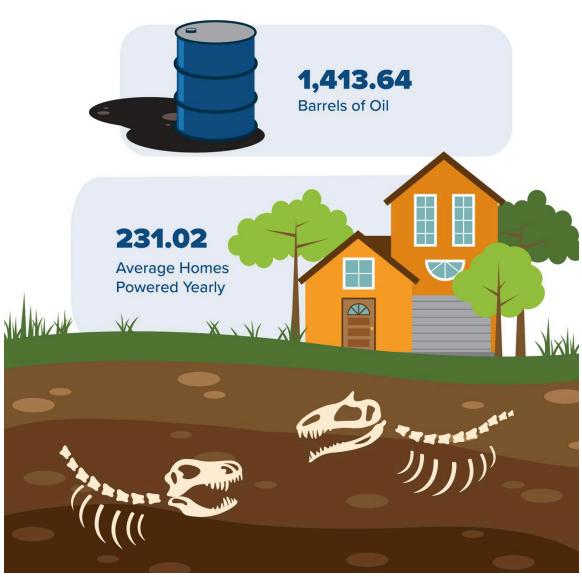


ENVIRONMENTAL IMPACT

FOSSIL FUEL USE (GJ) DEPRIVED BY LIFE CYCLE PHASES

30.62% Reduction with PCR Film







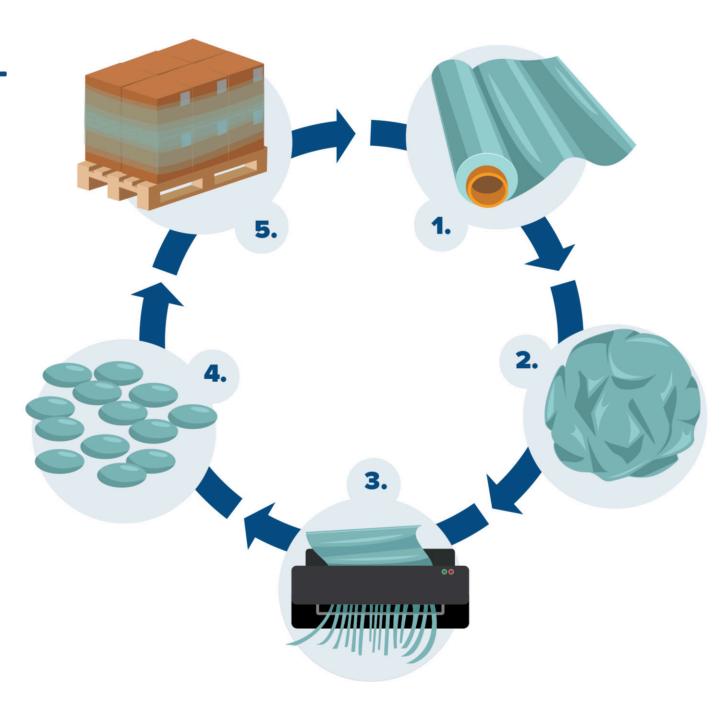


30% PCR STRETCH FILM — A CIRCULAR SOLUTION

The Steps:

- New Stretch Film
- Used Stretch Film Baled & Collected
- 3. Cleaned & Shredded
- Regranulated into PCR Resin
- 5. New PCR Stretch Film

Closed-Loop Recycling Program No Price Premium vs. Virgin Film





COMMON OFFERINGS WITH PCR CONTENT



MACHINE STRETCH FILM

Up to 30% PCR, 300% prestretch



LABELS

Up to 90% PCR in liners Up to 14% PCR in BOPP labels



HAND STRETCH FILM

Up to 40% PCR content



SHRINK FILM

Options up to 35% PCR content



HOODER FILM

Up to 50% PCR content



TAPES

Options up to 90% PCR content



CUSHIONING & VOID FILL

Up to 80% PCR content



POLYBAGS & FILM

Options up to 50% PCR content PCR HDPE flexible films



BEYOND PCR: SUSTAINABLE PACKAGING ALTERNATIVES

Sustainability isn't one-size-fits-all.

