



# NAMIBIA-EU BUSINESS FORUM

## **Renewable Hydrogen: Policy and Market Framework**

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# Energy and green industrial competitiveness: structural crisis - structural response

## Dependency has a price

twice in five years:  
competitiveness lost - development set back

## Shocks reveal the system

by design:  
price volatility, supply concentration, lock-in

## Changing the equation

green hydrogen:  
green industrialization, development &  
supply security



# EU hydrogen policy: from ambition to real-world stress-test

## Rules and targets

RFNBO certification, RED III, FuelEU:  
hydrogen becomes a regulated pathway

## Closing the gap

ETS and CBAM making fossil fuels  
pay their true cost

## Adapting pragmatically

Accelerate EU & RFNBO review



# Global Gateway: co-creating green industrialization value chains

## Beyond molecules

green industrial value chains:  
iron, fertilizer, maritime fuels, eSAF

## Emerging players

resources, governance, RFNBO  
readiness and ambition aligning

## Team Europe in action

moving projects forward:  
360 degree

Democratic values  
and high standards



Good governance  
and transparency



Equal partnerships



Green and clean



Security focused



Catalysing private  
sector investment



 **Global  
Gateway**



# De-risking green hydrogen investments: a coordinated challenge

## Cost of capital

grants, guarantees, patient capital — bringing WACC to bankable levels

## Demand

RED III, CBAM, FuelEU, IAA — complemented by instruments bridging the green-grey gap

## Instruments

Investment grants, risk tolerant financing, Hydrogen Mechanism



# THANK YOU

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*Questions, comments, and follow-ups welcome.*

## CONTACT

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