Rooms 2 and 3

SESSION 2: OVERVIEW OF GLOBAL GATEWAY FINANCIAL TOOLS BEING DEPLOYED IN MOZAMBIQUE

Day 1 – 9 June 2026 – 13:00-14:00

Summary

There is currently limited awareness in Mozambique of the Global Gateway strategy, European financial instruments, and the available pathways for EU support to investment initiatives. The Business Forum will provide a key opportunity to address this gap through a dedicated event tailored to representatives from the private sector and government institutions from both the EU and its Member States, as well as Mozambique. The session will present information on EFSD+, as well as financial instruments offered by European Development Finance Institutions (DFIs) and EU Member States.

Context

Mozambique's strategic location along the Indian Ocean corridor offers a unique opportunity to position the country as a regional connectivity hub, linking Southern and Eastern Africa to global trade and submarine cable routes. This role is particularly important for landlocked countries in the region, which rely on Mozambique for access to international trade and digital connectivity corridors.

In recent years, the Mozambican financial sector has experienced significant growth. According to data from the Bank of Mozambique (2023), the level of financial inclusion in the Mozambican economy — measured by the ratio of the number of accounts to the adult population — reached 30.3% in 2022, compared to 16.9% in 2012. During the same period, the share of accounts held with electronic money institutions increased to 68.5%, up from 17.5% in 2012.

Despite these advances, substantial disparities remain in terms of access, availability, and use of financial services across different segments of the population. Financial services remain heavily concentrated in urban areas, particularly in Maputo City and Maputo Province.

Regarding credit allocation to the private sector, although SMEs account for 98% of the country's business structure and contribute approximately 48% of employment in

Mozambique (INE), access to finance remains one of the most significant constraints to SME development.

Data on sectoral credit distribution also reflects this concentration trend, with only around 16% of credit directed to the primary and secondary sectors. Agriculture receives approximately 2% of total credit, and there has been a declining trend in financing allocated to the country's two key productive sectors — agriculture and industry. This is largely due to financial intermediaries reallocating resources towards sectors such as retail and tourism, which are perceived as lower risk and offering higher returns on investment.

Against this backdrop, the proposed event is both timely and strategic. Beyond presenting the Global Gateway strategy in broad terms, it will provide a practical platform to familiarise Business Forum participants — particularly Mozambican public authorities, financial institutions, and private sector actors — with the EU's and Member States' strategic frameworks, the financial instruments already available, and the operational avenues for investment promotion, including the Global Gateway Investment Hub and related Team Europe Initiatives.

By clarifying institutional roles and responsibilities, explaining how to access EU, European DFI, and Member State instruments, and outlining how projects can be structured to align with Global Gateway priorities, the event can significantly expand the pipeline of viable Mozambique–EU investment opportunities.

Session Objectives

- Introduce the Global Gateway as a strategic framework for EU financial support in Mozambique
- Present the EFSD+ tools to promote sustainable investments
- Showcase financial tools implemented by European Development Banks and Member States

Session Format

The session will have a total duration of 60 minutes and will proceed as follows:

- Moderator's introduction: 5 minutes
- Panelists' presentations: 40 minutes
- Q&A: 15 minutes

Moderator

- **Mr. Ad Dankers** – Renewable Energy and Project Finance Advisor at GET.invest Finance Catalyst

  Ad is a senior energy consultant specialized in small- and medium scale renewable energy projects, both on and off-grid, with an engineering and economics focus. Ad has 30 years of experience in the renewable energy sector, of which 27 years were focussed on Sub-Saharan Africa. Ad was engaged by development finance institutions (e.g. NEFCO, WB), European utility companies (e.g. Vattenfall), dedicated energy programmes (e.g. GET.invest, Power Africa) and international institutions (e.g. World Bank, UNDP, UNEP). Ad has a wide experience in project preparation, capacity building, developing lending components of projects and leading due diligence activities for financial institutions, all to accelerate renewable energy investments. Ad is based 9 months in South Africa and 3 summer months in Europe.