Beyond PCR, there is a range of innovative materials and strategies to help reduce emissions and meet ESG goals:

- **Reusable Packaging** Totes, bins, airbags, and dunnage
- **Bio-Based Films** From renewable sources
- **Compostables** Molded pulp, starch-based options
- **Sustainable Tapes** Kraft paper, high-PCR
- **Recycled Cornerboard** For stability + circularity

Scan the QR code for case studies and articles.



CASE STUDIES





OVERCOMING BARRIERS TO SUSTAINABLE PACKAGING

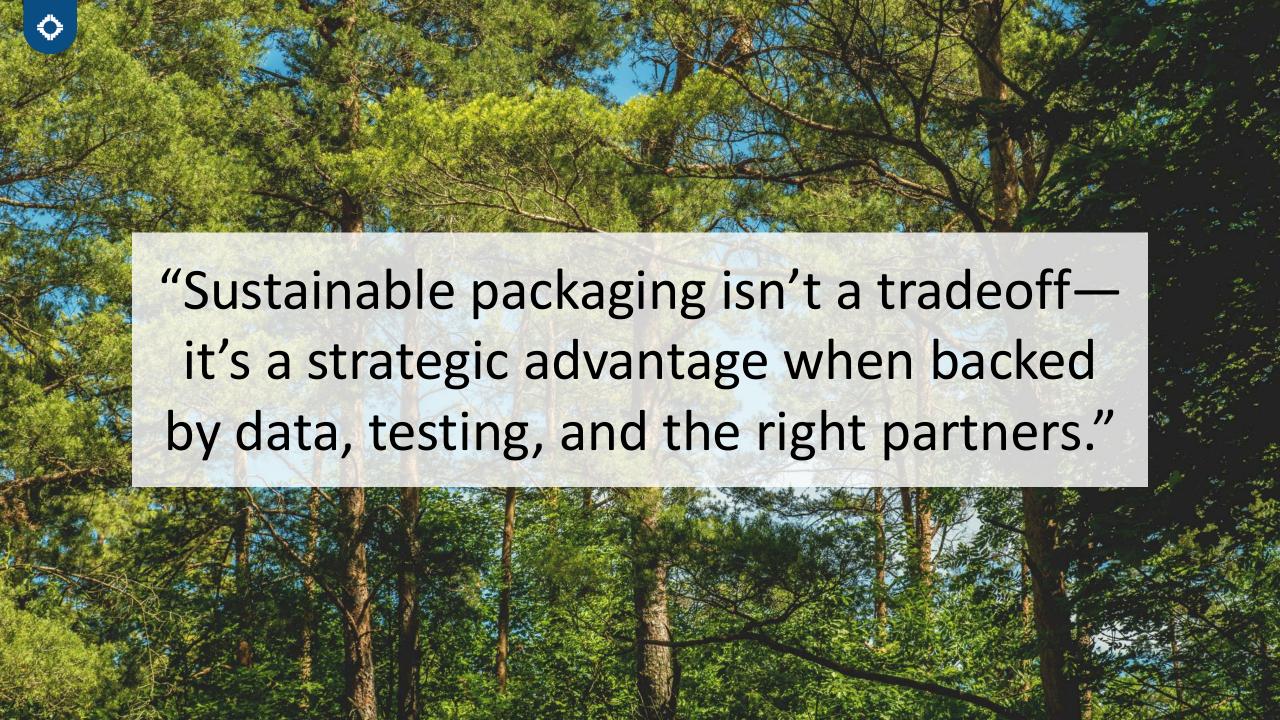
Common Concerns

- Resistance to change
- Upfront cost
- Performance doubts

How We Help

- Real-world data & LCA proof
- **Equipment optimization**
- Collaborative supplier partnerships





Thank You!

See me at Booth #18

MARISSA LUNDBERG

VP, National Accounts, Packaging & Sustainability

Marissa.Lundberg@GroupO.com