Panel

- **Mr. Jesús Laviña** – EU Delegation to Mozambique – Team Leader for Infrastructure, Investment and Private Sector

  Jesús, born in Bilbao, Spain, is Team Leader for Infrastructure, Investments and the Private Sector at the EU Delegation to Mozambique. An Agricultural Engineer from the Polytechnic University of Madrid, he joined the European Commission in 2003 after 11 years working in environmental and nature conservation consultancy in Spain. He has extensive experience in sustainable development, connectivity, climate and regional policies, and more recently in good governance, trade and private sector development, with leadership roles in Brussels and at EU Delegations in the Pacific, Vietnam and Mozambique.

- **Mr. Jim Hodges** – European Investment Bank (EIB) – Head of the Regional Hub for Southern Africa & Indian Ocean

  Jim Hodges is Head of the Regional Hub for Southern Africa and the Indian Ocean at the European Investment Bank (EIB), based in Pretoria. In this role, he provides strategic leadership and representation of the EIB across the region, ensuring a coherent regional approach to the Bank's activities and alignment with EU external action priorities, while overseeing the EIB's engagement with governments, EU institutions, development partners, and the private sector. With more than a decade of experience at the EIB, Jim previously served as a Senior Investment Officer, where he led due diligence and risk assessment for complex transactions, including financial analysis, contract negotiation, and long-term client relationship management. His work spans infrastructure, energy, water, and financial sector operations, with a strong focus on translating policy objectives into bankable, high-impact investments. Earlier in his career, Jim contributed to the Bank's strategy and operational planning, supporting the development of corporate plans and operational performance reporting. Prior to joining the EIB, he worked at KPMG as a Senior Advisor in financial services IT advisory and has entrepreneurial experience as a founder and director of companies in the UK sports and media sector.

- **Mrs. Valérie Alexis** – Agence Française de Développement (AFD) – Country Director

- **Mrs. Helena Guerreiro** – Fundo Empresarial da Cooperação Portuguesa (FECOP) – Head of Cooperation

  Helena Maria da Silva Guerreiro holds a degree in International Relations from Universidade Lusíada de Lisboa and attended a Master's programme in African Studies at ISCTE. She joined the Portuguese Cooperation Institute in 1999 and has since worked in development cooperation, including at the Portuguese Institute for Development Support and Camões, I.P. Her work has focused on the management and monitoring of bilateral projects, the preparation of strategic programmes, and evaluation and monitoring. From 2017 to 2022, she served as Cooperation Attaché at the Embassy of Portugal in Praia and Director of the Portuguese Cultural Centre in Cabo Verde. From 2022 to 2024, she worked in the Strategic Partnerships Division of Camões, I.P., focusing on delegated cooperation projects. Since October 2024, she has served as Cooperation Counsellor at the Embassy of Portugal in Maputo.

- **Mrs. Lina Liu** – Kreditanstalt für Wiederaufbau (KfW) – Project Manager

  Lina Liu graduated in International Economic Policy from Sciences Po Paris. She started working at KfW in 2019 and has over six years of experience as a Portfolio Manager in financing public infrastructure and services in Southern Africa. She has been responsible for managing KfW's FINOVA programme in Mozambique that offers concessional financing to agricultural companies via local banks

- **Mr. Januário Valente** – Millenium BIM, Executive Board Member responsible for Corporate and Investment Banking

  Mr. Januário Valente has a Master's degree in Business Administration and Management from Eduardo Mondlane University, a degree in Management and

Finance from the Pontifical Catholic University of Minas Gerais in Brazil, a specialist in Executive Leadership from the Saïd Business School at Oxford University, and holds international certifications in Commercial Credit Analysis from Moody's Analytics. Since 2025, he has been a member of the Board of Directors and Executive Committee of Millennium bim. He began his professional career in Banco do Brasil's graduate programme in Belo Horizonte, Minas Gerais. In Mozambique, he has stood out for his strategic vision, capacity for innovation and focus on sustainable results, leading teams, projects and strategies in leading national financial institutions, namely: Absa Bank, Nedbank and Standard Bank. Throughout his career, he has managed a portfolio of more than 1,400 corporate clients and coordinated a team of more than 60 professionals at Standard Bank, while at Absa Bank he has led various corporate citizenship initiatives, directly contributing to the growth of corporate banking. At Millennium bim he is currently responsible for Corporate and Investment Banking.